

# Southern Jersey <sup>FUND</sup>



SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

**AGENDA & REPORTS  
SEPTEMBER 28, 2020  
CONFERENCE CALL  
5:45 PM**

**JOIN ZOOM MEETING**

<https://permainc.zoom.us/j/5455080980?pwd=R0pZbVFONUdLNGpCNmJ3dEVqSWVHZz09>

Meeting ID: 545 508 0980

Password: August20#

OR

**DIAL BY YOUR LOCATION**

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+1 929 205 6099 US (New York)

Meeting ID: 545 508 0980

Password: 974722908

**STATEMENT OF COMPLIANCE WITH OPEN PUBLIC MEETINGS ACT**

NOTICE OF THIS MEETING WAS GIVEN BY (1) SENDING SUFFICIENT NOTICE HERewith TO THE BURLINGTON COUNTY TIMES AND THE COURIER POST

(2) FILING ADVANCE WRITTEN NOTICE OF THIS MEETING WITH THE CLERK/ADMINISTRATOR OF EACH MEMBER MUNICIPALITY AND (3) POSTING A COPY OF THE MEETING NOTICE ON THE PUBLIC BULLETIN BOARD OF ALL MEMBER MUNICIPALITIES.

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND**  
**AGENDA**  
**MEETING: SEPTEMBER 28, 2020**  
**CONFERENCE CALL**  
**5:45 PM**

**MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ**

**FLAG SALUTE - MOMENT OF SILENCE**

**ROLL CALL OF 2020 EXECUTIVE COMMITTEE**

**APPROVAL OF MINUTES:** August 24, 2020 Open (Appendix I)

**CORRESPONDENCE - None**

**REPORTS:**

**EXECUTIVE DIRECTOR (PERMA)**

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**PROGRAM MANAGER- (Conner Strong & Buckelew)**

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**TREASURER - (Michael Zambito/Verrill & Verrill)**

September 2020 Voucher List (Resolution 27-20) .....Page 14

August Treasurers Report .....Page 15

Confirmation of Claims Paid/Certification of Transfers

Ratification of Treasurers Report

**ATTORNEY - (J. Kenneth Harris)**

Monthly Report

**NETWORK & THIRD PARTY ADMINISTRATOR - (Aenta)**

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**NETWORK & THIRD PARTY ADMINISTRATOR - (AmeriHealth)**

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**PRESCRIPTION ADMINISTRATOR - (Express Scripts)**

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**DENTAL ADMINISTRATOR - (Delta Dental)**

Monthly Report

**CONSENT AGENDA .....Page 30**

Resolution 25-20: 2021 Budget Introduction.....Page 31

Resolution 26-20: MRHIF Indemnity & Trust Renewal .....Page 32

**OLD BUSINESS**

**NEW BUSINESS**

**PUBLIC COMMENT**

**RESOLUTION - EXECUTIVE SESSION FOR CERTAIN SPECIFIED PURPOSES  
PERSONNEL - CLAIMS - LITIGATION**

**MEETING ADJOURNED**

**Southern New Jersey Regional Employee Benefits Fund  
Executive Director's Report  
September 28, 2020**

**FINANCE AND CONTRACTS**

**PRO FORMA REPORTS**

- **Fast Track Financial Report** – as of July 31, 2020 (page 4)

**2021 BUDGET INTRODUCTION**

Enclosed on page 8 is an updated 2021 budget for introduction. This version reflects updates for reinsurance and Medicare Advantage that were not available at our August meeting. The overall increase is now at 4.92%. Resolution 25-20 introducing the 2021 budget is included in the consent agenda.

**Claims Funds** - The actuary determined the medical and Rx increases. His projection included claims through 5/31/2020, but because of the decreased claim activity due to the pandemic, his projection was based on 2019. The claims in the second half of 2019 were running higher than the first half, in particular, the Amerihealth claims which has a projection of +58%. Because the AHA population is very small and not credible, the budget reflects a blending of the Aetna and Amerihealth claims. If this trend continues into next year, further steps may be considered.

Formulary rebates were better than estimated in last year's budget; therefore, an additional savings was included in this budget.

**MRHIF Renewal** - SNJHIF's experience in the MRHIF is favorable, so an 11.96% decrease has been included.

**Fully Insured Programs** – The Dental DMO and Aetna Medicare Advantage proposals are final.

**Expenses** - Expenses are updated and consistent with RFP responses. Aetna's contract includes a sliding scale fee schedule, which decreases their PEPM fee as our Statewide population increases. This year, the Funds will receive a \$1.50 decrease as a result.

**Assessments** – Set forth by Fund policy, the assessments include the Loss Ratio Factor of +/- 2.5%.

**CCBOSS** – The Board of Social Services has been running slightly better than the rest of the Fund and since it is rated on its own, the Board's renewal is better than average.

## **RFP RESULTS**

All RFP results were approved last month but the Auditor was re-released. The results are not complete but will be for the October meeting.

## **AMERIHEALTH CONTRACT**

We continue to address with AHA their requested contractual changes. Most issues have been resolved but we await their input on several final issues. Once we have reached an agreement with them, we will brief and seek approval from the Contracts Committee and will add any required contract amendment to the agenda of our next meeting.

## **MRHIF SEPTEMBER MEETING RESULTS**

MRHIF met on September 9<sup>th</sup> with the following outcomes:

1. The 2020 MRHIF budget was introduced with the following characteristics:
  - A. Overall reduction of 13.71%.
  - B. The claims projection is reduced due to long-term trends of stable and reduced costs for claims in the MRHIF layer.
  - C. There is no increase in reinsurance cost for 2021.
  - D. Attachment points for local HIFs and the MRHIF will remain the same in 2021.
  - E. Expenses reflect the outcome of RFP processes for most professionals.
  - F. GASB 45 compliance costs are rising due to a cyclical increase in valuation reports.
  - G. Most members are receiving assessment reductions due to favorable loss ratios. However, the NJ HIF is receiving an assessment increase due to persistent high claims experience.
2. The Express Scripts contract was extended through 12/31/2021 with improved discounts and formulary rebates. In addition, an RFP for the Rx consultant role was authorized to assist with a full scale RFP for pharmacy benefit manager services for 2022 and thereafter.
3. RFP results for fund professional positions were accepted with incumbents being re-appointed in every case.
4. The cyclical claims audit of Aetna is getting underway in October. This audit will also include an evaluation of the effectiveness of the Aetna National Advantage Program (their secondary network).
5. MRHIF authorized a study to evaluate the feasibility of HIFs directly contracting with service providers to reduce costs.
6. The reinsurance agreement with US Fire was approved for 2021.

## **MRHIF RENEWAL**

Included in the consent agenda for your consideration is Resolution 26-20 authorizing the Fund's membership renewal in the Municipal Reinsurance Health Insurance Fund for a three year period effective January 1, 2021.

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

## FINANCIAL FAST TRACK REPORT

AS OF **July 31, 2020**

	<i>THIS MONTH</i>	<i>YTD CHANGE</i>	<i>PRIOR YEAR END</i>	<i>FUND BALANCE</i>
1. <b>UNDERWRITING INCOME</b>	<b>3,394,883</b>	<b>24,070,860</b>	<b>1,232,741,536</b>	<b>1,256,812,396</b>
2. <b>CLAIM EXPENSES</b>				
Paid Claims	2,703,679	19,892,276	1,001,411,152	1,021,303,428
IBNR	58,333	213,339	2,544,000	2,757,339
Less Specific Excess	-	(742,947)	(18,208,251)	(18,951,198)
Less Aggregate Excess	-	-	(1,807,360)	(1,807,360)
<b>TOTAL CLAIMS</b>	<b>2,762,012</b>	<b>19,362,667</b>	<b>983,939,541</b>	<b>1,003,302,208</b>
3. <b>EXPENSES</b>				
MA & HMO Premiums	266,119	1,878,885	24,524,136	26,403,021
Excess Premiums	68,643	487,335	46,832,415	47,319,750
Administrative	217,172	1,502,462	113,259,971	114,762,433
<b>TOTAL EXPENSES</b>	<b>551,934</b>	<b>3,868,681</b>	<b>184,616,522</b>	<b>188,485,203</b>
4. <b>UNDERWRITING PROFIT (1-2-3)</b>	80,937	839,511	64,185,473	65,024,984
5. <b>INVESTMENT INCOME</b>	12,063	126,859	3,190,281	3,317,140
6. <b>DIVIDEND INCOME</b>	0	517,797	10,666,639	11,184,436
7. <b>STATUTORY PROFIT (4+5+6)</b>	<b>93,000</b>	<b>1,484,167</b>	<b>78,042,392</b>	<b>79,526,560</b>
8. <b>DIVIDEND</b>	0	2,947,739	63,812,333	66,760,072
9. <b>Transferred Surplus</b>		0	0	0
<b>9. STATUTORY SURPLUS (7-8)</b>	<b>93,000</b>	<b>(1,463,572)</b>	<b>14,230,059</b>	<b>12,766,487</b>

### SURPLUS (DEFICITS) BY FUND YEAR

<b>Closed</b>	<b>Surplus</b>	1,753	(2,331,768)	11,143,390	8,811,622
	<b>Cash</b>	(990,127)	(3,512,923)	16,109,289	12,596,366
<b>2019</b>	<b>Surplus</b>	5,070	578,878	3,086,669	3,665,547
	<b>Cash</b>	4,395	(2,502,535)	5,219,908	2,717,373
<b>2020</b>	<b>Surplus</b>	86,177	289,318		289,318
	<b>Cash</b>	840,487	3,133,193		3,133,193
<b>TOTAL SURPLUS (DEFICITS)</b>	<b>93,000</b>	<b>(1,463,572)</b>	<b>14,230,059</b>		<b>12,766,487</b>
<b>TOTAL CASH</b>	<b>(145,245)</b>	<b>(2,882,264)</b>	<b>21,329,197</b>		<b>18,446,932</b>

### CLAIM ANALYSIS BY FUND YEAR

<b>TOTAL CLOSED YEAR CLAIMS</b>	<b>5,623</b>	<b>(13,154)</b>	<b>950,787,932</b>	<b>950,774,778</b>
<b>FUND YEAR 2019</b>				
Paid Claims	(1,725)	2,508,932	30,791,245	33,300,177
IBNR	0	(2,506,560)	2,506,560	-
Less Specific Excess	0	(544,913)	(146,194)	(691,107)
Less Aggregate Excess	0	0	0	0
<b>TOTAL FY 2019 CLAIMS</b>	<b>(1,725)</b>	<b>(542,540)</b>	<b>33,151,610</b>	<b>32,609,070</b>
<b>FUND YEAR 2020</b>				
Paid Claims	2,699,781	17,359,058		17,359,058
IBNR	58,333	2,757,339		2,757,339
Less Specific Excess	0	(198,035)		(198,035)
Less Aggregate Excess	0	0		0
<b>TOTAL FY 2020 CLAIMS</b>	<b>2,758,114</b>	<b>19,918,362</b>		<b>19,918,362</b>
<b>COMBINED TOTAL CLAIMS</b>	<b>2,762,012</b>	<b>19,362,667</b>	<b>983,939,543</b>	<b>1,003,302,210</b>

