## AGENDA & REPORTS SEPTEMBER 27, 2021 CONFERENCE CALL 6:00 PM

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#### STATEMENT OF COMPLIANCE WITH OPEN PUBLIC MEETINGS ACT

Governor Murphy declared both a Public Health Emergency and State of Emergency in New Jersey by Executive Order Number 103 dated March 9, 2020. On June 4, 2021 by Executive Order Number 244, the Public Health Emergency was terminated but the State of Emergency continues in force. During a period declared as a State of Emergency local public bodies may conduct Remote Public Meetings by use of electronic communications technology

Adequate Notice and Electronic Notice of this meeting was given by:

- 1. Sending advance written notice to The Courier Post and the Burlington County Times
- 2. Filing advance written notice of this meeting with the Clerk/Administrator of each member.
- 3. Sending advance electronic mail notice of this meeting to the Clerk/Administrator of each member.
- 4. Posting electronic notice of this meeting on the Fund's website which notice provided the time, date and instructions for: (i) access to the Remote Public Meeting, (ii) how to provide public comment and (iii) how to access the agenda.
- 5. Posting a copy of the meeting notice on the public bulletin board of all members.
- 6. During the business session portion of this Remote Public Meeting the audio of all members of the public attending the meeting will be muted. At the end of the business session of the meeting, a time for public comment will be available. Members of the public who desire to provide comment shall raise their virtual hand in the Zoom application and/or submit a written comment via the text message section of the application. The meeting moderator will queue the members of the public that wish to provide comment and the Chairperson will recognize them in order. Public comment shall be concise and to the point and shall not contain abusive, defamatory, or obscene language.

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND AGENDA

## MEETING: September 27, 2021 CONFERENCE CALL 6:00 PM

#### MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ

#### FLAG SALUTE - MOMENT OF SILENCE

#### **ROLL CALL OF 2021 EXECUTIVE COMMITTEE**

Michael Mevoli, Chairman
Joseph Wolk, Secretary
Louis DiAngelo, Executive Committee Member
Terry Shannon, Executive Committee Member
Edward Hill, Executive Committee Member
Robert Maybury, Executive Committee Member
Gary Passanante, Executive Committee Member

APPROVAL OF MINUTES: August 23, 2021	Open	(Appendix I)
CORRESPONDENCE - None		
REPORTS:		
EXECUTIVE DIRECTOR (PERMA)		
Monthly Report	••••••	Page 2
PROGRAM MANAGER- (Conner Strong & Buckelew)		
Monthly Report	••••••	Page 16
TREASURER - (Michael Zambito/Verrill & Verrill)		
September 2021 Voucher List (Resolution 28-21)		Page 20
Treasurers Report		Page 22
Confirmation of Claims Paid/Certification of Transfers		O
Ratification of Treasurers Report		
ATTORNEY - (J. Kenneth Harris)  Monthly Report		
NETWORK & THIRD PARTY ADMINISTRATOR - (Aetna)		
Monthly Report	••••••	Page 25
NETWORK & THIRD PARTY ADMINISTRATOR - (AmeriHe	ealth)	
Monthly Report		Page 35
PRESCRIPTION ADMINISTRATOR - (Express Scripts)		
Monthly Report		Page 44

DENTAL ADMINISTRATOR - (Delta Dental)	
Monthly Report	
CONSENT AGENDA	Page 46
Resolution 24-21: 2021 Budget Introduction	
Resolution 25-21: EUS Service Contract Award	
Resolution 26-21: Professional Service Contract Award	Page 51
Resolution 27-21: New Member	Page 53
Resolution 28-21: September 2021 Bills List	Page 54
OLD BUSINESS	

**NEW BUSINESS** 

**PUBLIC COMMENT** 

RESOLUTION - EXECUTIVE SESSION FOR CERTAIN SPECIFIED PURPOSES PERSONNEL - CLAIMS - LITIGATION

**MEETING ADJOURNED** 

# Southern New Jersey Regional Employee Benefits Fund Executive Director's Report September 27, 2021

#### FINANCE AND CONTRACTS

#### PRO FORMA REPORTS

- Fast Track Financial Report as of July 31, 2021 (page)
  - Historical Income Statement
  - Consolidated Balance Sheet
  - Indices and Ratios Report
  - Budget Status Report

#### **2022 DRAFT BUDGET**

The SNJHIF 2022 draft budget and assessments are included on Page 8. The Finance Committee will be reviewing prior to this meeting. If the Executive Committee approves, Resolution 24-21 introduces the 2022 budget and sets a public hearing can be found in consent.

The Committee may also make a recommendation for a dividend and may ratify at a future meeting, depending on the decision.

#### **AETNA RENEWAL**

Aetna and Amerihealth have been very cooperative in the 2022 administrative fee renewals. Aetna has agreed to a 14% reduction. Amerihealth has also negotiated a 7% savings on their administrative fees. The savings will be reflected in the 2022 budget.

Resolution 25-21 includes an extension of this contract for one additional year at the PEPM negotiated.

#### CONTRACT AWARD RESOLUTIONS - PROFESSIONAL SERVICES

The Fund reviewed and approved the RFP responses for Executive Director and Program Manager at the July meeting. The professional service contract awards are included in consent agenda.

Since then, the Fund released one professional service position RFP for Fund Treasurer. There were three responses and will be reviewed by the finance and contracts committee.

Resolution 26-21 is in consent, awarding all professional service agreements, including the recommended Treasurer.

#### **NEW MEMBERS**

The Finance and Contracts committee will also be reviewing new member submissions. There are 5 entities requesting an offer from the Fund:

Oaklyn Twp Pennsauken Twp Pennsauken Water Commission Pemberton Twp Westhampton Twp

Resolution 27-21 approves membership, contingent upon a fully executed three year Indemnity and Trust agreement.

#### MRHIF UPDATES

The MRHIF met on September 8 to introduce the 2022 budget. In summary:

- 1. Overall budget is increasing 6.22%.
- 2. All local Fund specific limits are increasing \$25,000 on January 1, 2022
- 3. All MRHIF specific limits to the reinsurer are increasing \$25,000, except SHIF which will increase \$100,000 on July 1, 2022.
- 4. Through an informal RFP process, the reinsurance increase is 2.29%. The Fund will remain with US Fire/Starline.
- 5. Using the standard assessment development process, local Fund assessments use 25% experience and 75% average increase. The **SNJHIF renewal is increasing 1.51**% which will be included in the 2022-2023 budget.
- 6. MRHIF's budget is allocated as follows:
  - Claims retained by MRHIF 60%
  - Reinsurance 27%
  - Expenses to operate the fund 6%
  - Services jointly procured for local funds (such as enrollment system, claims audits, marketing, lobbyist) 7%

#### INDEMNITY AND TRUST AGREEMENTS

There are a few members with outstanding Indemnity and Trust agreements. Please renew these documents as soon as possible and return to the Fund office.

		2.XU4.UU2	21.142.512		21.142.5
Less Aggregate Exce L FY 2021 CLAIMS	ess	2,804,002	21,142,512		21,142,5
		0	0		
IBNR		61,044	2,655,199		2,655,1
Paid Claims		2,742,958	18,487,313		18,487,3
YEAR 2021					
L FY 2020 CLAIMS		20,836	143,123	32,864,742	33,007,8
Less Aggregate Exce	ess	0	0	0	
Less Specific Excess		0	147,927	(431,054)	(283,1
IBNR		0	(2,490,000)	2,490,000	-
Paid Claims		20,836	2,485,196	30,805,796	33,290,9
YEAR 2020					
L CLOSED YEAR CLAI	MS	2,915	219,704	982,814,212	983,033,9
		CLAIM ANALY	SIS BY FUND YEAR		
CASH		4,586	(2,134,139)	18,677,832	16,543,69
URPLUS (DEFICIT	S)	186,466	64,862	11,763,364	11,828,2
	Cash	25,114	911,176		911,1
	Surplus	203,127	11,760		11,7
		(20,125)	(1,915,534)	3,131,888	1,216,3
		` '			1,545,7
					10,270,6 14,416,1
	Cumplus	i	•	10.005.044	10.270
	,,				,
	(7-8+9)		-		11,828,2
		-			03,763,6
		· -	•		69,789,
JTORY PROFIT (4+5	5+6)	186,466	64,862		81,617,6
END INCOME		0	352,053	11,184,436	11,536,
TMENT INCOME	3,				3,423,
	1-2-3)				66,657,
					195,529,1
Administrative					117,341,
					48,062,
	ns	3/1 607	2 3/8 210	27 777 460	30,125,0
		2,021,133	21,505,338	1,010,0/8,952	1,037,184,2
	255	2 927 752	24 FOE 220		(1,807,
		-	147,998		(19,036,0
		61,044			2,655,3
		· · ·	21,192,141		1,055,373,1
1 EXPENSES					
ERWRITING INCO	ME	3,608,796	25,428,676	1,273,942,755	1,299,371,4
		MONTH	CHANGE	YEAR END	BALANCE
		-		-	FUND
		AS OR			
	Paid Claims IBNR Less Specific Excess Less Aggregate Exce AL CLAIMS ISES MA & HMO Premium Excess Premiums Administrative AL EXPENSES RWRITING PROFIT (2) TIMENT INCOME END INCOME JTORY PROFIT (4+5) END ferred Surplus UTORY SURPLUS  CLOSED YEAR CLAI YEAR 2020 Paid Claims IBNR Less Specific Excess Less Aggregate Exce LFY 2020 CLAIMS YEAR 2021 Paid Claims IBNR Less Specific Excess Less Aggregate Exce	Paid Claims IBNR  Less Specific Excess Less Aggregate Excess AL CLAIMS SES  MA & HMO Premiums Excess Premiums Administrative AL EXPENSES RWRITING PROFIT (1-2-3) TIMENT INCOME END INCOME JTORY PROFIT (4+5+6) END  ferred Surplus Cash Surplus	Paid Claims   2,766,709   IBNR   61,044   Less Specific Excess   -	THIS YTD MONTH CHANGE  ERWRITING INCOME 1 EXPENSES Paid Claims 1 Expenses Paid Claims 1 Expenses Paid Claims 1 Expenses 1 Expenses Paid Claims 1 Expenses 1 Expenses Paid Claims 1 Expenses	THIS   NONTH   CHANGE   PRIOR   YEAR END

# Southern New Jersey Regional Employee Benefits Fund CONSOLIDATED BALANCE SHEET

AS OF JULY 31, 2021

#### BY FUND YEAR

	2021	2020	YEAR	FUND BALANCE
ASSETS				
Cash & Cash Equivalents	911,176	1,216,354	14,416,163	16,543,693
Assesstments Receivable (Prepaid)	773,331	(61,602)	129,338	841,067
Interest Receivable	· <del>-</del>	60	(60)	0
Specific Excess Receivable	-	283,127	(629)	282,499
Aggregate Exœss Reœivable	-	-	-	-
Dividend Reœivable	-	-	352,053	352,053
Prepaid Admin Fees	1,833	-	-	1,833
Other Assets	995,194	113,494	-	1,108,688
Total Assets	2,681,534	1,551,434	14,896,865	19,129,833
LIABILITIES				
Accounts Payable	-	(0)	-	(0)
IBNR Reserve	2,655,199	0	-	2,655,199
A4 Retiree Surcharge	-	-	-	-
Dividends Payable Retained Dividends	-	-	418,890	418,890
	- 14 575	- E 626	4,207,307	4,207,307
Accrued/Other Liabilities	14,575	5,636	-	20,211
Total Liabilities	2,669,774	5,636	4,626,198	7,301,607
EQUITY				
Surplus / (Defiat)	11,760	1,545,798	10,270,668	11,828,225
Total Equity	11,760	1,545,798	10,270,668	11,828,225
Total Liabilities & Equity	2,681,534	1,551,434	14,896,865	19,129,833
BALANCE	(0)	-	-	-

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund. Fund Year allocation of claims have been estimated.

RATIOS													
											FY202		<u>2</u> 1
INDICES	2020		JAN		FEB		MAR		APR	MAY		JUN	JUL
Cash Position	18,677,832	Ś	15,178,801	Ś	14,514,393	Ś	16 908 955	Ś	17,345,037	\$ 16,159,099	Ś	16 539 107	\$ 16,543,693
IBNR	2,490,000	-	2,629,682	_	2,699,795		2,738,791	-		\$ 2,500,000	-		\$ 2,655,199
Assets	20,687,548	\$	20,241,581	\$	19,303,223		19,216,272	\$	18,869,678	\$ 18,492,475	\$	18,893,014	\$ 19,129,833
Liabilities	8,924,184	\$	8,405,504	\$	7,786,506	\$	7,456,660	\$	7,445,160	\$ 7,176,326	\$	7,251,255	\$ 7,301,607
Surplus	11,763,364	\$	11,836,077	\$	11,516,717	\$	11,759,612	\$	11,424,518	\$ 11,316,149	\$	11,641,759	\$ 11,828,225
Claims Paid Month	2,209,786	\$	3,041,585	\$	3,068,516	\$	2,838,761	\$	3,348,146	\$ 3,370,351	\$	2,758,073	\$ 2,766,709
Claims Budget Month	2,870,280	\$	3,027,874	\$	3,024,140	\$	3,015,663	\$	3,006,035	\$ 3,001,960	\$	2,996,418	\$ 2,979,073
Claims Paid YTD	32,769,858	\$	3,041,585	\$	6,110,101	\$	8,948,862	\$	12,297,008	\$ 15,667,359	\$	18,425,432	\$ 21,192,141
Claims Budget YTD	34,443,363	\$	3,027,874	\$	6,052,014	\$	9,067,677	\$	12,073,713	\$ 15,075,673	\$	18,072,090	\$ 21,051,164
RATIOS													
Cash Position to Claims Paid	8.45		4.99		4.73		5.96		5.18	4.79		6.00	5.98
Claims Paid to Claims Budget Month	0.77		1.00		1.01		0.94		1.11	1.12		0.92	0.93
Claims Paid to Claims Budget YTD	0.95		1.00		1.01		0.99		1.02	1.04		1.02	1.01
Cash Position to IBNR	7.50		5.77		5.38		6.17		6.31	6.46		6.38	6.23
Assets to Liabilities	2.32		2.41		2.48		2.58		2.53	2.58		2.61	2.62
Surplus as Months of Claims	4.10		3.91		3.81		3.9		3.8	3.77		3.89	3.97
IBNR to Claims Budget Month	0.87		0.87		0.89		0.91		0.91	0.83		0.87	0.89

# Southern NJ Municipal Employee Benefits Fund 2021 Budget Status Report

as of July 31, 2021

7700 D 1 4 1		T ( 1771 )		\$ Variance	% Varaiance
			Expensed		
			16 055 502	(465.001)	20/
			10,857,703	(465,091)	-3%
			2 (01 ((0	221 225	90/
			3,001,000	321,335	8%
			692 140	52.407	7%
21,051,104	30,230,493	30,810,091	21,142,512	(91,340)	076
0	0	0			
1 927	2 070	2 070	2 270	(442)	-24%
	,	,	2,270	(442)	-24%
	, ,				
			2 245 040	(2.060)	0%
2,343,707	4,037,963	2,903,149	2,343,949	(2,009)	076
398,827	720,750	727,725	399,133	(306)	0%
23,795,699	41,035,227	40,508,966	23,889,863	(94,164)	0%
12,675	21,728	21,728	12,675	-	0%
8,932	15,312	15,312	8,932	-	0%
209,839	361,041	303,643	210,282	(443)	0%
491,280	844,885	787,661	657,206	(567)	0%
165,359	281,415	273,628	Included above	in Program Man	ager
514,193	886,383	899,207	558,017	(5,927)	-1%
37,898	65,485	67,617	Included above i	n TPA	
39,948	69,005	67,167	40,201	(253)	-1%
6,417	11,000	11,000	6,417	0	0%
11,083	19,000	19,000	11,081	2	0%
1,497,623	2,575,254	2,465,963	1,504,811	(7,187)	0%
9.362	16.049	16.049	10.855	(1,493)	-16%
					#DIV/0!
8,750	15,000	15,000	8,750	-	0%
1,521,550	2,616,328	2,507,134	1,530,939	(9,389)	-1%
25.317.248	43,651,555	43,016,100	25,420.802	(103.553)	0%
	1,827 1,192,545 1,151,335 2,345,707  398,827 23,795,699  12,675 8,932 209,839 491,280 165,359 514,193 37,898 39,948 6,417 11,083  1,497,623  9,362 0 5,814 8,750	10,534,349         18,076,573           1,153,756         1,982,714           4,704,507         8,152,491           16,392,612         28,211,778           3,439,352         5,926,468           1,478,837         2,566,758           3,922,995         6,774,618           (995,194)         (1,718,608)           637,116         1,097,813           98,441         172,284           735,557         1,270,097           21,051,164         36,256,493           0         0           1,827         3,078           1,192,545         2,120,472           1,151,335         1,934,435           2,345,707         4,057,985           398,827         720,750           23,795,699         41,035,227           12,675         21,728           8,932         15,312           209,839         361,041           491,280         844,885           165,359         281,415           514,193         886,383           37,898         65,485           39,948         69,005           6,417         11,000           11,083         19,000	10,534,349	10,534,349	VTD Budgeted

# **Draft 2022 Budget and Assessments**

Attached is a draft budget providing for an average increase of 2.09%. Camden County Board of Social Services (CCBOSS) are proposed to rise by 7.51% while the average assessment change for all other members is -.36%.

#### **CLAIMS FUND**

The claims fund is rising by 2.98% but there are varying results for CCBOSS and all other members. CCBOSS medical claims are projected to rise by 28% while there is nearly no projected increase for other members. Amerihealth claims are rising by more than for Aetna, but the enrollment is too little to justify independent rating.

Rx claims are dropping for all members because of good loss experience and an improvement in ESI contract terms (particularly formulary rebates) as a result of the MRHIF RFP process.

Dental claims are rising marginally.

#### **INSURED PROGRAMS**

Dental fully insured plans are flat, while Medicare Advantage plans are dropping marginally.

#### REINSURANCE

The MRHIF budget is rising by 7% but assessments for the SNJ HIF are only rising by 1.51% because of a good loss ratio.

#### **EXPENSES**

Contractual costs for fund professionals, the executive director, and program manager are based upon RFP responses. Aetna and AHA costs are dropping based upon MRHIF negotiations with both entities. In addition, Delta Dental costs are flat.

#### ASSESSMENTS AND RATES

All rate factors for lines of coverage (medical, Rx, dental, etc.) are flat year over year. Members with at least 2.5 years of membership with the SNJ HIF also receive a loss ratio adjustment of up to +-2.5%.

CCBOSS is receiving a 10% increase in each of their rates to address the large increase in their claims experience and projected costs. We are working in concert with the group's Risk Manager to evaluate and review the last year of claims and determine the cause of the jump. We will continue to monitor their performance to assure their claims return to expected levels for self-sustainability.

#### **DIVIDENDS**

We continue to have the ability to declare a substantial dividend, albeit less than was paid during last year's extraordinary conditions.