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND RATIOS

INDICES	2019	JAN	FEB	MAR	APR	MAY	JUN	JUL
Cash Position	21,329,197	\$ 14,446,571	\$ 13,281,050	\$ 14,453,184	\$ 18,058,343	\$ 19,013,129	\$ 18,592,177	\$ 18,446,932
IBNR	2,544,000	\$ 2,471,204	\$ 2,548,183	\$ 2,546,421	\$ 2,532,385	\$ 2,626,177	\$ 2,699,006	\$ 2,757,339
Assets	22,467,492	\$ 18,582,076	\$ 18,106,534	\$ 19,842,406	\$ 20,040,866	\$ 20,623,982	\$ 20,991,230	\$ 19,998,289
Liabilities	8,237,440	\$ 4,767,744	\$ 4,363,117	\$ 5,632,875	\$ 5,696,247	\$ 5,675,712	\$ 8,317,750	\$ 7,231,809
Surplus	14,230,052	\$ 13,814,332	\$ 13,743,418	\$ 14,209,532	\$ 14,344,619	\$ 14,948,271	\$ 12,673,480	\$ 12,766,480
Claims Paid -- Month	2,584,731	\$ 3,423,359	\$ 2,942,029	\$ 2,964,513	\$ 2,787,036	\$ 2,191,279	\$ 2,880,381	\$ 2,703,679
Claims Budget -- Month	2,964,473	\$ 2,870,212	\$ 2,870,212	\$ 2,870,212	\$ 2,870,212	\$ 2,870,212	\$ 2,870,212	\$ 2,870,212
Claims Paid -- YTD	33,070,144	\$ 3,423,359	\$ 6,365,388	\$ 9,329,901	\$ 12,116,937	\$ 14,308,216	\$ 17,188,596	\$ 19,892,276
Claims Budget -- YTD	35,772,910	\$ 2,870,212	\$ 5,740,424	\$ 8,610,636	\$ 11,480,848	\$ 14,351,060	\$ 17,221,271	\$ 20,091,483
<b>RATIOS</b>								
Cash Position to Claims Paid	8.25	4.22	4.51	4.88	6.48	8.68	6.45	6.82
Claims Paid to Claims Budget -- Month	0.87	1.19	1.03	1.03	0.97	0.76	1	0.94
Claims Paid to Claims Budget -- YTD	0.92	1.19	1.11	1.08	1.06	1	1	0.99
Cash Position to IBNR	8.38	5.85	5.21	5.68	7.13	7.24	6.89	6.69
Assets to Liabilities	2.73	3.9	4.15	3.52	3.52	3.63	2.52	2.77
Surplus as Months of Claims	4.80	4.81	4.79	4.95	5	5.21	4.42	4.45
IBNR to Claims Budget -- Month	0.86	0.86	0.89	0.89	0.88	0.91	0.94	0.96



**Southern New Jersey Regional Employee Benefits Fund**  
**CONSOLIDATED BALANCE SHEET**  
AS OF JULY 31, 2020

**BY FUND YEAR**

	SNJREBF 2020	SNJREBF 2019	CLOSED YEAR	FUND BALANCE
<b>ASSETS</b>				
Cash & Cash Equivalents	3,133,193	2,717,373	12,596,366	18,446,932
Assessments Receivable (Prepaid)	(287,582)	282,471	132,542	127,431
Interest Receivable	936	3,069	6,930	10,934
Specific Excess Receivable	198,035	677,634	-	875,668
Aggregate Excess Receivable	-	-	-	-
Dividend Receivable	-	-	517,797	517,797
Prepaid Admin Fees	4,250	-	-	4,250
Other Assets	15,275	-	-	15,275
<b>Total Assets</b>	<b>3,064,107</b>	<b>3,680,547</b>	<b>13,253,635</b>	<b>19,998,289</b>
<b>LIABILITIES</b>				
Accounts Payable	-	(0)	-	(0)
IBNR Reserve	2,757,339	0	-	2,757,339
A4 Retiree Surcharge	(0)	-	-	(0)
Dividends Payable	-	-	4,442,020	4,442,020
Accrued/Other Liabilities	17,450	15,000	-	32,450
<b>Total Liabilities</b>	<b>2,774,789</b>	<b>15,000</b>	<b>4,442,020</b>	<b>7,231,809</b>
<b>EQUITY</b>				
Surplus / (Deficit)	289,318	3,665,547	8,811,615	12,766,480
<b>Total Equity</b>	<b>289,318</b>	<b>3,665,547</b>	<b>8,811,615</b>	<b>12,766,480</b>
<b>Total Liabilities &amp; Equity</b>	<b>3,064,107</b>	<b>3,680,547</b>	<b>13,253,635</b>	<b>19,998,289</b>
<b>BALANCE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

This report is based upon information which has not been audited nor certified  
by an actuary and as such may not truly represent the condition of the fund.  
Fund Year allocation of claims have been estimated.

**Southern NJ Municipal Employee Benefits Fund**  
**2020 Budget/Billing Reconciliation**  
as of July 31st, 2020

Expected Losses	Cumulative	Annual	Latest Filed	Cumulative Expensed	\$ Variance	% Variance
Medical Claims - All Other	10,205,151	17,475,068	17,753,836			
Medical Claims - CCBOSS	4,665,343	7,944,690	8,426,350			
Subtotal Medical	14,870,494	25,419,758	26,180,186	14,874,000	(3,506)	0%
Prescription Claims - All Other	3,072,005	5,249,637	5,261,144			
Prescription Claims - CCBOSS	1,570,035	2,673,331	2,814,264			
Subtotal Prescription	4,270,677	7,289,131	7,431,296	4,527,362	(256,685)	-6%
Rx Rebates	(371,363)	(633,837)	(644,112)			
Dental Claims - All Other	729,345	1,247,728	1,183,113			
Dental Claims - CCBOSS	98,685	169,575	173,196			
Subtotal Dental	828,030	1,417,303	1,356,309	517,000	311,030	38%
Subtotal Claims	19,969,201	34,126,192	34,967,791	19,918,362	50,839	0%
Loss Fund Contingency	272,095	466,448	466,448			
DMO Premiums	1,715	2,940	2,521	1,661	54	3%
Medicare Advantage - All Other	689,096	1,186,286	1,180,524			
Medicare Advantage - CCBOSS	1,183,855	2,035,989	1,990,332			
Subtotal Insured Programs	1,874,666	3,225,215	3,173,377	1,877,223	(4,272)	0%
Reinsurance						
Specific	487,012	831,764	844,579			
Subtotal Reinsurance	487,012	831,764	844,579	487,335	(323)	0%
Total Loss Fund	22,602,973	38,649,620	39,452,196	22,284,582	318,391	1%
Expenses						
Legal	12,426	21,302	21,302	12,426	-	0%
Treasurer	8,932	15,312	15,312	8,940	(8)	0%
Administrator	174,260	298,332	299,564	174,633	(373)	0%
Program Manager	452,709	774,672	778,593	610,219	(834)	0%
Brokerage	156,677	270,354	267,595	Included above in Program Manager		
TPA - Med Aetna	548,093	934,861	945,099	587,458	(938)	0%
TPA - Med AmeriHealth Admin	38,427	66,641	66,699	Included above in TPA		
TPA - Dental	39,324	67,320	67,167	39,505	(181)	0%
Actuary	14,875	25,500	25,500	14,875	-	0%
Auditor	11,083	19,000	19,000	11,081	2	0%
Subtotal Expenses	1,456,805	2,493,293	2,505,831	1,459,137	(2,331)	0%
Misc/Cont	10,807	18,527	18,527	10,952	(144)	-1%
Data Analysis System	8,750	15,000	15,000	8,750	-	0%
Affordable Care Act Taxes	5,963	10,185	10,341	10,515	(4,552)	-76%
Plan Documents	8,750	15,000	15,000	12,870	(4,120)	-47%
Total Expenses	1,491,076	2,552,004	2,564,700	1,502,224	(11,148)	-1%
Total Budget	24,094,049	41,201,624	42,016,896	23,786,806	307,244	1%