SNJ HIF Dividend Analysis		
	2 N	Ionth Target
Surplus Target	\$	6,226,930
Surplus as of 7/31/2021	\$	11,828,226
Available	\$	5,601,295
Paid in 2015	\$	750,000
Paid in 2016	\$	1,500,000
Paid in 2017	\$	3,649,475
Paid in 2018	\$	3,650,000
Paid in 2019	\$	4,079,620
Paid in 2020	\$	5,977,122
Illustration - Pay 1/3rd of Available	\$	1,867,098
Illustration - Pay 1/2 of Available	\$	2,800,648

South	ern NJ Municipal Employee Benefits Fund				
2022 (	Certified Budget			Print date	13-Sep-21
	Census:	Census	All Members	Census Excl CCB	
	Medical - Aetna	1,532	18,384	1,049	12,588
	Medical - AmeriHealth Admin	131	1,572	79	948
	Rx	1,469	17,628	934	11,208
	Dental	1,841	22,092	1,547	18,564
	Medicare Advantage - Medical	1,074	12,888	546	6,552
	Rx No Medical (Incl in Rx above)  Dental Only (Incl in Dental above)	10 995	120	10 757	120
	Medicare Adv Only (Incl above)	727	11,940 8,724	435	9,084 5,220
	DMO Only	1	12	1	12
	2 my		12	•	
	LINE ITEMS	2021 Annualized Budget	2022 Proposed Budget	\$ Change	% Change
1	Medical Claims AETNA - All Other	\$ 18,474,080	\$ 18,348,245	\$ (125,835)	-0.68%
2	Medical Claims AmeriHealth - All Other	\$ 1,359,349	\$ 1,513,813		11.36%
3	Medical Claims - CCBOSS	\$ 8,317,713	\$ 10,570,521	\$ 2,252,808	27.08%
4	Subtotal Medical	\$ 28,151,142	\$ 30,432,580	\$ 2,281,437	8.10%
5	Prescription Claims - All Other	\$ 5,890,611	\$ 5,416,332	\$ (474,279)	-8.05%
6	Prescription Claims - CCBOSS	\$ 2,709,973	\$ 2,648,461	\$ (61,512)	-2.27%
7	Rx Rebates	\$ (1,740,328)	\$ (2,419,438)	\$ (679,110)	39.02%
8	Subtotal Prescription	\$ 6,860,256	\$ 5,645,355	\$ (1,214,901)	-17.71%
9	Dental Claims - All Other	\$ 1,095,630	\$ 1,109,717	\$ 14,087	1.29%
10	Dental Claims - CCBOSS	\$ 172,872	\$ 173,930		0.61%
11	Subtotal Dental	\$ 1,268,502	\$ 1,283,646	\$ 15,144	1.19%
12	Subtotal Claims	36,279,900	37,361,580	\$ 1,081,681	2.98%
13					
14	Loss Fund Contingency	s -	\$ -	-	0.00%
15					
16 17	DM (O Berneitens	\$ 3,078	\$ 3,078	\$ -	0.00%
18	DMO Premiums Medicare Advantage - All Other	\$ 3,078 \$ 2,179,006	\$ 2,163,048		
19	Medicare Advantage - All Other  Medicare Advantage - CCBOSS	\$ 1,914,612	\$ 1,876,343	\$ (38,269)	
20	Subtotal Insured Programs	4,096,696	4,042,469	\$ (54,227)	
21	Suototai insureti i rograms	4,090,090	4,042,409	3 (34,227)	-1.32%
22	Reinsurance				
23	Specific	\$ 677,506	\$ 687,766	\$ 10,259	1.51%
24	operate.	011,500	301,700	14,227	1.5270
25	Total Loss Fund	\$ 41,054,102	\$ 42,091,815	\$ 1,037,713	2.53%
26					
27	Expenses				
28	Legal	\$ 21,728	\$ 22,163	\$ 435	2.00%
29	Treasurer	\$ 15,312			2.00%
30	Administrator	\$ 360,802	\$ 368,018	\$ 7,216	2.00%
31	Program Manager	\$ 842,578	\$ 859,429	\$ 16,852	2.00%
32	Brokerage	\$ 285,771	\$ 291,468		
33	TPA - Med Aetna	\$ 873,975	\$ 745,287	\$ (128,688)	
34	TPA - Med AmeriHealth Admin	\$ 64,059			
35	TPA - Dental	\$ 68,927	\$ 68,927	\$ -	0.00%
36	Actuary	\$ 11,000	\$ 11,200		
37	Auditor	\$ 19,000	\$ 19,767	\$ 767	4.04%
38	Subtotal Expenses	\$ 2,563,152	\$ 2,462,636	\$ (100,517)	-3.92%
39	NF16				
	Misc/Cont	\$ 16,049	\$ 20,219		
	Data Analysis System	\$ -	\$ -	s -	0.00%
42	Affordable Care Act Taxes	\$ 9,878	\$ 9,878		0.00%
43	Plan Documents	\$ 15,000	\$ 15,000	-	0.00%
44	Total Evanges	\$ 2,604,080	\$ 2,507,733	\$ (96,347)	-3.70%
46	Total Expenses	2,004,080	2,507,733	90,34/)	-3.70%
47	Total Budget	\$ 43,658,182	\$ 44,599,548	\$ 941,366	2.16%
	Total Billing	\$ 43,686,876			
70	a vina azaittiig	45,000,070	44,053,040	912,072	2.09%

		Annualized Asse	ssments FY2021			Proposed Asse	sments FY2022			Difference \$			Difference %	
Group Name	Member Billed	Dividend Applied to Rates	Direct Billed	Total	Member Billed	Dividend Applied to Rates	Direct Billed	Total	Member Billed	Direct Billed	Total	Member Billed	Direct Billed	Total
Barrington	1,138,548	-	-	1,138,548	1,126,308	-	-	1,126,308	(12,240)	-	(12,240)	-1.08%	0.00%	-1.08%
Bellmawr	2,256,264	-	768	2,257,032	2,206,956	-	768	2,207,724	(49,308)	-	(49,308)	-2.19%	0.00%	-2.18%
Berlin	42,456	-	-	42,456	42,456	-	-	42,456	-	-	-	0.00%	0.00%	0.00%
Bordentown	1,172,244	-	-	1,172,244	1,192,344	-	-	1,192,344	20,100	-	20,100	1.71%	0.00%	1.71%
Brooklawn	159,768		-	159,768	163,632	-		163,632	3,864		3,864	2.42%	0.00%	2.42%
CAMDEN COUNTY BOARD OF SOCIAL SERVICES	12,983,853	302,724	242,883	13,529,460	14,284,632		267,660	14,552,292	998,055	24,777	1,022,832	7.51%	10.20%	7.56%
Chesilhurst Borough	178,728		-	178,728	174,540		-	174,540	(4,188)		(4,188)	-2.34%	0.00%	-2.34%
Franklin	1,737,176		14,080	1,751,256	1,755,456		14,184	1,769,640	18,280	104	18,384	1.05%	0.74%	1.05%
Gibbsboro	182,616		-	182,616	187,164			187,164	4,548		4,548	2.49%	0.00%	2.49%
Gloucester City	3,149,760		23,496	3,173,256	3,086,736	-	23,016	3,109,752	(63,024)	(480)	(63,504)	-2.00%	-2.04%	-2.00%
Gloucester Township	851,880			851,880	851,880			851,880	-	-	-	0.00%		0.00%
Haddon Heights	1,237,812		-	1,237,812	1,207,020			1,207,020	(30,792)		(30,792)	-2.49%		-2.49%
Haddonfield Borough	2,242,152		-	2,242,152	2,294,964			2,294,964	52,812		52,812	2.36%		2.36%
Lawnside	600,024	-	-	600,024	614,508	-		614,508	14,484		14,484	2.41%		2.41%
Lindenwold	89,592		348	89,940	89,592		348	89,940				0.00%		0.00%
Lumberton Township	881,196	-	2,376	883,572	859,836	-	2,316	862,152	(21,360)	(60)	(21,420)	-2.42%		-2.42%
Magnolia	538,968	_	2,570	538,968	550,512	-	2,510	550,512	11,544	-	11,544	2.14%		2.14%
Mantua Township	2,247,516	-	10,464	2,257,980	2,303,544	-	10,464	2,314,008	56,028	-	56,028	2.49%		2.48%
Maple Shade	1,676,064	-	10,404	1,676,064	1,711,824		10,404	1,711,824	35,760		35,760	2.13%		2.13%
Medford Lakes	27,408	_		27,408	27,408	-		27,408	33,700		33,700	0.00%		0.00%
Merchantville	531,744	-		531,744	544,164	-		544,164	12,420		12,420	2.34%		2,34%
Mount Ephraim	1,035,012	-		1,035,012	1,037,784	-	-	1,037,784	2,772	-	2,772	0.27%		0.27%
MT. Holly MUA	1,262,424			1,262,424	1,232,328			1,232,328	(30,096)		(30,096)	-2.38%		-2.38%
North Hanover Township	8,436	_		8,436	8,436	-	-	8,436	(30,030)		(30,030)	0.00%		0.00%
· ·	63,840			63,840	63,840			63,840				0.00%		0.00%
Palmyra														-2.51%
Paulsboro Pennsauken Township	1,150,464 191,820		4,068	1,150,464 195,888	1,121,616 191,820		4,068	1,121,616 195,888	(28,848)	- :	(28,848)	-2.51% 0.00%		0.00%
Pine Hill Borough	920,064		4,000	920,064	900,180		4,008	900,180	(19,884)		(19,884)	-2.16%		-2.16%
Pitman	1,194,732			1,194,732	1,165,692			1,165,692	(29,040)		(29,040)	-2.43%		-2.43%
Runnemede	972,927		59.061	1,031,988	949,308		57,696	1,007,004	(23,619)	(1,365)	(24,984)	-2.43%		-2.43%
			,											-2.42%
Somerdale	634,800		600	635,400	619,716		600	620,316	(15,084)		(15,084)	-2.38%		
Waterford	42,060			42,060	42,060			42,060	(2.525)		(2.525)	0.00%		0.00%
Wenonah	150,768		-	150,768	147,132			147,132	(3,636)		(3,636)	-2.41%		-2.41%
Westville	701,064		-	701,064	694,644	-		694,644	(6,420)		(6,420)	-0.92%		-0.92%
Willingboro	6,336		-	6,336	6,336	-		6,336				0.00%		0.00%
Winslow Township	190,008		-	190,008	190,008	-		190,008				0.00%		0.00%
Winslow Township Fire District #1	575,484			575,484	572,052		-	572,052	(3,432)		(3,432)	-0.60%	0.00%	-0.60%
Totals	\$ 43,026,007.44	\$ 302,724.00	\$358,144.56 \$	43,686,876.00 \$	44,218,428.00	\$ -	381,120.00 \$	44,599,548.00	\$ 889,696.56	\$ 22,975.44 \$	912,672.00	2.07%	6.42%	2.09%