<b>Southern NJ Municipal Employee Benefits Fund</b>				Print date	01-Sep-20
<b>2021 Certified Budget</b>					
	Census:	<b>Census All Members</b>		<b>Census Excl CCBoss</b>	
	Medical - Aetna	1,567	18,804	1,051	12,612
	Medical - AmeriHealth Admin	137	1,644	85	1,020
	Rx	1,466	17,592	898	10,776
	Dental	1,794	21,528	1,516	18,192
	Medicare Advantage - Medical	814	9,768	306	3,672
	Rx No Medical (Incl in Rx above)	6	72	6	72
	Dental Only (Incl in Dental above)	952	11,424	729	8,748
	Medicare Adv Only (Incl above)	195	2,340	195	2,340
	DMO Only	1	12	1	12
	<b>LINE ITEMS</b>	<b>2020 Annualized Budget</b>	<b>2021 Proposed Budget</b>	<b>\$ Change</b>	<b>% Change</b>
1	Medical Claims AETNA - All Other	\$ 16,190,466	\$ 18,073,875	\$ 1,883,409	11.63%
2	Medical Claims AmeriHealth - All Other	\$ 1,250,729	\$ 2,053,426	\$ 802,697	64.18%
3	Medical Claims - CCBoss	\$ 7,863,734	\$ 8,701,317	\$ 837,583	10.65%
4	<b>Subtotal Medical</b>	<b>\$ 25,304,929</b>	<b>\$ 28,828,618</b>	<b>\$ 3,523,689</b>	<b>13.92%</b>
5	Prescription Claims - All Other	\$ 5,225,490	\$ 5,623,611	\$ 398,121	7.62%
6	Prescription Claims - CCBoss	\$ 2,646,842	\$ 2,872,216	\$ 225,374	8.51%
7	Rx Rebates	\$ (629,787)	\$ (1,719,131)	\$ (1,089,344)	172.97%
8	<b>Subtotal Prescription</b>	<b>\$ 7,242,545</b>	<b>\$ 6,776,697</b>	<b>\$ (465,849)</b>	<b>-6.43%</b>
9	Dental Claims - All Other	\$ 1,243,627	\$ 1,073,682	\$ (169,945)	-13.67%
10	Dental Claims - CCBoss	\$ 170,136	\$ 163,464	\$ (6,672)	-3.92%
11	<b>Subtotal Dental</b>	<b>\$ 1,413,763</b>	<b>\$ 1,237,146</b>	<b>\$ (176,617)</b>	<b>-12.49%</b>
12	<b>Subtotal Claims</b>	<b>33,961,237</b>	<b>36,842,461</b>	<b>\$ 2,881,224</b>	<b>8.48%</b>
13					
14	Loss Fund Contingency	\$ 456,966	\$ -	\$ (456,966)	-100.00%
15					
16					
17	DMO Premiums	\$ 2,940	\$ 3,078	\$ 138	4.68%
18	Medicare Advantage - All Other	\$ 1,193,258	\$ 1,119,982	\$ (73,276)	-6.14%
19	Medicare Advantage - CCBoss	\$ 2,046,732	\$ 1,842,089	\$ (204,643)	-10.00%
20	<b>Subtotal Insured Programs</b>	<b>3,242,930</b>	<b>2,965,149</b>	<b>\$ (277,781)</b>	<b>-8.57%</b>
21					
22	<b>Reinsurance</b>				
23	Specific	\$ 826,630	\$ 727,725	\$ (98,905)	-11.96%
24					
25	<b>Total Loss Fund</b>	<b>\$ 38,487,764</b>	<b>\$ 40,535,335</b>	<b>\$ 2,047,571</b>	<b>5.32%</b>
26					
27	Expenses				
28	Legal	\$ 21,302	\$ 21,728	\$ 426	2.00%
29	Treasurer	\$ 15,312	\$ 15,312	\$ -	0.00%
30	Administrator	\$ 297,689	\$ 303,643	\$ 5,954	2.00%
31	Program Manager	\$ 772,355	\$ 787,661	\$ 15,305	1.98%
32	Brokerage	\$ 268,259	\$ 273,628	\$ 5,369	2.00%
33	TPA - Med Aetna	\$ 927,413	\$ 899,207	\$ (28,206)	-3.04%
34	TPA - Med AmeriHealth Admin	\$ 67,617	\$ 67,617	\$ -	0.00%
35	TPA - Dental	\$ 67,167	\$ 67,167	\$ -	0.00%
36	Actuary	\$ 25,500	\$ 11,000	\$ (14,500)	-56.86%
37	Auditor	\$ 19,000	\$ 19,000	\$ -	0.00%
38	<b>Subtotal Expenses</b>	<b>\$ 2,481,616</b>	<b>\$ 2,465,963</b>	<b>\$ (15,652)</b>	<b>-0.63%</b>
39					
40	Misc/Cont	\$ 18,527	\$ 18,792	\$ 265	1.43%
41	Data Analysis System	\$ 15,000	\$ -	\$ (15,000)	-100.00%
42	Affordable Care Act Taxes	\$ 10,122	\$ 10,122	\$ -	0.00%
43	Plan Documents	\$ 15,000	\$ 15,000	\$ -	0.00%
44					
45	<b>Total Expenses</b>	<b>\$ 2,540,264</b>	<b>\$ 2,509,877</b>	<b>\$ (30,387)</b>	<b>-1.20%</b>
46					
47	<b>Total Budget</b>	<b>\$ 41,028,028</b>	<b>\$ 43,045,212</b>	<b>\$ 2,017,184</b>	<b>4.92%</b>
48	<b>Total Billing</b>	<b>\$ 41,027,266</b>	<b>\$ 43,045,212</b>	<b>\$ 2,017,946</b>	<b>4.92%</b>

	Annualized Assessments FY2020				Proposed Assessments FY2021				Difference \$			Difference %		
Group Name	Member Billed	Dividend Applied to Rates	Direct Billed	Total	Member Billed	Dividend Applied to Rates	Direct Billed	Total	Member Billed	Direct Billed	Total	Member Billed	Direct Billed	Total
Barrington	1,105,068	-	-	1,105,068	1,142,148	-	-	1,142,148	37,080	-	37,080	3.36%	0.00%	3.36%
Bellmawr	2,217,552	-	-	2,217,552	2,289,408	-	-	2,289,408	71,856	-	71,856	3.24%	0.00%	3.24%
Berlin	42,216	-	-	42,216	42,216	-	-	42,216	-	-	-	0.00%	0.00%	0.00%
Bordentown	1,140,216	-	-	1,140,216	1,239,684	-	-	1,239,684	99,468	-	99,468	8.72%	0.00%	8.72%
Brooklawn	229,560	-	-	229,560	251,340	-	-	251,340	21,780	-	21,780	9.49%	0.00%	9.49%
CAMDEN COUNTY BOARD OF SOCIAL SERVICES	13,409,532	-	225,684	13,635,216	13,881,948	-	223,200	14,105,148	472,416	(2,484)	469,932	3.52%	-1.10%	3.45%
Chesilhurst Borough	166,116	-	-	166,116	178,188	-	-	178,188	12,072	-	12,072	7.27%	0.00%	7.27%
Franklin	1,707,180	-	8,928	1,716,108	1,789,596	-	9,156	1,798,752	82,416	228	82,644	4.83%	2.55%	4.82%
Gibbsboro	200,400	-	-	200,400	219,108	-	-	219,108	18,708	-	18,708	9.34%	0.00%	9.34%
Gloucester City	3,108,444	-	-	3,108,444	3,277,452	-	-	3,277,452	169,008	-	169,008	5.44%	0.00%	5.44%
Haddon Heights	986,088	-	4,632	990,720	1,034,808	-	4,512	1,039,320	48,720	(120)	48,600	4.94%	-2.59%	4.91%
Haddonfield Borough	2,084,232	-	-	2,084,232	2,247,444	-	-	2,247,444	163,212	-	163,212	7.83%	0.00%	7.83%
Lawnside	514,860	-	-	514,860	566,508	-	-	566,508	51,648	-	51,648	10.03%	0.00%	10.03%
Lindenwald	86,808	-	348	87,156	86,844	-	348	87,192	36	-	36	0.04%	0.00%	0.04%
Lumberton Township	851,640	-	-	851,640	890,460	-	-	890,460	38,820	-	38,820	4.56%	0.00%	4.56%
Magnolia	504,108	-	-	504,108	549,420	-	-	549,420	45,312	-	45,312	8.99%	0.00%	8.99%
Mantua Township	2,021,628	57,000	8,184	2,086,812	2,266,800	-	8,376	2,275,176	188,172	192	188,364	9.31%	2.35%	9.03%
Maple Shade	1,477,668	-	-	1,477,668	1,618,032	-	-	1,618,032	140,364	-	140,364	9.50%	0.00%	9.50%
Medford Lakes	24,648	-	-	24,648	24,648	-	-	24,648	-	-	-	0.00%	0.00%	0.00%
Merchantville	370,104	-	-	370,104	404,544	-	-	404,544	34,440	-	34,440	9.31%	0.00%	9.31%
Mount Ephraim	983,544	-	-	983,544	1,007,760	-	-	1,007,760	24,216	-	24,216	2.46%	0.00%	2.46%
MT. Holly MUA	1,153,764	-	-	1,153,764	1,201,632	-	-	1,201,632	47,868	-	47,868	4.15%	0.00%	4.15%
North Hanover Township	10,260	-	-	10,260	10,260	-	-	10,260	-	-	-	0.00%	0.00%	0.00%
Palmyra	61,368	-	-	61,368	61,368	-	-	61,368	-	-	-	0.00%	0.00%	0.00%
Paulsboro	1,028,028	-	-	1,028,028	1,066,680	-	-	1,066,680	38,652	-	38,652	3.76%	0.00%	3.76%
Pennsauken Township	183,012	-	3,468	186,480	183,012	-	3,468	186,480	-	-	-	0.00%	0.00%	0.00%
Pine Hill Borough	893,820	21,958	-	915,778	957,648	-	-	957,648	41,870	-	41,870	4.68%	0.00%	4.57%
Pitman	1,140,336	-	-	1,140,336	1,182,828	-	-	1,182,828	42,492	-	42,492	3.73%	0.00%	3.73%
Runnemede	954,933	-	26,151	981,084	977,976	-	26,472	1,004,448	23,043	321	23,364	2.41%	1.23%	2.38%
Somerdale	556,104	-	600	556,704	590,880	-	600	591,480	34,776	-	34,776	6.25%	0.00%	6.25%
Waterford	38,676	-	-	38,676	38,676	-	-	38,676	-	-	-	0.00%	0.00%	0.00%
Wenonah	192,300	-	-	192,300	199,944	-	-	199,944	7,644	-	7,644	3.98%	0.00%	3.98%
Westville	654,180	-	-	654,180	678,936	-	-	678,936	24,756	-	24,756	3.78%	0.00%	3.78%
Willingboro	6,912	-	-	6,912	6,912	-	-	6,912	-	-	-	0.00%	0.00%	0.00%
Winslow Township Fire District #1	565,008	-	-	565,008	603,972	-	-	603,972	38,964	-	38,964	6.90%	0.00%	6.90%
Totals	\$ 40,670,313.24	\$ 78,958.00	\$ 277,994.76	\$ 41,027,266.00	\$ 42,769,080.00	\$ -	\$ 276,132.00	\$ 43,045,212.00	\$ 2,019,808.76	\$(1,862.76)	\$ 2,017,946.00	4.97%	-0.67%	4.92%

## REGULATORY

<u>Monthly Items</u>	<u>Filing Status</u>
Budget	Filed
Assessments	Filed
Actuarial Certification	Filed
Reinsurance Policies	Filed
Fund Commissioners	Filed
Fund Officers	Filed
Renewal Resolutions	Filed
Indemnity and Trust	Filed
New Members	N/A
Withdrawals	N/A
Risk Management Plan and By Laws	Filed
Cash Management Plan	Filed
Unaudited Financials	Q2 2020 Filed
Annual Audit	12/31/2019 Filed
Budget Changes	N/A
Transfers	N/A
Additional Assessments	N/A
Professional Changes	N/A
Officer Changes	N/A
RMP Changes	N/A
Bylaw Amendments	N/A
Contracts	File
Benefit Changes	N/A

## CONTRACT COMPLIANCE

Professional	Contract Received	Insurance Received	Contract Term
Executive Director	Yes	Yes	1/1/2019 - 12/31/2021
Program Manager	Yes	Yes	1/1/2019 - 12/31/2021
Attorney	Yes	Yes	1/1/2019 - 12/31/2020
Treasurer	Yes	Yes	1/1/2019 - 12/31/2020
Auditor	Yes	Yes	1/1/2019 - 12/31/2020
Deputy Treasurer	Yes	Yes	1/1/2019 - 12/31/2020
Actuary	Yes	Yes	1/1/2019 - 12/31/2020
Aetna	Yes	in progress	*1 year renewal negotiated
AmeriHealth	in progress	in progress	*1 year renewal negotiated
Delta Dental	Yes	Yes	*1 year renewal negotiated
United Healthcare	Yes	in progress	1/1/2020-12/31/2021

## INDEMNITY & TRUST AGREEMENT END DATE

Member	I&T end date
TOWNSHIP OF WILLINGBORO	
BOROUGH OF MEDFORD LAKES	12/31/2020
BOROUGH OF BELLMAWR	12/31/2020
MANTUA TOWNSHIP	12/31/2020
HADDONFIELD BOROUGH	12/31/2021
BOROUGH OF SOMERDALE	12/31/2021
BOROUGH OF BROOKLAWN	12/31/2021
BOROUGH OF MAGNOLIA	12/31/2021
BOROUGH OF MERCHANTVILLE	12/31/2021
BOROUGH OF LINDENWOLD	12/31/2021
BOROUGH OF MOUNT EPHRAIM	12/31/2021
BOROUGH OF WENONAH	12/31/2021
NORTH HANOVER TWP	12/31/2021
WINSLOW TWP FIRE DISTRICT #1	12/31/2021
PINE HILL BOROUGH	12/31/2021
MT. HOLLY MUNICIPAL UTILITIES AUTHO	12/31/2021
LUMBERTON TOWNSHIP	12/31/2021
BOROUGH OF RUNNEMEDE	12/31/2021
CAMDEN COUNTY BOARD OF SOCIAL SERVICES	12/31/2021
BOROUGH OF BARRINGTON	12/31/2022
BOROUGH OF PAULSBORO	12/31/2022
BOROUGH OF GIBBSBORO	12/31/2022
TOWNSHIP OF BORDENTOWN	12/31/2022
TOWNSHIP OF MAPLE SHADE	12/31/2022
PENNSAUKEN TOWNSHIP	12/31/2022
BOROUGH OF HADDON HEIGHTS	12/31/2022
BOROUGH OF WESTVILLE	12/31/2022
CHESILHURST BOROUGH	12/31/2022
FRANKLIN TWP	12/31/2022
TOWNSHIP OF BERLIN	12/31/2022
GLOUCESTER CITY	12/31/2022
BOROUGH OF PITMAN	12/31/2022
Township of Waterford	12/31/2022
Pennsauken Township	12/31/2022

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND  
PROGRAM MANAGERS REPORT**

**September 2020**

**Program Manager: Conner Strong & Buckelew**

**Online Enrollment Training: [southernnj\\_enrollments@permainc.com](mailto:southernnj_enrollments@permainc.com)**

**Enrollments/Eligibility/Billing: [southernnj\\_enrollments@permainc.com](mailto:southernnj_enrollments@permainc.com)**

**Brokers: [brokerservice@permainc.com](mailto:brokerservice@permainc.com)**

**ONLINE ENROLLMENT SYSTEM TRAINING**

The Executive Committee voted and approved mandatory use of the online enrollment system by each member group. PERMA will host a monthly Web Ex system training session on the third Wednesday of each month. The 2020 schedule is as follows:

October 21, 2020

November 18, 2020.

**ENROLLMENT & ELIGIBILITY CONTACT**

Please continue to direct any eligibility, enrollment, billing or system related questions to our dedicated Southern NJ Enrollment Team. The team can be reached by email at [southernnj\\_enrollments@permainc.com](mailto:southernnj_enrollments@permainc.com).

**MONTHLY BILLING**

As a reminder, please be sure to check your monthly invoice for accuracy. If you find a discrepancy, please report it to the SNJREBF enrollment team. The Fund's policy is to limit retro corrections, *including terminations*, to 60 days. We have noticed an increase in requests for enrollment changes, billing changes, terminations and additions well past the 60 day time frame. Moving forward, it is of the utmost importance to review bills for rate and enrollment accuracy on a monthly basis. If there is an error, please bring it to the enrollment team's attention.

**BROKER CONTACT INFORMATION**

Please direct any escalated claims, benefit coverages, prescription coverage, Medicare advantage or appeal related questions to our dedicated SNJREBF Client Servicing Team. The team can be reached by email at [brokerservices@permainc.com](mailto:brokerservices@permainc.com).

**OPEN ENROLLMENT UPDATE**

Open Enrollment for SNJREBF members is approaching. As in past years this will be a passive open enrollment meaning only members who want to make a plan change will need to complete open enrollment forms. If you wish to remain in your current plan you do not need to take action as your previous year's election will rollover. Please know members will only be receiving new ID cards if they make a change in their benefit elections. The Fund will be distributing Open Enrollment guides to member groups for active EEs. Retirees and COBRA members will receive their Open Enrollment guides in the mail at the address we have on file.

**Key Dates:**

- Open Enrollment begins-**10/19/2020**
- Open Enrollment ends- **10/30/2020**
- Deadline for groups submitting changes in Benefits Express- **11/6/2020**

## **2021 NOTICE OF CREDITABLE COVERAGE (NOCC)**

As a courtesy, the SNJREBF in conjunction with Express Scripts will be producing the annual mailing campaign for the 2021 Notice of Creditable Coverage. The CMS Annual Open Enrollment period for the 2021 plan year is October 15<sup>th</sup>, 2020 through December 7<sup>th</sup>, 2020. Express Scripts will be mailing the letters between September 16<sup>th</sup>, 2020 and September 27<sup>th</sup>, 2020. A sample of the notice is included with your agenda.

## **CONNER STRONG COVID-19 RESOURCE UPDATE**

As previously reported Conner Strong & Buckelew has compiled a database of COVID-19 resources available to our clients. To access the resource center please use the link below.

- Link-<https://www.connerstrong.com/insights/covid-19-resource-center/>

## **AETNA UPDATE**

On September 9, 2020, Aetna announced they began sending out boxes of Over the Counter (OTC) items to all Medicare Advantage members that have been enrolled on or prior to 8/1/2020 on a group retiree plan. The purpose of this box is to provide members with a one-time box to help promote wellness and health.

## **EXPRESS SCRIPTS UPDATE**

ESI announced they are removing a select group of underutilized pharmacies from their National Plus Network. The go-live date for the changes will be November 1, 2020. The pharmacies set to be removed are Kroger, Safeway, and Publix. The update will only impact plans on the National Plus Network Retail Network. There will be **zero SNJREBF members** impacted as a result of these changes.

## **LEGISLATIVE UPDATE**

In last month's meeting we reported on Executive Order #172 allowing entities in the State Health Benefit Plan (SHBP) to waive the normal waiting period for new hires, allowing them to enroll in health benefits upon date of hire. As of 9/22/2020, **one** group has submitted an amendment to their plan documents to waive the waiting period.

## **ADMINISTRATIVE UPDATES**

There are not updates to report at this time.



# SOUTHERN NJ REGIONAL EMPLOYEE BENEFITS FUND

## BILLS LIST

Resolution 27-20

SEPTEMBER 2020

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

BE IT RESOLVED that the Southern NJ Regional Employee Benefit Fund's Executive Board, hereby authorizes the Fund treasurer to issue warrants in payment of the following claims; and

FURTHER, that this authorization shall be made a permanent part of the records of the Fund.

<u>FUND YEAR 2020</u>			
<u>Check Number</u>	<u>Vendor Name</u>	<u>Comment</u>	<u>Invoice Amount</u>
002034	AMERIHEALTH ADMINISTRATORS	VOID	-\$5,431.00
002145			
002145	AETNA HEALTH MANAGEMENT LLC	MEDICARE ADVTG 9/20	96,896.81
			<b>96,896.81</b>
002146			
002146	UHC-MEDICARE ADVANTAGE	MEDICARE ADVANTAGE 9/20	167,875.00
002146	UHC-MEDICARE ADVANTAGE	COVID CREDIT 9/20	-520.00
			<b>167,355.00</b>
002147			
002147	FLAGSHIP HEALTH SYSTEMS INC	DMO PREMIUMS 9/20	245.04
			<b>245.04</b>
002148			
002148	DELTA DENTAL OF NEW JERSEY INC	DENTAL TPA 9/20	5,363.28
			<b>5,363.28</b>
002149			
002149	AETNA LIFE INSURANCE COMPANY	MEDICAL 9/20	75,952.80
			<b>75,952.80</b>
002150			
002150	AMERIHEALTH ADMINISTRATORS	WELLNESS/MARKETING 9/20	-188.75
002150	AMERIHEALTH ADMINISTRATORS	WELLNESS/MARKETING 8/20	-165.00
002150	AMERIHEALTH ADMINISTRATORS	MEDICAL 4/20	5,431.00
002150	AMERIHEALTH ADMINISTRATORS	TPA 8/20	5,596.00
002150	AMERIHEALTH ADMINISTRATORS	MEDICAL TPA 9/20	6,394.00
			<b>17,067.25</b>
002151			
002151	PERMA	POSTAGE 8/20	34.70
002151	PERMA	ADMIN FEE 9/20	24,321.36
			<b>24,356.06</b>
002152			
002152	J. KENNETH HARRIS, ATTY AT LAW	ATTORNEY FEE 9/20	1,775.17
			<b>1,775.17</b>
002153			
002153	VERRILL & VERRILL, LLC	TREASURER FEE 9/20	770.83
			<b>770.83</b>
002154			
002154	MICHAEL S. ZAMBITO	TREASURER FEE 9/20	505.15
			<b>505.15</b>
002155			
002155	COURIER POST	ACCT: CHL-079881 - AD - 9.4.20	47.04
002155	COURIER POST	ACCT: CHL-079881 - AD - 8.15.20	55.84
			<b>102.88</b>
002156			
002156	CONNER STRONG & BUCKELEW	RX 9/20	8,765.12
002156	CONNER STRONG & BUCKELEW	MEDICAL 9/20	49,511.20
002156	CONNER STRONG & BUCKELEW	BROKER FEE 9/20	22,809.82
002156	CONNER STRONG & BUCKELEW	DENTAL 9/20	4,631.00
002156	CONNER STRONG & BUCKELEW	HEALTH CARE REFORM 9/20	591.85
			<b>86,308.99</b>
002157			
002157	ALLSTATE INFORMATION MANAGEMNT	ACCT#419 - ARC & STOR - 8.31.20	93.61
002157	ALLSTATE INFORMATION MANAGEMNT	ACCT#419 - ARC & STOR - 7.31.20	93.61
			<b>187.22</b>
002158			
002158	WELLNESS COACHES USA	WELLNESS COACHING-CCBOSS 9/20	6,032.00
			<b>6,032.00</b>
002159			
002159	MUNICIPAL REINSURANCE HIF	SPECIFIC REINSURANCE 9/20	68,360.28
			<b>68,360.28</b>
		<b>Total Payments FY 2020</b>	<b>545,847.76</b>
		<b>TOTAL PAYMENTS ALL FUND YEARS \$</b>	<b>545,847.76</b>

\_\_\_\_\_  
Chairperson

Attest:

Dated: \_\_\_\_\_

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

\_\_\_\_\_  
Treasurer

SUMMARY OF CASH AND INVESTMENT INSTRUMENTS											
SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND											
ALL FUND YEARS COMBINED											
CURRENT MONTH	August										
CURRENT FUND YEAR	2020										
Description:	SNJ Inv.	Investors Bank	Parke Bank	Republic Bank	Republic Bank - General Account	Republic Bank - Admin Account	Ocean First Investment Account	New Jersey Cash Management	William Penn Bank Money Market Account		
ID Number:											
Maturity (Yrs)											
Purchase Yield:	0.22	0.65	0.75	0.75	0.75	0.75	0.50	0.11	1.25		
TOTAL for All Accts & instruments											
Opening Cash & Investment Balance	\$18,446,924.21	\$ 2,049,048.55	\$ 2,329.87	\$ 4,226,075.87	\$ 742,553.71	\$ 4,933,807.24	\$ 10,325.82	\$ 3,174,001.60	\$ 54,638.25	\$ 3,254,143.30	
Opening Interest Accrual Balance	\$10,934.47	\$ 10,934.47	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
1 Interest Accrued and/or Interest Cost	\$2,666.66	\$2,666.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
2 Interest Accrued - discounted Instr.s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
3 (Amortization and/or Interest Cost)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
4 Accretion	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 Interest Paid - Cash Instr.s	\$10,724.15	\$1.14	\$1.28	\$2,678.82	\$471.71	\$2,343.32	\$423.23	\$1,344.46	\$5.45	\$3,454.74	
6 Interest Paid - Term Instr.s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
7 Realized Gain (Loss)	-\$2,300.00	-\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
8 Net Investment Income	\$11,090.81	\$367.80	\$1.28	\$2,678.82	\$471.71	\$2,343.32	\$423.23	\$1,344.46	\$5.45	\$3,454.74	
9 Deposits - Purchases	\$3,384,774.76	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484,774.76	\$900,000.00	\$0.00	\$0.00	\$0.00	
10 (Withdrawals - Sales)	-\$4,788,990.78	\$0.00	\$0.00	\$0.00	\$0.00	-\$3,898,119.61	-\$890,871.17	\$0.00	\$0.00	\$0.00	
		OK	OK	OK	OK	OK	OK	OK	OK	OK	
Ending Cash & Investment Balance	\$17,051,132.34	\$2,046,749.69	\$2,331.15	\$4,228,754.69	\$743,025.42	\$3,522,805.71	\$19,877.88	\$3,175,346.06	\$54,643.70	\$3,257,598.04	
Ending Interest Accrual Balance	\$13,601.13	\$13,601.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Plus Outstanding Checks	\$606,374.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$606,374.99	\$0.00	\$0.00	\$0.00	
(Less Deposits in Transit)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Balance per Bank	\$17,657,507.33	\$2,046,749.69	\$2,331.15	\$4,228,754.69	\$743,025.42	\$3,522,805.71	\$626,252.87	\$3,175,346.06	\$54,643.70	\$3,257,598.04	

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND										
SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED										
Current Fund Year: 2020 Month Ending: August										
	Med	Dental	Rx	Vision	Medicare Advantage	Reinsurance	Dividend Reserve	Future	Admin	TOTAL
OPEN BALANCE	5,165,821.68	457,395.98	2,882,114.32	0.00	7,189,683.58	220,502.33	1,957,706.56	674,674.88	(100,974.88)	18,446,924.45
RECEIPTS										
Assessments	1,507,191.94	71,984.78	432,389.01	0.00	185,175.60	49,127.00	0.00	27,851.99	158,743.25	2,432,463.57
Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Invest Pymnts	3,502.12	160.44	1,075.90	0.00	2,521.84	80.83	686.68	236.65	159.70	8,424.16
Invest Adj	(0.25)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(0.25)
Subtotal Invest	3,501.87	160.44	1,075.90	0.00	2,521.84	80.83	686.68	236.65	159.70	8,423.91
Other *	37,550.08	14,761.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52,311.19
TOTAL	1,548,243.89	86,906.33	433,464.91	0.00	187,697.44	49,207.83	686.68	28,088.64	158,902.95	2,493,198.67
EXPENSES										
Claims Transfers	2,173,734.72	97,556.40	726,828.49	0.00	0.00	0.00	0.00	0.00	0.00	2,998,119.61
Expenses	581,533.01	245.04	22,332.25	0.00	0.00	69,290.10	0.00	0.00	217,470.77	890,871.17
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	2,755,267.73	97,801.44	749,160.74	0.00	0.00	69,290.10	0.00	0.00	217,470.77	3,888,990.78
END BALANCE	3,958,797.84	446,500.87	2,566,418.49	0.00	7,377,381.02	200,420.06	1,958,393.24	702,763.52	(159,542.70)	17,051,132.34

CERTIFICATION AND RECONCILIATION OF CLAIMS PAYMENTS AND RECOVERIES									
SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND									
Month		August							
Current Fund Year		2020							
		1.	2.	3.	4.	5.	6.	7.	8.
Policy		Calc. Net	Monthly	Monthly	Calc. Net	TPA Net	Variance	Delinquent	Change
Year	Coverage	Paid Thru	Net Paid	Recoveries	Paid Thru	Paid Thru	To Be	Unreconciled	This
		Last Month	August	August	August	August	Reconciled	Variance From	Month
2020	Med	15,434,030.40	2,173,734.72	0.00	17,607,765.12	0.00	17,607,765.12	15,434,030.40	2,173,734.72
	Dental	492,291.25	97,556.40	0.00	589,847.65	0.00	589,847.65	492,291.25	97,556.40
	Rx	4,406,060.00	726,828.49	0.00	5,132,888.49	0.00	5,132,888.49	4,406,060.00	726,828.49
	Vision	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total	20,332,381.65	2,998,119.61	0.00	23,330,501.26	0.00	23,330,501.26	20,332,381.65	2,998,119.61



## **SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND**

### **Monthly Claim Activity Report**

**September 28, 2020**



## SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

	MEDICAL CLAIMS + CAP			MEDICAL CLAIMS + CAP		
	<u>PAID 2019</u>	<u># OF EES</u>	<u>PER EE</u>	<u>PAID 2020</u>	<u># OF EES</u>	<u>PER EE</u>
JANUARY	\$1,968,286	1,634	\$ 1,205	\$2,504,772	1,611	\$ 1,555
FEBRUARY	\$1,650,646	1,633	\$ 1,011	\$2,167,425	1,607	\$ 1,349
MARCH	\$2,130,533	1,617	\$ 1,318	\$2,818,446	1,607	\$ 1,754
APRIL	\$2,220,533	1,615	\$ 1,375	\$1,816,987	1,603	\$ 1,133
MAY	\$1,993,779	1,613	\$ 1,236	\$1,579,035	1,602	\$ 986
JUNE	\$2,002,795	1,610	\$ 1,244	\$2,691,735	1,585	\$ 1,698
JULY	\$2,555,800	1,599	\$ 1,598	\$1,896,448	1,574	\$ 1,205
AUGUST	\$2,010,917	1,604	\$ 1,254			
SEPTEMBER	\$2,362,184	1,594	\$ 1,482			
OCTOBER	\$2,343,657	1,584	\$ 1,480			
NOVEMBER	\$2,098,433	1,587	\$ 1,322			
DECEMBER	\$2,207,838	1,585	\$ 1,393			
<b>TOTALS</b>	<b>\$25,545,401</b>			<b>\$15,474,848</b>		
				<b>2020 Average</b>	<b>1,598</b>	<b>\$ 1,383</b>
				<b>2019 Average</b>	<b>1,606</b>	<b>\$ 1,326</b>

## Large Claimant Report (Drilldown) - Claims Over \$50000

**Plan Sponsor Unique ID :** All  
**Customer:** SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND  
**Group / Control:** 00727871,00737391,00866356,00866357,SI030217,SI416902,SI431318  
**Subgroup / Suffix:** All

**Paid Dates:** 07/01/2020 - 07/31/2020  
**Service Dates:** 01/01/1900 - 07/31/2020  
**Line of Business:** All  
**Funding Category:** All

	Billed Amt	Paid Amt
	\$396,339.51	\$134,056.93
	\$121,934.00	\$71,965.57
	\$87,645.00	\$56,284.12
	\$111,555.00	\$52,002.61
<b>TOTAL:</b>	<b>\$717,473.51</b>	<b>\$314,309.23</b>

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## SNJ Regional Employee Benefits Fund

8/1/19 thru 7/31/20 (unless otherwise noted)

### Medical Claims Paid: Jan - July 2020

Total Medical Paid per EE: **\$1,383**

### Network Discounts

Inpatient: **66.9%**  
Ambulatory: **67.4%**  
Physician/Other: **61.3%**  
**TOTAL: 65.3%**

### Provider Network

% Admissions In-Network: **98.9%**  
% Physician Office: **98.7%**

Aetna Book of Business:  
Admissions 98.5%; Physician 92.4%

### Top Facilities Utilized (by total Medical Spend)

- Virtua-West Jersey
- Cooper Hospital
- Kennedy Health
- University of Pennsylvania
- Thomas Jefferson

### Catastrophic Claim Impact Jan - July 2020

Number of Claims Over \$50,000: **39**  
Claimants per 1000 members: **9.8**  
Avg. Paid per Claimant: **\$127,138**  
Percent of Total Paid: **38.5%**  
• Aetna BOB- HCC account for an average of 39.8% of total Medical Cost

### Nurse Case Member Outreach: Through Q2 2020

Unique Members Identified: **126**  
Outreach Opportunities Identified: **142**  
Outreach in Progress: **30**

Completed Outreach: **132**  
Closed with Engagement: **46 (34.8%)**  
Unable to Reach: **80 (60.6%)**  
Member Declined: **6 (4.5%)**

### Teladoc Activity: Jan - July 2020

Total Registrations: **91**  
Total Online Visits: **105**  
Total Net Claims Savings: **\$14,314**  
Total Visits w/ Rx: **63**  
Member Satisfaction with Teladoc:  
**71% - Outstanding 29% Good**

### Allentown Service Center Performance: Q2 2020 Metrics

#### Customer Service Results

Call Quality: **98.3%**  
1<sup>st</sup> Call Resolution: **94.2%**  
Abandonment Rate: **1.1%**  
Avg. Speed of Answer: **24.7 sec**

#### Claims Performance

Financial Accuracy: **96.35%**  
Turnaround w/in 15 days: **12.1 days**  
Turnaround w/in 31 days: **8.0 days**

#### Performance Goals

Call Quality: 94%  
1<sup>st</sup> Call Resolution: 89%  
Abandonment Rate less than: 3.5%  
Average Speed of Answer: 31 sec