2022 PROPOSED vs ANNUALIZED ASSESSMENTS BY MEMBER

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND 2022 RFQ RESPONSES

Responses Deadline 3pm. September 17, 2021

Position	Vendor	Proposed Fees	Notes
Treasurer	John Hansen	2022: \$14,500 2023: \$14,750 2024: \$15,000	Treasurer for Atlantic County JIF: CMFO
Treasurer	Elizabeth Pigliacelli	2022: \$6,000	Treasurer for Camden JIF: CMFO
Treasurer	Laracy Associates, LLC	2022: \$6,000 2023: \$6,200 Additional services will be performed at a rate of \$75-\$125 per hour.	Treasurer for JIF and recently awarded Coastal HIF: CMFO

# **New Member Applications**

Due to the State renewal and our marketing efforts in municipalities, the SNJHIF has seen many applications, which are listed below. Below are 5 entities that would like an offer from the Fund:

Oaklyn Twp Pennsauken Twp Pennsauken Water Commission Pemberton Twp Westhampton Twp

## **REGULATORY**

Monthly Items Filing Status

Budget Filed
Assessments Filed
Actuarial Certification Filed
Reinsurance Policies Filed
Fund Commissioners Filed
Fund Officers Filed
Renewal Resolutions Filed

Indemnity and Trust Compliance List included on page 15

New MembersN/AWithdrawalsN/ARisk Management Plan and By LawsFiledCash Management PlanFiled

Unaudited Financials 12/31/2020 Filed Annual Audit 12/31/2019 filed

N/A **Budget Changes** N/A **Transfers Additional Assessments** N/A **Professional Changes** N/A Officer Changes N/A **RMP Changes** N/A **Bylaw Amendments** N/A Contracts File **Benefit Changes** N/A

Professional	Contract Received	Insurance Received	Contract Term
Executive Director	Yes	Yes	1/1/2019 - 12/31/2021
Program Manager	Yes	Yes	1/1/2019 - 12/31/2021
Attorney	Yes	Yes	1/1/2021-12/31/2022
Treasurer	Yes	Yes	1/1/2021-12/31/2022
Auditor	Yes	Yes	1/1/2021-12/31/2022
Deputy Treasurer	Yes	Yes	1/1/2021-12/31/2022
Actuary	Yes	Yes	1/1/2021-12/31/2022
Aetna	Yes	in progress	*1 year renewal negotiated
AmeriHealth	Yes	in progress	*1 year renewal negotiated
Delta Dental	Yes		*1 year renewal negotiated
United Healthcare	Yes	in progress	1/1/2020-12/31/2021

# INDEMNITY & TRUST AGREEMET COMPLIANCE

Member	I&T end date
TOWNSHIP OF WILLINGBORO	email sent 1/19/2021
HADDONFIELD BOROUGH	12/31/2021
BOROUGH OF SOMERDALE	12/31/2021
BOROUGH OF BROOKLAWN	12/31/2021
BOROUGH OF MAGNOLIA	12/31/2021
BOROUGH OF MERCHANTVILLE	12/31/2021
BOROUGH OF LINDENWOLD	12/31/2021
BOROUGH OF MOUNT EPHRAIM	12/31/2021
BOROUGH OF WENONAH	12/31/2021
NORTH HANOVER TWP	12/31/2021
WINSLOW TWP FIRE DISTRICT #1	12/31/2021
PINE HILL BOROUGH	12/31/2021
MT. HOLLY MUNICIPAL UTILITIES AUTHO	12/31/2021
LUMBERTON TOWNSHIP	12/31/2021
BOROUGH OF RUNNEMEDE	12/31/2021
CAMDEN COUNTY BOARD OF SOCIAL SERVICES	12/31/2021
Township of Winslow	12/31/2021
WINSLOW TOWNSHIP	12/31/2021
PALMYRA	12/31/2021

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND PROGRAM MANAGERS REPORT SEPTEMBER 2021

Program Manager: Conner Strong & Buckelew Online Enrollment Training: kkidd@permainc.com

Enrollments/Eligibility/Billing: southernnj\_enrollments@permainc.com

Brokers: brokerservice@permainc.com

#### **ONLINE ENROLLMENT SYSTEM TRAINING**

PERMA offers a virtual training and a refresher class on the online enrollment system the third Wednesday of each month. The sessions provide an overview of the Fund's enrollment system and shows users how perform tasks in the system. To use the enrollment system, each HR user must complete a system access form. Please email Austin Flinn at aflinn@permainc.com and indicate which of the sessions below you would like to attend. Please include this information in the subject line: Training - Fund Name and Client Name.

- Wednesday, October 20th 10:00 am 11:00 am
- Wednesday, November 17th 10:00 am 11:00 am

#### **ENROLLMENT & ELIGIBILITY CONTACT**

Please continue to direct any eligibility, enrollment, billing or system related questions to our dedicated Southern NJ Enrollment Team. The team can be reached by email at southernnj\_enrollments@permainc.com . Attached please find an updated SNJREBF Enrollment Contact Information sheet.

#### MONTHLY BILLING

As a reminder, please be sure to check your monthly invoice for accuracy. If you find a discrepancy, please report it to the SNJREBF enrollment team. The Fund's policy is to limit retro corrections, *including terminations*, to 60 days. We have noticed an increase in requests for enrollment changes, billing changes, terminations and additions well past the 60 day time frame. Moving forward, it is of the utmost importance to review bills for rate and enrollment accuracy on a monthly basis. If there is an error, please bring it to the enrollment team's attention.

#### **BROKER CONTACT INFORMATION**

Please direct any escalated claims, benefit coverages, prescription coverage, Medicare advantage or appeal related questions to our dedicated SNJREBF Client Servicing Team. The team can be reached by email at brokerservices@permainc.com.

#### **CONNER STRONG COVID-19 RESOURCES**

- Conner Strong & Buckelew has compiled a database of COVID-19 resources available to Fund members: https://www.connerstrong.com/insights/covid-19-resource-center/
- The State of NJ has a helpful COVID-19 website with up to date information including vaccine rollout: www.Covid19.nj.gov

#### **CARRIER UPDATES**

#### **Contract Negotiations with Jefferson Health**

There continues to be dialogue between Aetna and Jefferson Health. The new contract is now set to terminate on November 1, 2021. Due to the extension letters are targeted to mail on or before September 20, 2021. We are currently awaiting a status update to these negotiations.

#### **Contract Negotiations with Crozer Health**

There continues to be dialogue between Aetna and Crozer Health. The new contract is now set to terminate on November 1, 2021. Due to the extension letters are targeted to mail on or before September 20, 2021. We are currently awaiting a status update to these negotiations.

#### **AETNA'S ID CARDS – REISSUE PLAN**

As you may be aware, the "No Surprises Act" contains several Commercial insurance provisions. For ID cards, the rule requires health plans to include, family and individual in- and out-of-network deductibles and out-of-pocket limits for both medical and Rx plans. With the additional guidance of the Transparency in Coverage rule, Aetna has carefully reviewed and have decided not to move forward with the reissue of ID cards at this time, for active and early retiree members.

#### **AHA ID CARDS – REISSUE PLAN**

At this time AmeriHealth Administrators is moving forward with the reissuing of ID cards for active and early retiree members.

#### **AETNA MEDICARE ID CARD CHANGES**

Here are some things to keep in mind:

- New group #'s
- New member ID's
- New ID cards mailed in mid-December with a postcard mailing taking place in mid-late November to alert them that a new card will be coming in December (sample of postcard attached)
- Revised template for the enrollment file
- New address to send payments

This is not the exact sample, but is very similar to below. Current ID card sample on the left, 2022 version of the ID card on the right.





#### **EXPRESS-SCRIPTS UPDATE**

National Preferred Formulary Update (NPF) - ESI announced their NPF update for January 1, 2022. At that time 32 additional products will be added to the exclusion list (included with your agenda). There are approximately 58 Fund members identified as having filled scripts for one or more of these products in the past year. Impacted members will receive notification from ESI that includes therapeutically equivalent alternatives and, are encouraged to discuss them with their physician.

#### **OPEN ENROLLMENT UPDATE**

**Annual Open Enrollment** - W are approaching the annual SNJREBF Open Enrollment. Open Enrollment is tentatively scheduled to begin on **11/01/2021** and will close on **11/12/2021**. The deadline for entities to enter changes in Benefit Express is **11/19/2021**. As in previous years, this is a passive Open Enrollment, members who want to keep their current elections do not need to take any action.

#### **COMPLIANCE UPDATES**

#### STATE OF EMERGENCY, EXECUTIVE ORDER 172, AMENDMENT

The end date for NJ Executive Order 172, was July 04, 2021, which coordinates with the end of the State of Emergency. In addition to the NJ COVID-19 Public Health Emergency legislation was signed by Governor Murphy on June 4, 2021. For those groups who have adopted the amendment, the amendment indicates the policy ends when the State of Emergency is over, so no further action is needed.

#### **LEGISLATIVE UPDATES**

#### SCHOOL PERSONNEL & STATE EMPLOYEES REQUIRED TO BE VACCINATED OR BEGIN REGULAR TESTING

On August 23, 2021, Governor Murphy signed Executive Order No. 253 that all workers in preschool to Grade 12 schools, as well as all State employees, must be vaccinated against COVID-19 by October 18, 2021 or be subject to COVID-9 testing at a minimum one to two times per week. This Executive Order applies in part to all part-time and full time individuals employed by all public, private and parochial preschool programs and elementary and secondary schools, including charger and renaissance schools, as well as all workers at state agencies, authorities and state colleges and universities.

Also announced, all workers in certain health care and high-risk congregate settings, including correctional facilities, must be fully vaccinated or be subject to regular testing by September 7, 2021.

#### "Back to Work" COVID-19 Tests:

As a reminder, Insurers are not required to cover COVID-19 tests that employers may mandate as they bring employees back to work. The Families First Coronavirus Response Act (FFCRA) requires insurers to cover COVID-19 tests without patient cost-sharing, however guidance clarified that the law only applies to tests that are deemed "medically"

appropriate" by a healthcare provider. This guidance suggests that if an employer mandates COVID-19 testing as a condition for returning to work, it is not required to be covered by insurance. The Health Insurance Fund will continue to cover COVID-19 testing when deemed medically necessary by a healthcare professional in accordance with CDC guidelines but will not be covering employer-mandated testing.

#### **COBRA SUBSIDY GUIDANCE & NOTICE REMINDER**

As a reminder, the ARPA subsidy currently in place will be expiring on September 30, 2021. This subsidy covers 100% of COBRA premiums for certain assistance-eligible individuals (AEIs) whose work hours were reduced or whose employment was involuntarily terminated.

#### **ADMINISTRATIVE AUTHORIZATIONS**

Nothing to report at this time

# SOUTHERN NJ REGIONAL EMPLOYEE BENEFITS FUND BILLS LIST

Resolution No. 28-21 SEPTEMBER 2021

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

**BE IT RESOLVED** that the Southern NJ Regional Employee Benefit Fund's Executive Board, hereby authorizes the Fund treasurer to issue warrants in payment of the following claims; and

**FURTHER**, that this authorization shall be made a permanent part of the records of the Fund.

FUND YEAR CLOSE Check Number	<u>Vendor Name</u>	Comment	Invoice Amount
002393 002393	WELLNESS COACHES	WELLNESS COACHING - CCBOSS 9/21	6,152.64 <b>6,152.64</b>
		Total Payments FY CLOSED	6,152.64
FUND YEAR 2021 Check Number	Vendor Name	Comment	Invoice Amount
002394 002394	AETNA HEALTH MANAGEMENT LLC	MEDICARE ADVANTAGE 9/21	116,868.57 <b>116,868.57</b>
002395 002395	UHC-MEDICARE ADVANTAGE	MEDICARE ADVANTAGE 9/21	226,323.42 226,323.42
002396 002396	DELTA DENTAL OF NEW JERSEY INC	DENTAL TPA 9/21	5,594.16 <b>5,594.16</b>
002397 002397	AETNA LIFE INSURANCE COMPANY	MEDICAL TPA 9/21	72,118.18 <b>72,118.18</b>
002398 002398	AMERIHEALTH ADMINISTRATORS	MEDICAL TPA 9/21	5,460.50
002399 002399 002399	PERMA PERMA	POSTAGE 4/21, 5/21, 8/21 ADMINISTRATION FEES 9/21	5,460.50 217.98 29,686.10 29,904.08
002400 002400	ACTUARIAL SOLUTIONS, LLC	ACTUARY FEE - 4TH QUARTER 2021	2,750.00 <b>2,750.00</b>
002401 002401 002401	J. KENNETH HARRIS, ATTY AT LAW J. KENNETH HARRIS, ATTY AT LAW	PLAN DOCUMENT PREPARATION 9/21 ATTORNEY FEE 9/21	506.00 1,810.67 <b>2,316.67</b>
002402 002402 -	VERRILL & VERRILL, LLC	TREASURER FEE 9/21	770.91 <b>770.91</b>

002403 002403	MICHAEL S. ZAMBITO	TREASURER FEE 9/21	505.08
002404 002404	COURIER POST	ACCT# CHL-079881 - AD - 9.3.21	<b>505.08</b> 44.96
002405 002405 002405 002405 002405 002405	CONNER STRONG & BUCKELEW	RX - PROGRAM MANAGER FEES 9/21 MEDICAL - PROGRAM MANAGER FEES 9/21 BROKER FEES 9/21 DENTAL - PROGRAM MANAGER FEES 9/21 HEALTH CARE REFORM 9/21	8,921.42 55,391.70 24,044.83 4,930.75 593.64 93,882.34
002406 002406	CONNER STRONG & BUCKELEW	NEW MEMBER FEE 9/21	5,487.50
002407 002407 002407	ALLSTATE INFORMATION MANAGEMNT ALLSTATE INFORMATION MANAGEMNT	ACCT# 419 - ARC. AND STOR 8.31.21 ACCT# 419 - ARC. AND STOR 7.31.21	5,487.50 94.78 94.78
002408 002408	BURLINGTON COUNTY TIMES	BALANCE FORWARD - AUDIT - 7.2.21	<b>189.56</b> 177.98
002409 002409	MUNICIPAL REINSURANCE HIF	REINSURANCE 9/21	177.98 55,990.64 55,990.64
		Total Payments FY 2021	618,384.55
		TOTAL PAYMENTS ALL FUND YEARS	624,537.19
	Chairperson		
	Attest:		
		Dated:	

\_\_\_\_\_ Dated: \_\_\_\_\_ I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

#### SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED

Current Fund Year:	2021									
Month Ending:	August									
	Med	Dental	Rx	Vision	ledicare Advantag	Reinsurance	Dividend Reserve	Future	Admin	TOTAL
OPEN BALANCE	(1,414,975.99)	367,927.57	3,214,922.80	0.00	9,129,517.30	468,985.08	4,258,328.85	1,288,093.10	(769,105.87)	16,543,692.84
RECEIPTS										
Assessments	2,283,104.53	86,959.91	544,581.14	0.00	329,065.53	55,253.82	0.00	0.00	214,651.69	3,513,616.62
Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Invest Pymnts	2,538.33	174.18	1,526.41	0.00	3,456.37	184.74	1,612.17	487.66	29.62	10,009.48
Invest Adj	(0.03)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(0.03)
Subtotal Invest	2,538.30	174.18	1,526.41	0.00	3,456.37	184.74	1,612.17	487.66	29.62	10,009.45
Other *	25,115.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,115.81
TOTAL	2,310,758.64	87,134.09	546,107.55	0.00	332,521.90	55,438.56	1,612.17	487.66	214,681.31	3,548,741.88
EXPENSES										
Claims Transfers	2,526,938.26	102,368.35	730,745.62	0.00	0.00	0.00	0.00	0.00	0.00	3,360,052.23
Expenses	346,332.44	320.46	0.00	0.00	0.00	56,771.55	0.00	0.00	211,666.68	615,091.13
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	2,873,270.70	102,688.81	730,745.62	0.00	0.00	56,771.55	0.00	0.00	211,666.68	3,975,143.36
END BALANCE	(1,977,488.05)	352,372.85	3,030,284.73	0.00	9,462,039.20	467,652.09	4,259,941.02	1,288,580.76	(766,091.24)	16,117,291.36

SUMMARY OF CASH AND INVESTM	ENT INSTRUMENT	<b>C</b>								
SOUTHERN NEW JERSEY REGIONAL		-								
ALL FUND YEARS COMBINED	EVILLOTEEBEN	ETIIS FUND								
CURRENT MONTH	Amount									
CURRENT FUND YEAR	August 2021									
CURRENT FUND TEAR	2021									
	Description:	SNJ Inv.	Investors Bank	Parke Bank	Republic Bank	Republic Bank - General Account	Republic Bank - Admin Account	Ocean First Investment Account	New Jersey Cash Management	William Penn Bank Money Market Account
	ID Number:									
	Maturity (Yrs)									
	Purchase Yield:	0.03	0.40	0.70	0.75	0.75	0.75	0.15	0.05	0.50
	TO TAL for All									
Acc	ts & instruments									
Opening Cash & Investment Balance	\$16,543,692.80	\$ 5,171.45	\$ 2,341.46	\$ 4,255,893.70	\$ 4,115,936.69	\$ 7,728,132.97	\$ 48,513.17	\$ 79,184.51	\$ 54,668.16	\$ 253,850.69
Opening Interest Accrual Balance	\$ 0.13	\$ 0.13	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1 Interest Accrued and/or Interest Cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2 Interest Accrued - discounted Instr.s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3 (Amortization and/or Interest Cost)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4 Accretion	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5 Interest Paid - Cash Instr.s	\$10,009.49	\$0.13	\$0.80	\$2,530.22	\$2,444.88	\$4,709.14	\$200.75	\$10.41	\$1.88	\$111.28
6 Interest Paid - Term Instr.s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7 Realized Gain (Loss)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8 Net Investment Income	\$10,009.49	\$0.13	\$0.80	\$2,530.22	\$2,444.88	\$4,709.14	\$200.75	\$10.41	\$1.88	\$111.28
9 Deposits - Purchases	\$4,153,732.43	\$0.00	\$0.00	\$0.00	\$0.00	\$3,538,732.43	\$615,000.00	\$0.00	\$0.00	\$0.00
10 (Withdrawals - Sales)	-\$4,590,143.36	\$0.00	\$0.00	\$0.00	-\$615,000.00	-\$3,360,052.23	-\$615,091.13	\$0.00	\$0.00	\$0.00
		OK	OK	OK	OK	OK	OK	OK	OK	OK
Ending Cash & Investment Balance	\$16,117,291.36	\$5,171.58	\$2,342.26	\$4,258,423.92	\$3,503,381.57	\$7,911,522.31	\$48,622.79	\$79,194.92	\$54,670.04	\$253,961.97
Ending Interest Accrual Balance	\$0.13	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Plus Outstanding Checks	\$236,864.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,864.93	\$0.00	\$0.00	\$0.00
(Less Deposits in Transit)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Balance per Bank	\$16,354,156.29	\$5,171.58	\$2,342.26	\$4,258,423.92	\$3,503,381.57	\$7,911,522.31	\$285,487.72	\$79,194.92	\$54,670.04	\$253,961.97