Financial Accuracy: 98%

#### Turnaround Time

90% processed w/in: 15 days  
95% processed w/in: 31 days

Proprietary







2020 SNJ HIF							
			<u>MEDICAL CLAIMS PAID</u> <u>2020</u>	<u>TOTAL</u>	<u># OF EES</u>	<u>PER EE</u>	
JANUARY			\$ 124,253.00	\$ 124,253.00	135	\$ 920.39	
FEBRUARY			\$ 163,740.17	\$ 163,740.17	135	\$ 1,212.89	
MARCH			\$ 115,953.08	\$ 115,953.08	135	\$ 858.91	
APRIL			\$ 255,467.18	\$ 255,467.18	135	\$ 1,892.34	
MAY			\$ 181,114.61	\$ 181,114.61	135	\$ 1,341.58	
JUNE			\$ 147,203.50	\$ 147,203.50	135	\$ 1,090.39	
JULY			\$ 92,020.36	\$ 92,020.36	142	\$648.03	
AUGUST			\$ 98,771.91	\$ 98,771.91	142	\$ 695.57	
SEPTEMBER							
OCTOBER							
NOVEMBER							
DECEMBER							
TOTALS			\$ 1,178,523.81	\$ 1,178,523.81		\$ 1,082.51	
				2020 Average	137	\$ 1,082.51	
				2019 Average	135	\$1,361	



**SOUTHERN NEW JERSEY HIF - 0002096174**

**Claims Paid between 3/1/2020 and 9/18/2020**

**COVID19 Claims currently are consider to be claims with Procedure codes**

**'U0001','U0002','G2023','G2024','87635','86328','86769','U0003','U0004','C9803','G2025','0202U','E0445','87426','0223U','0224U','86408','86409','0225U','0226U','86413','99072' or a Dx Code of 'U07.1','B34.2','B97.29','Z20.828'**

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
<1	1	1	\$78.00	\$78.00	\$2.44
1-5	0	0	\$0.00	\$0.00	\$0.00
6-18	4	11	\$759.21	\$69.02	\$2.42
19-25	0	0	\$0.00	\$0.00	\$0.00
26-39	8	23	\$4,288.11	\$186.44	\$9.08
40-64	17	22	\$2,103.82	\$95.63	\$2.58
65+	2	2	\$55.05	\$27.52	\$0.65
Unknown	0	0	\$0.00	\$0.00	\$0.00

REL TO INS	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Employee	21	39	\$5,655.20	\$145.01	\$5.82
Spouse	6	8	\$791.78	\$98.97	\$1.85
Dependent	5	12	\$837.21	\$69.77	\$1.09

GENDER	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Female	14	24	\$1,969.46	\$82.06	\$1.80
Male	18	35	\$5,314.73	\$151.85	\$4.95
Undisclosed	0	0	\$0.00	\$0.00	\$0.00

ST CD	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
FL	1	1	\$100.00	\$100.00	\$16.67
NJ	31	58	\$7,184.19	\$123.87	\$3.34

**Summary by Service Type - Outpatient and Professional Claims**

**Service Types are Limited to: Emergency Room, Pathology (Laboratory), Urgent Care, Retail Clinic, Telemedicine, Emergency Room, Pathology (Laboratory), Urgent Care, Retail Clinic, Telemedicine, Office Physician Visit, and Other Physician Visit**

<b>SRVC TP DSC</b>	<b>CLAIMANT COUNT</b>	<b>CLAIM COUNT</b>	<b>NET PAY</b>	<b>COST PER CLAIM</b>	<b>COST PMPM</b>
Emergency Room	1	1	\$0.00	\$0.00	\$0.00
Office Physician Visit	4	7	\$321.09	\$45.87	\$0.15
Pathology (Laboratory)	30	37	\$3,088.16	\$83.46	\$1.42
Telemedicine	7	8	\$643.87	\$80.48	\$0.30
Urgent Care	1	1	\$190.00	\$190.00	\$0.09

**Inpatient Cost and Utilization by Age Band**

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	ADM CNT	NET PAY	ADM PER 1000	COST PER ADM	COST PMPM	AVG LOS
<1	0	0	0	\$0.00	0	\$0.00	\$0.00	0
1-5	0	0	0	\$0.00	0	\$0.00	\$0.00	0
6-18	0	0	0	\$0.00	0	\$0.00	\$0.00	0
19-25	0	0	0	\$0.00	0	\$0.00	\$0.00	0
26-39	0	0	0	\$0.00	0	\$0.00	\$0.00	0
40-64	0	0	0	\$0.00	0	\$0.00	\$0.00	0
65+	0	0	0	\$0.00	0	\$0.00	\$0.00	0
Unknown	0	0	0	\$0.00	0	\$0.00	\$0.00	0

**TOP PROVIDERS(TOP 25 BY NET PAYMENT)**

PROVIDER NAME	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
THE COUNSELING AND CRITICAL INCIDENT DEBRIEFING CENTER LLC	1	8	\$3,041.07	\$380.13	\$1.40
Labcorp Raritan	16	19	\$1,557.47	\$81.97	\$0.72
Inspira Health Network Medical Group PC	4	4	\$478.36	\$119.59	\$0.22
Inspira Medical Center Mullica Hill	2	2	\$391.40	\$195.70	\$0.18
Leap Health and Wellness Center LLC	3	7	\$367.90	\$52.56	\$0.17
Accu Reference Medical Lab	2	2	\$360.00	\$180.00	\$0.17
Accurate Diagnostic Labs	2	2	\$300.00	\$150.00	\$0.14
Quest Diagnostics Inc	3	3	\$202.62	\$67.54	\$0.09
PROHEALTH CARE ASSOC LLP	1	1	\$190.00	\$190.00	\$0.09
Alfred I Dupont Institute	1	1	\$78.00	\$78.00	\$0.04
Cooper University Hospital	1	1	\$74.10	\$74.10	\$0.03
MPV New Jersey Md Services PC	1	1	\$55.05	\$55.05	\$0.03
Camcare Health Corporation	1	1	\$53.00	\$53.00	\$0.02
Richard A Koff MD	1	1	\$48.66	\$48.66	\$0.02
Thomas Jefferson University Hospital JeffFit	1	1	\$43.52	\$43.52	\$0.02
Advocare West Deptford Pediatrics	1	1	\$32.13	\$32.13	\$0.01
Rowansom Dept Of Pediatrics	1	1	\$6.51	\$6.51	\$0.00
Minute Clinic Diagnostic of New Jersey LLC	1	1	\$4.40	\$4.40	\$0.00
KENNEDY UNIVERSITY HOSPITAL GAC	2	2	\$0.00	\$0.00	\$0.00



**EXPRESS SCRIPTS®**

**Southern New Jersey Regional Employee Benefits Fund**

Total Component/Date of Service (Month)	201901	201902	201903	2019Q1	201904	201905	201906	2019Q2	201907	201908	201909	2019Q3	201910	201911	201912	2019Q4	2019YTD
<b>Average Member Age - 35.1</b>																	
Membership	3,852	3,840	3,835	3,842	3,839	3,837	3,844	3,840	3,834	3,846	3,838	3,839	3,817	3,830	3,833	3,827	3,837
Total Days	165,177	151,837	147,352	464,366	161,478	164,045	146,912	472,435	162,962	151,533	157,441	471,936	169,889	141,016	156,450	467,355	1,876,092
Total Patients	1,604	1,501	1,499	2,301	1,515	1,526	1,414	2,197	1,452	1,417	1,461	2,149	1,496	1,424	1,498	2,202	3,044
Total Plan Cost	\$616,262	\$627,612	\$512,345	\$1,756,219	\$611,808	\$630,646	\$553,330	\$1,795,785	\$600,418	\$687,812	\$569,150	\$1,857,380	\$598,824	\$730,657	\$578,470	\$1,907,951	\$7,317,335
Generic Fill Rate (GFR) - Total	83.7%	83.3%	84.3%	83.8%	83.1%	82.9%	83.1%	83.0%	83.0%	82.5%	82.9%	82.8%	83.2%	82.7%	83.4%	83.1%	83.2%
<b>Plan Cost PMPM</b>	<b>\$159.98</b>	<b>\$163.44</b>	<b>\$133.60</b>	<b>\$152.36</b>	<b>\$159.37</b>	<b>\$164.36</b>	<b>\$143.95</b>	<b>\$155.88</b>	<b>\$156.60</b>	<b>\$178.84</b>	<b>\$148.29</b>	<b>\$161.26</b>	<b>\$156.88</b>	<b>\$190.77</b>	<b>\$150.92</b>	<b>\$166.20</b>	<b>\$158.92</b>
Total Specialty Plan Cost	\$172,226	\$222,485	\$145,933	\$540,644	\$199,322	\$160,216	\$161,437	\$520,976	\$201,830	\$246,387	\$142,239	\$590,456	\$190,795	\$356,438	\$179,121	\$726,354	\$2,378,430
Specialty % of Total Specialty Plan Cost	27.9%	35.5%	28.5%	30.8%	32.6%	25.4%	29.1%	29.0%	33.6%	35.8%	25.0%	31.8%	31.9%	48.8%	31.0%	38.1%	32.5%

Total Component/Date of Service (Month)	202001	202002	202003	2020Q1	202004	202005	202006	2020Q2	202007	202008	202009	2020Q3	202010	202011	202012	2020Q4	2020YTD
<b>Average Member Age - 35</b>																	
Membership	3,889	3,788	3,794	3,824	3,780	3,780	3,776	3,779	3,771	3,756							
Total Days	169,960	150,658	179,251	499,869	155,855	145,342	155,156	456,383	158,157	148,935							
Total Patients	1,623	1,518	1,537	2,294	1,330	1,285	1,312	1,922	1,404	1,332							
Total Plan Cost	\$580,262	\$664,774	\$675,557	\$1,920,593	\$584,878	\$666,623	\$526,391	\$1,777,891	\$747,973	\$638,947							
Generic Fill Rate (GFR) - Total	84.1%	83.8%	82.9%	83.6%	81.9%	81.9%	83.7%	82.5%	83.7%	84.1%							
<b>Plan Cost PMPM</b>	<b>\$149.21</b>	<b>\$175.49</b>	<b>\$178.06</b>	<b>\$167.43</b>	<b>\$154.73</b>	<b>\$176.36</b>	<b>\$139.40</b>	<b>\$156.83</b>	<b>\$198.35</b>	<b>\$170.11</b>							
<b>% Change Plan Cost PMPM</b>	<b>-6.7%</b>	<b>7.4%</b>	<b>33.3%</b>	<b>9.9%</b>	<b>-2.9%</b>	<b>7.3%</b>	<b>-3.2%</b>	<b>0.6%</b>	<b>26.7%</b>	<b>-4.9%</b>							
Total Specialty Plan Cost	\$163,972	\$244,876	\$199,958	\$608,805	\$186,919	\$303,305	\$144,888	\$635,112	\$277,796	\$250,921							
Specialty % of Total Specialty Plan Cost	28.3%	36.8%	29.6%	31.7%	32.0%	45.5%	27.2%	35.7%	37.1%	39.3%							

<b>PMPM</b>	
Jan - Aug 2019	<b>\$157.52</b>
Jan - Aug 2020	<b>\$167.65</b>
<b>Trend Jan - Aug 2020</b>	<b>6.4%</b>



**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND  
CONSENT AGENDA  
SEPTEMBER 28, 2020**

The following Resolutions listed on the Consent Agenda will be enacted in one motion. Copies of all Resolutions are available to any person upon request. Any Commissioner wishing to remove any Resolution(s) to be voted upon, may do so at this time, and said Resolution(s) will be moved and voted separately.

**Resolutions**

**Subject Matter**

**Motion**\_\_\_\_\_ **Second**\_\_\_\_\_

Resolution 25-20: 2021 Budget Introduction.....**Page 31**  
Resolution 26-20: MRHIF Indemnity & Trust Renewal .....**Page 32**  
Resolution 27-20: September 2020 Bills List.....**Page 35**

**RESOLUTION NO. 25-20**

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND  
INTRODUCTION OF THE 2021 PROPOSED BUDGET**

**WHEREAS**, The Southern New Jersey Regional Employee Benefits Fund is required under State regulation to adopt an annual budget in accordance with the Fiscal Affairs Law; and

**WHEREAS**, a quorum of the Executive Committee met on September 28, 2020 in Public Session to introduce the proposed budget for the 2021 Fund Year; and

**BE IT FURTHER RESOLVED** that a hearing on the 2021 budget in the amount of \$43,045,212 shall be held at the Fund's regularly scheduled and advertised meeting of October 26, 2020 to be held via Zoom at 5:45 PM. The 2021 budget shall be considered for adoption at a second reading at that time and after the completion of a public hearing.

**BE IT FURTHER RESOLVED** that copies of this resolution shall be sent to each Commissioner, Risk Manager, and Governing Body, the New Jersey Department of Banking and Insurance, and the New Jersey Department of Community Affairs.

**ADOPTED: September 28, 2020**

**BY:** \_\_\_\_\_  
**CHAIRPERSON**

**ATTEST:**

\_\_\_\_\_  
**SECRETARY**

**RESOLUTION TO RENEW MEMBERSHIP IN THE  
MUNICIPAL REINSURANCE HEALTH INSURANCE FUND**

**WHEREAS**, the Municipal Reinsurance Health Insurance Fund has been organized pursuant to N.J.S.A. 40A:10-36, et seq., to provide reinsurance coverage to its member joint insurance funds; and,

**WHEREAS**, the Executive Committee of the Southern New Jersey Regional Employee Benefits Fund has determined that continued membership in the Municipal Reinsurance Health Insurance Fund is in the best interests of the member local units.

**NOW, THEREFORE, BE IT RESOLVED** that the Executive Committee of the Southern New Jersey Regional Employee Benefits Fund do hereby resolve and agree to renew its membership in the Municipal Reinsurance Health Insurance Fund for a period of three (3) years, the commencement of which shall be January 1, 2021.

**BE IT FURTHER RESOLVED** that the this renewal of membership is for the purpose of obtaining coverage for specific and aggregate reinsurance for medical, prescription, dental, and vision coverages and for joint purchase of services.

**BE IT FURTHER RESOLVED** that the Chairman of the Southern New Jersey Regional Employee Benefits Fund is authorized and directed to execute any and all written agreements necessary for membership in the Municipal Reinsurance Health Insurance Fund including, but not limited to, the Indemnity and Trust Agreement in order to implement membership by the Southern New Jersey Regional Employee Benefits Fund in the Municipal Reinsurance Health Insurance Fund according to its Bylaws, Chapter C.372 Laws of 1983 (N.J.S.A. 40A:10-36 et seq.), administrative regulations, and any other statutes or regulations pertaining thereto.

**ADOPTED: SEPTEMBER 28, 2020**

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**CHAIRMAN**

**Attest:**

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**SECRETARY**

# MUNICIPAL REINSURANCE HEALTH INSURANCE FUND

## INDEMNITY and TRUST AGREEMENT

**THIS AGREEMENT** made this \_\_\_\_\_, by and between the Municipal Reinsurance Health Insurance Fund, hereinafter referred to as the "REINSURANCE FUND", and the Southern New Jersey Regional Employee Benefits Fund, hereinafter referred to as the "FUND".

### WITNESSETH:

**WHEREAS**, several local governmental units are desirous of forming a Reinsurance claims joint insurance fund as authorized and described in N.J.S.A. 40A:10-36 et seq., and the administrative regulations promulgated pursuant thereto; and,

**WHEREAS**, the FUND has agreed to become a member of the REINSURANCE FUND and to share in the obligations and benefits flowing from such membership with other members of the REINSURANCE FUND in accordance with and to the extent provided for in the Bylaws of the REINSURANCE FUND, and in consideration of such obligations and benefits to be shared by the membership of the REINSURANCE FUND.

**NOW, THEREFORE**, be it agreed as follows:

- 1.) The FUND accepts the REINSURANCE FUND's Bylaws as approved and adopted and agrees to be bound by and to comply with each and every provision of the said Bylaws, the pertinent statutes and administrative regulations pertaining to same and as set forth in the Risk Management Plan.
- 2.) The FUND agrees to participate in the REINSURANCE FUND with respect to the types of insurance listed in the FUND's Resolution to Join.
- 3.) The FUND agrees to become a member of the REINSURANCE FUND for an initial period not to exceed three (3) years, the commencement of which shall commence effective January 1, 2021.
- 4.) The FUND certifies that it has not defaulted on any claims if self-insured and has not been cancelled for non-payment of insurance premiums for a period of at least two (2) years prior to the date hereof.
- 5.) In consideration of membership in the REINSURANCE FUND, the FUND agrees that it shall jointly and severally assume and discharge the liability of each and every member of the REINSURANCE FUND, all of whom as a condition of membership in the REINSURANCE FUND shall execute a verbatim counterpart of this agreement, and by execution hereof the full faith and credit of the FUND is pledged to the punctual payment of any sum which shall become due to the

REINSURANCE FUND in accordance with the Bylaws thereof, this agreement, the REINSURANCE FUND's Risk Management Plan, or any applicable statute.

- 6.) If the REINSURANCE FUND in the enforcement of any part of this agreement shall incur necessary expense, or become obligated to pay attorney's fees and/or court costs, the FUND agrees to reimburse the REINSURANCE FUND for all such reasonable expenses, fees, and costs on demand.
- 7.) The FUND and the REINSURANCE FUND agree that the REINSURANCE FUND shall hold all monies paid by the FUND to the REINSURANCE FUND as fiduciaries for the benefit of REINSURANCE FUND claimants, all in accordance with administrative regulations.
- 8.) The REINSURANCE FUND shall establish a Trust Account entitled "Claims or Loss Retention Fund". The REINSURANCE FUND shall maintain the Trust Account in accordance with N.J.S.A. 40A:10-36 et seq., N.J.S.A. 40A:5-1, and such other regulations or statutes as may be applicable. More specifically, the Trust Account shall be utilized solely for the payment of claims, allocated claim expense, and excess insurance or reinsurance premiums for such risk or liability or as "surplus" as such term is defined by the administrative regulations.
- 9.) Each FUND who shall become a member of the REINSURANCE FUND shall be obligated to execute this agreement.

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND**

**ADOPTED: SEPTEMBER 22, 2020**

**BY:** \_\_\_\_\_  
**CHAIRPERSON**

**ATTEST:**

\_\_\_\_\_  
**SECRETARY**

**RESOLUTION NO. 27-20**

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND  
APPROVAL OF THE SEPTEMBER 2020 BILLS LISTS**

**WHEREAS**, the Southern New Jersey Regional Employee Benefits Fund held a Public Meeting on **September 28, 2020** for the purposes of conducting the official business of the Fund; and

**WHEREAS**, The Treasurer for the Fund presented bills lists to satisfy outstanding costs incurred for operating the Fund during the months of September 2020 for consideration and approval of the Executive Committee; and

**WHEREAS**, a quorum of the Executive Committee was present thereby conforming with the By-laws of the Fund to conduct official business of the Fund,

**NOW THEREFORE BE IT RESOLVED** the Commissioners of the Executive Committee of the Southern New Jersey Regional Employee Benefits Fund hereby approve the Bills List for September prepared by the Treasurer of the Fund and duly authorize and concur said bills to be paid expeditiously, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

**NOW, THEREFORE BE IT FURTHER RESOLVED**, the Commissioners of the Executive Committee of the Southern New Jersey Regional Employee Benefits Fund hereby approve the Treasurers Report as furnished by the Treasurer of the Fund and concur with actions undertaken by the Treasurer, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

**ADOPTED: September 28, 2020**

**BY:** \_\_\_\_\_  
**CHAIRPERSON**

**ATTEST:**

\_\_\_\_\_  
**SECRETARY**

# APPENDIX I

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND**  
**OPEN MINUTES**  
**AUGUST 24, 2020**  
**ZOOM MEETING**  
**5:45 PM**

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Meeting of Executive Committee called to order by Chair Mevoli. Open Public Meetings notice read into record.

**PLEDGE OF ALLEGIANCE AND MOMENT OF SILENCE**

**ROLL CALL OF 2020 EXECUTIVE COMMITTEE:**

Michael Mevoli, Chairman	Borough of Brooklawn	Present
M. Joseph Wolk, Secretary	Borough of Mt. Ephraim	Present
Louis Di Angelo	Borough of Bellmawr	Present
Terry Shannon	Borough of Barrington	Present
Jack Lipsett	Gloucester City	Present
Neal Rochford	Haddonfield	Present
Edward Hill	CCBOSS	Present
Robert Maybury	Mt. Holly MUA	Present

**APPOINTED PROFESSIONALS PRESENT:**

Executive Director/ Adm.	PERMA Risk Management Services <b>Paul Laracy</b> <b>Karen Kamprath</b>
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Program Manager	Conner Strong & Buckelew <b>Maggie Friel</b>
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Attorney	<b>J. Kenneth Harris, Esq.</b>
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Fund Auditor	<b>Absent</b>
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Medical TPA – AmeriHealth	<b>Lane Hindman</b>
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Medical TPA – Aetna	<b>Jason Silverstein</b>
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Express Scripts	<b>Kyle Colalillo</b> <b>Ken Rostkowski</b>
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Treasurer	<b>Lorraine Verrill</b> <b>Mike Zambito</b>
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**PRESENT FUND COMMISSIONERS AND PROFESSIONALS:**

Pat Hendricks, Pine Hill Borough  
Robert Weil, Conner Strong & Buckelew



**APPROVAL OF MINUTES: July 27, 2020 Open**

**MOTION TO APPROVE OPEN MINUTES OF JULY 27, 2020:**

Moved:	Commissioner Wolk
Second:	Commissioner Lipsett
Vote:	Unanimous

**CORRESPONDENCE – None**

**EXECUTIVE DIRECTOR’S REPORT**

**FINANCIAL FAST TRACK** – as of June 30, 2020 – Executive Director said the fast track indicates that the Fund is making money. It does show a loss for the month but that is due to the dividend release.