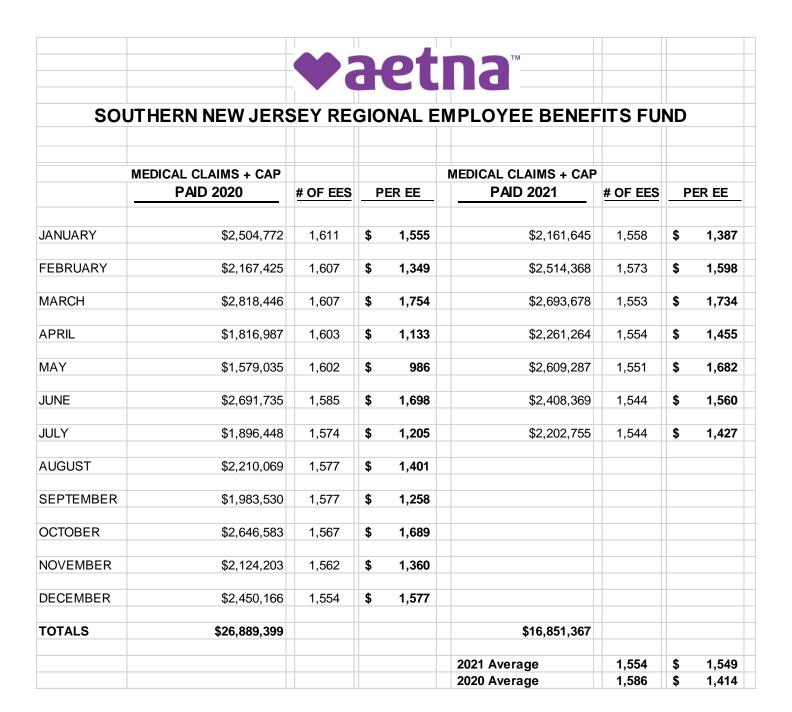
		CER	TIFICATION AN	D RECONCILI	ATION OF CLAIM	IS PAYMENTS AN	D RECOVERIES		
			SOUTHER	N NEW JERSEY	REGIONAL EMP	LO YEE BENEFITS	FUND		
Month August Current Fund Year 2021									
		1. Calc. Net	2. Monthly	3. Monthly	4. Calc. Net	5. TPA Net	6. Variance	7. Delinguent	8. Change
Policy		Paid Thru	Net Paid	Recoveries	Paid Thru	Paid Thru	То Ве	Unreconciled	This
Year	Coverage	Last Month	August	August	August	August	Reconciled	Variance From	Month
2021	Med	17,199,702.06	2,526,938.26	0.00	19,726,640.32	0.00	19,726,640.32	17,199,702.06	2,526,938.26
	Dental	680,974.34	102,368.35	0.00	783,342.69	0.00	783,342.69	680,974.34	102,368.35
	Rx	4,550,604.39	730,745.62	0.00	5,281,350.01	0.00	5,281,350.01	4,550,604.39	730,745.62
	Vision	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total	22,431,280.79	3,360,052.23	0.00	25,791,333.02	0.00	25,791,333.02	22,431,280.79	3,360,052.23



# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

**Monthly Claim Activity Report** 

*September 27, 2021* 



## Large Claimant Report (Drilldown) - Claims Over \$50000

Plan Sponsor Unique IDAllPaid Dates:07/01/2021 - 07/31/2021Customer:Southern NJ Regional Employee Benefits FundService Dates:01/01/2011 - 07/31/2021

**Group / Control:** 00737391,00866357,Sl030217,Sl416902,Sl431318 **Line of Business:** All

	Billed Amt	Paid Amt
	\$264,772.30	\$130,728.95
	\$338,930.00	\$127,521.36
Subtotal:	\$603,702.30	\$258,250.31



#### SNJ Regional Employee Benefits Fund

7/1/20 thru 6/30/21 (unless otherwise noted)



Medical Claims Paid:

January 2021 thru July 2021

Total Medical Paid per EE: \$1,549

#### **Network Discounts**

Inpatient: 66.4%
Ambulatory: 66.5%
Physician/Other: 61.7%
TOTAL: 64.8%

#### **Provider Network**

% Admissions In-Network: 98.8% % Physician Office: 98.6%

Aetna Book of Business:

Admissions 98.4%; Physician 92.6%

# Top Facilities Utilized (by total Medical Spend)

- Virtua-West Jersey
- Cooper Hospital
- · Kennedy Health
- · Thomas Jefferson
- CHOP

#### Catastrophic Claim Impact January 2021 – July 2021

Number of Claims Over \$50,000: 35
Claimants per 1000 members: 9.1
Avg. Paid per Claimant: \$114,750
Percent of Total Paid: 29.2%

 Aetna BOB- HCC account for an average of 39.7% of total Medical Cost

#### Nurse Case Member Outreach: Through Q2 2021

Unique Members Identified: 55 Outreach Opportunities Identified: 57

Outreach in Progress: 2 Completed Outreach: 49 Newly engaged cases: 14 Unable to Reach: 35 Member Declined: 0

Teladoc Activity:

January 2021 - July 2021

Total Registrations: 30
Total Online Visits: 53

Total Net Claims Savings: \$9,125

New

Total Visits w/ Rx: 30

Mental Health Visits: 2

Dermatology Visits: 4

Allentown Service Center Performance: Metrics thru July 2021

#### Customer Service Performance

1st Call Resolution: 95.3%
Abandonment Rate: 3.8%
Avg. Speed of Answer: 91.7 sec

#### **Claims Performance**

Financial Accuracy: 97.94% 90% processed w/in: 5.2 days 95% processed w/in: 8.7days

**Performance Goals** 

\*\*\*\*\*\*\*\*\*\*\*

1st Call Resolution: 90%
Abandonment Rate less than: 3.0%
Average Speed of Answer: 30 sec

Financial Accuracy: 99%

Turnaround Time

90% processed w/in: 14 days 95% processed w/in: 30 days

#### SNJ REGIONAL EMPLOYEE BENEFITS FUND - 45466 COVID-19 Weekly Update

Group Number(s): 737391,866357,866359,51030217



Attack pair taken amounts on query pair for agreement training or passance.

The alphonotists of thin paper is the highest to provide weekly integrit in a leading influints boost on the reformation available, which may alphy lass fraudrism.

Date in this resport is from March 1, 2020 to current (excluding graphs)

#### COVID-19 population alerts

#### Hot Spots In the United States - Map (to the right)

The map shows how the number of new cases have CHANGED in the last two weeks across the U.S. (not plan sponsor-specific). This provides an indication of which direction the level of new cases is trending.

#### County Alerts (below)

The tables below show the average daily new cases per 100,000 individuals by county over the past 7 days. These rates are reflective of the overall population of the county, not of your specific membership. We are providing this information to inform you where you have membership in counties that are experiencing a high or emerging rate of new cases.

The CDC collects new case counts at the county level. We are using this information to calculate a 7 day average new case count. This data is then normalized for population size (new cases per 100,000 individuals) to smooth unusual daily highs or lows, often coused by data collection fluctuations.

The county information below is for your top 25 counties (by membership) which have been identified as having either a high p-25) or emerging (10-24) overage daily case rate. Note: There could be less than 25 counties in the tables or none at all if the alert criteria is not met in counties where you have membership.



Heat map of recent growth by county: This map shows the percentage change in cases between the last seven days and the previous seven days. Darkers colors indicate an increasing trend while lighter colors indicate a decreasing trend. Last Updated: 9/6/2021 | Source: CDC

25,01% or more No Data

High risk counties (red) had greater than 25 daily new cases per 100,000 people last week Emerging risk counties (orange) had between 10 and 25 daily new cases per 100,000 people last week Scroll to the end of this report for a list of the top 50 counties with th highest average daily new case counts where you have membership

#### High Risk (>=25 new cases per 100,000 individuals)\*

nigh kisk (>=25 new cases pe	County	Your	Avg daily new
State, County	population	members	cases per 100K
NJ, Camden	506,471	2,330	28.7
NJ, Gloucester	291,636	751	30.0
NJ, Burlington	445,349	528	28.0
NJ, Atlantic	263,670	49	40.1
NJ, Salem	62,385	27	25.2
NJ, Cumberland	149,527	26	28.7
NJ, Ocean	607,186	12	36.1
DE, New Castle	558,753	11	34.5
NJ, Cape May	92,039	10	51.2
SC, Horry	354,081	7	114.5
TN, Sumner	191,283	5	88.3
FL, Lee	770,577	5	140.6
SC, Dorchester	162,809	5	214.9
TN, Montgomery	208,993	4	102.2
FL, Citrus	149,657	4	102.5
TN, Fayette	41,133	4	76.8
FL, Flagler	115,081	3	98.6
TX, Harris	4,713,325	3	62.1
WY, Laramie	99,500	3	56.3
TX, Hamilton	8,461	3	106.4
FL, Pinellas	974,996	2	83.5
MD, Worcester	52,276	2	38.8
FL, Hernando	193,920	2	96.8
DE, Sussex	234,225	2	48.2
FL, Pasco	553,947	2	98.5

#### Emerging Risk (10-24 new cases per 100,000 individuals)\*

	County	Your	Avg daily new
State, County	population	members	cases per 100K
NJ, Mercer	367,430	33	16.4
PA, Delaware	566,747	4	22.1
PA, Philadelphia	1,584,064	4	20.0
ME, York	207,641	2	20.1
PA, Montgomery	830,915	2	20.8
PA, Chester	524,989	2	22.6
ME, Washington	31,379	2	19.6
AZ, Pima	1,047,279	2	24.9
PA, Bradford	60,323	1	19.2
NJ, Hudson	672,391	1	13.9
PA, Pike	55,809	1	22.5
MD, Prince George's	909,327	1	19.9
MI, Macomb	873,972	1	23.0
NJ, Middlesex	825,062	1	20.1

<sup>\*</sup> Counties with less than 20 new cases in the prior week will not appear in this report. New case data is not available for approximately thirty counties. County population is based on 2010 Census data. 'Your members' represents your total Aetha self-insured membership.