**2021 DRAFT BUDGET**

Executive Director reviewed the draft budget for 2021. The overall increase presented is 5.12%. He said the Finance Committee met and approved the budget for introduction.

**Claims Funds** – Executive Director said there is a significant increase for the Claims Funds overall at 8.4%. The actuary determined the medical and Rx increases. His projection included claims through 5/31/2020, but because of the decreased claim activity due to the pandemic, his projection was based off 2019. The claims in the second half of 2019 were running higher than the first half, in particular, the Amerihealth claims which has a projection of 58%. Because the AHA population is very small and not credible, the budget reflects a blending of the Aetna and Amerihealth claims. If this trend continues into next year, further steps may be considered.

In response to Commissioner Shannon, Executive Director said the AHA increase is driven by a small number of high claims spread over a small population.

Formulary rebates from ESI were better than estimated in last year’s budget; therefore, an additional savings was included in this budget.

**MRHIF Renewal** - SNJHIF’s experience in the MRHIF is favorable, so a 9.5% decrease has been included, but the reinsurance renewal has not been finalized so that number may change

**Fully Insured Programs** – The Dental DMO and Aetna Medicare Advantage proposals have not been received, but we anticipate very low renewals to help the overall Fund increase.

**Expenses** - Expenses have been updated according to the RFP responses. Aenta's contract includes a sliding scale fee schedule, which decreases their PEPM fee as our Statewide population increases. This year, the Funds will receive a \$1.50 decrease.

**Assessments** - Set forth by Fund policy, the assessments include the Loss Ratio Factor of +/- 2.5%.

**CCBOSS** - The Board of Social Services has been running slightly better than the rest of the Fund and since it is rated on its own, the Board's renewal is better than average.

Executive Director said the assessment increase is 4.12% which is higher than last year, however the Fund is getting back to the overall level of expense experienced in 2018.

Commissioner Shannon said she would like to wait to introduce until all of the final numbers are received. The Committee agreed.

### **RFP RESULTS**

Executive Director said the Professional Services contracts for Actuary, Auditor, Treasurer, Deputy Treasurer, and Attorney were released for RFP. He said competing responses were received for Actuary, Auditor and Attorney. He said the Contracts Committee is recommending the incumbents for Actuary, Attorney, Treasurer and Deputy Treasurer. He said it is being recommended to request a final price from the Auditor Submissions and that will be brought back to the Committee for review. He said resolution 23-20 is included for approval. In response to Commissioner DiAngelo, Executive Director said the Auditor prices range from \$11,000 to \$19,000.

### **MOTION TO APPROVE RESOLUTION 23-20:**

Moved:	Commissioner DiAngelo
Second:	Commissioner Shannon
Vote:	8 Ayes, 0 Nays

### **AMERIHEALTH CONTRACT**

Executive Director said AHA has not yet signed the HIF contract for 2019 and 2020 and submitted a contract with numerous and previously undiscussed changes. This issue involves all HIFs currently using AHA, including the SNJ HIF, Coastal, Schools HIF, and Central HIF. He said there are about 20 items that have been agreed but 9 still under discussion. He said the Finance Committee discussed issuing an RFP for this position depending on the response. He said he is recommending allowing to try to negotiate the remaining 9 items before going out for RFP.

## **PROGRAM MANAGERS REPORT**

### **ONLINE ENROLLMENT SYSTEM TRAINING**

The Executive Committee voted and approved mandatory use of the online enrollment system by each member group. PERMA will host a monthly Web Ex system training session on the third Wednesday of each month, starting this month. The schedule is as follows:

May 20, 2020

June 17, 2020

July 15, 2020

August 19, 2020

September 16, 2020

October 21, 2020

November 18, 2020.

### **ENROLLMENT & ELIGIBILITY CONTACT**

Please continue to direct any eligibility, enrollment, billing or system related questions to our dedicated Southern NJ Enrollment Team. The team can be reached by email at [southernnj\\_enrollments@permainc.com](mailto:southernnj_enrollments@permainc.com).

### **MONTHLY BILLING**

As a reminder, please be sure to check your monthly invoice for accuracy. If you find a discrepancy, please report it to the SNJREBF enrollment team. The Fund's policy is to limit retro corrections, *including terminations*, to 60 days. We have noticed an increase in requests for enrollment changes, billing changes, terminations and additions well past the 60 day time frame. Moving forward, it is of the utmost importance to review bills for rate and enrollment accuracy on a monthly basis. If there is an error, please bring it to the enrollment team's attention.

### **BROKER CONTACT INFORMATION**

Please direct any escalated claims, benefit coverages, prescription coverage, Medicare advantage or appeal related questions to our dedicated SNJREBF Client Servicing Team. The team can be reached by email at [brokerservices@permainc.com](mailto:brokerservices@permainc.com).

### **HIF ORGANIZATION ANNOUNCEMENT**

Program Manager said they are pleased to announce that Jason Edelman will be joining PERMA as *HIF-New Business Development Executive*. Jason will assume the responsibilities previously handled by Greg Grimaldi who retired in May. Those broker partners that worked with Greg will now work with Jason. Jason was with PERMA in the past and spent 4 successful years with the organization. During his time with us, Jason worked with the HIF team so he has experience with the model and our business. Jason left us to pursue a career in EB sales, having joined Graham in Philadelphia where he spent 2 years before moving to Alliant in a new business role where he has been for the last 4 years. In this role at PERMA, Jason will face off to several key, profile key HIF brokers and be responsible for helping us grow the HIF business. Jason joins Sean Critchley and Robert Weil, our key HIF sales leaders.

### **CONNER STRONG COVID-19 RESOURCE UPDATE**

Program Manager said as a reminder Conner, Strong & Buckelew has compiled a database of COVID-19 resources available to our clients. To access the resource center please use the link below.

- Link-<https://www.connerstrong.com/insights/covid-19-resource-center/>

## **AHA UPDATE**

**MD Live-** Program Manager said AHA determined members were receiving a “balance due” notification from MDLive. MDLive advised they had been billing an expired CPT code in the 2020 plan year, which caused some members to receive the notification. MDLive is making a correction now to claims, if impacted, so they show correctly in our systems, which will in turn remove the notification for past claims.

## **ESI UPDATE**

**New Brand Launch for Mail Order Pharmacy-** Program Manager said beginning August 10<sup>th</sup>, current users of Express Scripts Pharmacy began receiving letters and/or email (where available) letting them know of the improvements to expect - across the look and feel of the brand as well as the experience. The improvements will enhance a members’ ability to check a prescription status, refilling prescriptions, paying bills, etc.

## **2021 National Preferred Formulary Update**

Program Manager said ESI announced their NPF updates for the 2021 plan year. On January 1, 2021 ESI will add 70 additional products to their exclusions list. ESI has identified **149** SNJREBF members who will be impacted. ESI will work to make the transition to more affordable medications as simple and seamless as possible for members:

- The percentage of members asked to switch to preferred medications will receive personalized notifications, reminder communications and targeted alerts about preferred options. ESI will notify physicians and pharmacists before the exclusions are implemented.
- ESI’s Academic Detailing pharmacists and Accredo® Physician Engagement team are actively educating prescribers on lower-cost alternatives.

In response to Commissioner Shannon, Mr. Colalillo said these products are moving from either a formulary based copay or a nonpreferred copay over to exclusions. He said a majority of the disruption is related to proair which is an albuterol inhaler.

## **LEGISLATIVE UPDATE**

Program Manager said Governor Murphy recently signed Executive Order #172 allowing entities in the State Health Benefit Plan (SHBP) to waive the normal waiting period for new hires, allowing them to enroll in health benefits upon date of hire. The order became effective on 8/3/2020 and will remain in effect for the duration of the COVID-19 NJ Public Health Emergency. Fund entities wishing to comply with this order may do so by completing and returning the Plan Document Amendment form included with this agenda to their Risk Manager or to PERMA enrollment team specialist. We recommend that the amendment be ratified by the entity’s governing body.

Please note, plan document amendments may only be added to **Final** versions of plan documents. To finalize plan document **Drafts**, the entity or their Risk Manager needs to sign and return the

In response to Commissioner Maybury, Program Manager said the executive order only applies to the state health benefit plan, but we are incorporating that into our plans also. Program Manager said each entity can make the decision to comply or not to comply.

#### **AETNA MEDICARE ADVANTAGE**

Program Manager said she received a flyer from Aetna after the Agenda distribution regarding their Medicare Advantage program and how they are responding to Covid. She said this will be distributed after the meeting.

#### **ADMINISTRATIVE UPDATES**

There are not updates to report at this time.

**TREASURER'S REPORT** - Deputy Treasurer reviewed the bills list and treasurers report.

#### **August 2020 - Resolution 24-20**

<b>FY2020</b>	<b>\$556,124.07</b>
<b>Total</b>	<b>\$556,124.07</b>

#### **MOTION TO APPROVE RESOLUTION 24-20:**

Moved:	Commissioner Wolk
Second:	Commissioner Shannon
Vote:	8 Ayes, 0 Nays

#### **MOTION TO APPROVE THE REMAINDER OF THE TREASURERS REPORT:**

Moved:	Commissioner Wolk
Second:	Commissioner Shannon
Vote:	Unanimous

**FUND ATTORNEY:** Fund Attorney said there is now up to 35 states subject to quarantine if coming to New Jersey.

**AETNA:** Mr. Silverstein reviewed the claims for June 2020. He said there was an average pepm of \$1,698. He said there were 3 claimants over \$50,000 for June. He said all metrics on the dashboard continue to perform well. He reviewed the Covid weekly reporting for August 2<sup>nd</sup>.

**AMERIHEALTH:** Ms. Hindman reviewed the claims for July 2020. She said there was an average pepm of \$640. She said there were no high claimants for this reporting period. She also reviewing the Covid reporting included with the Agenda.

**EXPRESS SCRIPTS:** Mr. Colalillo said the January - July trend is up about 6%.

**DENTAL ADMINISTRATOR:** None

**OLD BUSINESS:** None

**NEW BUSINESS:** None

**PUBLIC COMMENT:** None

**MOTION TO ADJOURN:**

Moved:	Commissioner Wolk
Second:	Commissioner Shannon
Vote:	Unanimous

**MEETING ADJOURNED:**

**NEXT MEETING: SEPTEMBER 28, 2020**

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Karen Kamprath , Assisting Secretary  
for

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**JOSEPH WOLK, SECRETARY**