Group Number(s): 737391,866357,866359,51030217



About paid date amounts only only from the report over chance or finished. The elementary in the report is the high the principle of the state of the chance of the report is problemed to a which may define problemed.

Data in this resport is from March 1, 2020 to current (excluding graphs)

#### **COVID-19 Claims Activity**

What claims have been adjudicated for COVID-19 related diagnoses and/or testing?

Use these Insights to

Monitor estimated weekly plan expenses associated with COVID-19

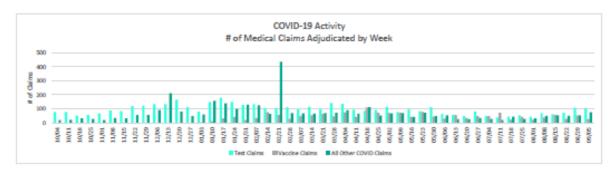
#### At a glance

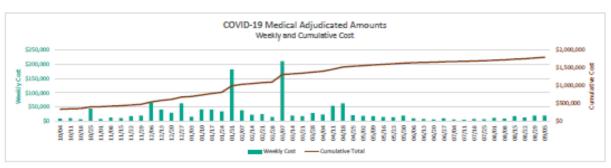
_		Numbe	er of Claims
	COVID-19 paid	Tests	Vaccine
Current Week	\$20,440	103	30
3/01/20 - 9/05/21	\$1,797,489	5,534	1,895

(claimants may be counted in each category)						
	Ø.	22				
Tests	Vaccine Administration*	All Other Claims				
93	29	68				
2,098	1,037	1,471				

**Unique Claimants** 

How does this week compare to previous weeks?





<sup>\*</sup>Vaccine data includes medical and pharmacy for Aetna administered plans

#### SNJ REGIONAL EMPLOYEE BENEFITS FUND - 45466 COVID-19 Weekly Update

Group Number(s): 737391,866357,866359,51030217



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Data in this report is from March 1, 2020 to current (excluding graphs)

#### Telemedicine Monitor

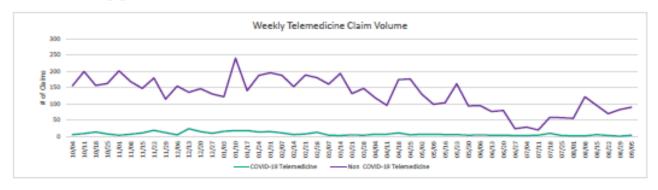
What is the recent Telemedicine claims activity?

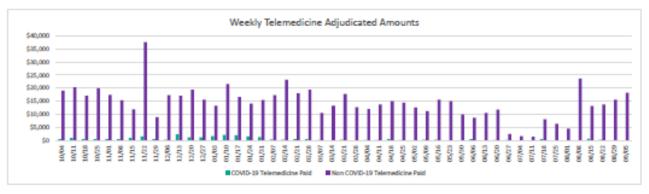
- Anview monthly growth of both Teladoc and community based providers providing approved Internacions envices.
  Understand trends driven by COVID-19 related claims verses overall utilization for non-virus related conditions.

#### At a glance

	<b>Q</b>	\$1		
	COVID-19 telemedicine paid	Non COVID-19 telemedicine paid	COVID-19 telemedicine claims	Non COVID-19 telemedicine claims
Current Week	\$105	\$18,235	3	89
3/01/20 - 9/05/21	\$34,728	\$1,113,823	421	10,165

#### How is Telemedicine changing over time?





#### **Total Weekly Adjudicated Medical Claims**

What is the overall adjudicated claim activity on a wwekly basis?

Use these insights to:

\*Monitor weekly changes in claim levels for COMD-19 vs. other claim expenses

\*Review have weekly claims are trending compared to articipated levels or prior year experience

#### At a glance

Total medical paid (current week)

\$521,418

Total medical claims 1.243

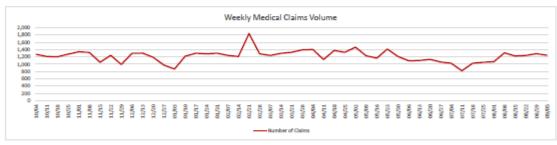
Current week paid (change from last week)

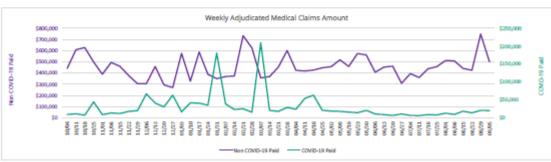
-32.2%

COVID-19 % of total medical paid (3/1/20 - 9/05/21)

5.0%

#### How does this week compare to previous weeks?







Attutued this amount may very from the report over chinesers (instinct.)
The information in the report is intended to provide wordly registrate a broading reductor boost on the information another inwhich may allege in productors.

Data in this report is from March 1, 2020 to current (excluding graphs)

#### By the numbers

What are the COVID-19 activity details by week?

		of Claimants			# of Claims			Adjudicated Amount			
Period Ending	All Other	Tests	Vaccine Admin.	All Other	Tests	Vaccine Admin.	All Other	Tests	Vaccine Admin.	Total	
Mar. 2020	0	0	0	0	0	0	\$0	50	\$0	\$0	
Apr. 2020	5	22	0	5	22	0	\$110	\$1,405	\$0	\$1,515	
May 2020	26	75	0	44	75	0	\$9,497	\$6,328	\$0	\$15,825	
June 2020	54	164	0	64	169	0	\$131,981	\$13,680	\$0	\$145,662	
July 2020	59	114	0	63	116	0	\$18,171	\$10,073	\$0	\$28,243	
Aug. 2020	123	318	0	133	336	0	\$78,647	\$30,639	\$0	\$109,285	
Sept. 2020	68	184	0	78	205	0	\$12,803	\$18,330	\$0	\$31,132	
10/04/20	19	63	0	20	77	0	\$2,699	\$6,675	\$0	\$9,374	
10/11/20	22	60	0	22	77	0	\$4,057	\$7,154	\$0	\$11,211	
10/18/20	29	46	0	30	51	0	\$2,477	\$4,990	\$0	\$7,468	
10/25/20	26	52	0	27	57	0	\$39,174	\$5,211	\$0	\$44,385	
11/01/20	19	63	0	19	67	0	\$3,611	\$5,391	\$0	\$9,001	
11/08/20	29	75	0	34	86	0	\$5,218	\$8,375	\$0	\$13,593	
11/15/20	26	76	0	30	82	0	\$4,507	\$7,561	\$0	\$12,068	
11/22/20	46	99	0	56	118	0	\$7,791	\$10,241	\$0	\$18,032	
11/29/20	53	104	0	54	123	0	\$9,465	\$10,884	\$0	\$20,350	
12/06/20	81	118	0	91	133	0	\$54,292	\$12,649	\$0	\$66,941	
12/13/20	175	119	0	210	132	0	\$29,290	\$11,919	\$0	\$41,209	
12/20/20	75 43	141 98	0	78 46	165	0	\$14,352	\$16,146	\$0	\$30,498	
12/27/20	1.0		-		110	_	\$52,469	\$10,986	\$0	\$63,455	
01/03/21	52	74	1 1	59	80	1 11	\$8,780	\$7,763	\$17	\$16,560	
01/10/21	128 110	134 161	11 31	157 139	148 178	11 31	\$27,819 \$24,229	\$13,645 \$16,303	\$171 \$509	\$41,635 \$41,041	
01/24/21	90	129	47	99	149	47	\$18,335	\$14,020	\$2,947	\$35,302	
01/31/21	105	108	23	128	127	23	\$168,787	\$11,766	\$545	\$181,097	
02/07/21	107	108	37	125	132	37	\$26,358	\$11,760	\$1,270	\$38,968	
02/14/21	60	96	82	63	103	84	\$8,276	\$10,693	\$4,444	\$23,412	
02/21/21	338	84	54	435	103	59	\$17,708	\$6,384	\$1,274	\$25,365	
02/28/21	57	100	32	69	111	33	\$5,798	\$9,197	\$847	\$15,841	
03/07/21	62	81	50	67	96	50	\$200,377	\$8,301	\$1,218	\$209,895	
03/14/21	60	99	58	64	113	58	\$8,867	\$10,813	\$1,291	\$20,972	
03/21/21	64	86	66	69	97	68	\$8,793	\$7,954	\$1,535	\$18,281	
03/28/21	64	115	55	71	140	55	\$14,773	\$12,436	\$1,979	\$29,187	
04/04/21	81	114	79	88	134	80	\$12,066	\$9,035	\$3,012	\$24,113	
04/11/21	58	88	52	65	94	53	\$45,000	\$7,512	\$2,026	\$54,538	
04/18/21	95	73	113	111	84	114	\$51,547	\$7,342	\$4,642	\$63,530	
04/25/21	47	75	79	51	90	79	\$10,108	\$8,320	\$2,939	\$21,367	
05/02/21	58	100	74	67	112	75	\$6,690	\$9,485	\$3,159	\$19,334	
05/09/21	65	71	79	69	76	80	\$8,550	\$6,358	\$3,452	\$18,360	
05/16/21	40	90	52	41	96	52	\$5,003	\$9,245	\$2,116	\$16,363	
05/23/21	68	74	85	72	82	86	\$4,968	\$6,671	\$3,235	\$14,875	
05/30/21	42	99	56	46	110	57	\$8,641	\$10,275	\$2,438	\$21,354	
06/06/21	49	56	38	53	62	38	\$4,042	\$5,501	\$1,546	\$11,090	
06/13/21	22	44	60	24	54	63	\$2,229	\$4,890	\$2,132	\$9,251	
06/20/21	24	47	42	24	50	44	\$1,625	\$3,560	\$1,776	\$6,961	
06/27/21	31	65	49	34	79	50	\$2,746	\$6,835	\$1,463	\$11,044	
07/04/21	27	46	49	28	47	50	\$2,155	\$3,248	\$1,537	\$6,940	
07/11/21	17	31	69	18	37	77	\$1,152	\$3,085	\$2,183	\$6,421	
07/18/21	41	43	27	43	43	27	\$5,187	\$2,930	\$1,095	\$9,212	
07/25/21	24	49	44	27	53	44	\$2,379	\$3,953	\$1,713	\$8,045	
08/01/21	28	35	37	30	43	37	\$8,601	\$3,394	\$1,522	\$13,517	
08/08/21	47	63	39	50	68	42	\$4,026	\$4,136	\$1,577	\$9,739	
08/15/21	49	57	57	53	61	60	\$11,278	\$4,939	\$2,425	\$18,641	
08/22/21	43	67	41	48	71	41	\$6,821	\$6,079	\$1,625	\$14,525	
08/29/21	49 68	94 93	46 29	53 74	107	59 30	\$10,612	\$9,210	\$1,204	\$21,025	
09/05/21	68	93	29		103		\$10,933	\$8,317	\$1,189	\$20,440	
Total				3,818	5,534	1,895	\$1,245,869	\$483,570	\$68,050	\$1,797,489	

<sup>\*</sup> Claimonts are unique to the individual week, so the same individual may be counted in multiple weeks

IMPORTANT: Testing and treatment for the new coronavirus is still evolving and as a result claims experience may be effected as the industry adapts to the changing circumstances. Information is believed to be accurate as of the production date; however, it is subject to change. Aetna makes no representation or warranty of any kind, whether express or implied, with respect to the information in this report and cannot guarantee its accuracy or completeness. Aetna shall not be liable for any act or omissions made in reliance on the information.



Attacland the amount on you from the report over claim are flusted.

The information in the report is therefore is possible wordly registrous a tending indicates board on the information makes may alter from fractionals.

Data in this report is from March 1, 2020 to current (excluding graphs)

#### Appendix:

#### Alerts for the top 50 counties with high new cases rates in which you have membership

	County	Your	Avg. daily new	Rink Level
State, County	population	members	cases per 100K	
SC, Dorchester	162,809	5	214.9	High Risk
FL, Highlands	106,221	1	144.2	High Risk
FL, Lee	770,577	5	140.6	High Risk
FL, Polk	724,777	1	122.1	High Risk
SC, Horry	354,081	7	114.5	High Risk
TX, Hamilton	8,461	3	106.4	High Risk
FL, Citrus	149,657	4	102.5	High Risk
TN, Montgomery	208,993	4	102.2	High Risk
FL, Flagler	115,081	3	98.6	High Risk
FL, Pasco	553,947	2	98.5	High Risk
FL, Hemando	193,920	2	96.8	High Risk
TN, Robertson	71,813	2	95.1	High Risk
FL, Sarasota	433,742	1	94.4	High Risk
AL, Shelby	217,702	1	93.7	High Risk
TN, Sumner	191,283	5	88.3	High Risk
GA, Camden	54,666	2	88.1	High Risk
GA, Paulding	168,667	1	87.9	High Risk
FL, Brevard	601,942	2	87.5	High Risk
AL, Mobile	413,210	1	86.3	High Risk
FL, Pinellas	974,996	2	83.5	High Risk
NC, Johnston	209,339	1	77.3	High Risk
TN, Fayette	41,133	4	76.8	High Risk
FL, Orange	1,393,452	1	75.0	High Risk
FL, Martin	161,000	1	71.8	High Risk
FL, Palm Beach	1,496,770	1	65.7	High Risk
TX, Harris	4,713,325	3	62.1	High Risk
WY, Laramie	99,500	3	56.3	High Risk
NC, Forsyth	382,295	1	54.8	High Risk
DE, Kent	180,786	2	53.1	High Risk
NJ, Cape May	92,039	10	51.2	High Risk
DE, Sussex	234,225	2	48.2	High Risk
AZ, Pinal	462,789	1	47.9	High Risk
NJ, Atlantic	263,670	49	40.1	High Risk
MD, Worcester	52,276	2	38.8	High Risk
NJ, Ocean	607,186	12	36.1	High Risk
DE, New Castle	558,753	11	34.5	High Risk
NJ, Monmouth	618,795	1	32.0	High Risk
NL Gloucester	291,636	751	30.0	High Risk
NJ. Cumberland	149,527	26	28.7	High Risk
NL Camden	506,471	2,330	28.7	High Risk
NJ, Burlington	445,349	528	28.0	High Risk
NV, Clark	2,266,715	1	28.0	High Risk
NI. Salem	62.385	27	25.2	High Risk
AZ, Pima	1,047,279	2	24.9	Emerging Risk
MI, Macomb	873,972	1	23.0	Emerging Risk
PA, Chester	524,989	2	22.6	Emerging Risk
PA, Pike	55,809	1	22.5	Emerging Risk
PA, Delaware	566,747	4	22.1	Emerging Risk
PA, Montgomery	830,915	2	20.8	Emerging Risk
NJ, Middlesex	825.062	1	20.1	Emerging Risk
ng, middlesex	023,002		20.1	Smerging wax

#### County Alerts

This table shows the rate of average daily new cases per 100,000 individuals by county. These rates are reflective of the overall general population of the county, not of your specific membership in that county. We are providing this information to inform you which counties you have membership in that are experiencing a high incidence rate of new cases.

The CDC collects new case counts at the county level. We use this information to colculate a '7 day average new case count.' This data is then normalized for population size (new cases per 100,000 individuals) to smooth unusual daily highs or lows, often caused by data collection fluctuations.

The county information is for your top 50 counties in which you have membership that have the highest average daily new cases over the past seven days. Average daily new cases of 25 per 100k members are denoted as high risk (red) and those with 10-24.9 are denoted as emerging risk (orange).

Note: There may be less than 50 counties or none at all depending upon where you have membership vs. the counties with the highest risk. Counties with less than 20 new cases will not appear in this list.



	AmeriHe									
	2020 S	NJ HIF					2021 SNJ HI	F		
	MEDICAL CLAIMS PAID 2020	TOTAL	# OF EES	PER EE			MEDICAL CLAIMS PAID 2021	TOTAL	# OF EES	PER EE
ANUARY	\$ 124,253.00	\$ 124,253.00	135	\$ 920.39	JANUARY	,	\$ 108,744.80	\$ 108,744.80	134	\$ 811.75
EBRUARY	\$ 163,740.17	\$ 163,740.17	135	\$ 1,212.89	FEBRUARY	,	\$ 166,874.00	\$ 166,874.00	134	\$ 1,245.32
MARCH	\$ 115,953.08	\$ 115,953.08	135	\$ 858.91	MARCH	,	\$ 271,663.00	\$ 271,663.00	135	\$2,012.31
PRIL	\$ 255,467.18	\$ 255,467.18	135	\$ 1,892.34	APRIL	5	\$ 268,064.89	\$ 268,064.89	135	\$ 1,985.66
MAY	\$ 181,114.61	\$ 181,114.61	135	\$ 1,341.58	MAY	Ş	\$ 362,172.06	\$ 362,172.06	135	\$ 2,682.75
UNE	\$ 147,203.50	\$ 147,203.50	135	\$ 1,090.39	JUNE	5	\$ 129,440.75	\$ 129,440.75	133	\$ 973.23
JLY	\$ 92,020.36	\$ 92,020.36	142	\$648.03	JULY	,	\$ 229,636.00	\$ 229,636.00	133	\$ 1,724.33
UGUST	\$ 98,771.91	\$ 98,771.91	142	\$ 695.57	AUGUST	5	\$ 130,391.08	\$ 130,391.08	134	\$ 973.06
EPTEMBER	\$ 94,904.00	\$ 94,904.00	138	\$ 687.71	SEPTEMBER					
CTOBER	\$ 103,050.79	\$ 103,050.79	137	\$752.18	OCTOBER					
IOVEMBER	\$ 129,893.21	\$ 129,893.21	137	\$ 948.12	NOVEMBER					
DECEMBER	\$ 350,638.54	\$ 350,638.54	138	\$ 2,540.85	DECEMBER					
OTALS	\$ 1,857,010.35	\$ 1,857,010.35		\$ 1,132.41	TOTALS		\$1,666,986.58			
		2020 Average	137	\$ 1,132.41				2021 Average	134	\$ 1,551.05
		2019 Average	135	\$1,361				2020 Average	135	\$ 1,360.98

		OR INFORMAT				
AmeriHealth.	Large Claimant Report- Claims Over \$50,000.00					
Group:	Southern New Jersey HIF		Service Dates	3: -		
Paid Dates:	8/1/21 thru 8/31/2021		Line of Busin	ess: All		
Network Service	ALL		Product Line:	All		
Claimant	Paid	Diagnosis				
1						
2						
3						
4						
5						



#### **SOUTHERN NEW JERSEY HIF - 0002096174**

#### Claims Incurred between 3/1/2020 and 9/21/2021 and Paid between 3/1/2020 and 9/21/2021

COVID19 Claims currently are consider to be claims with Procedure codes 0001A, 0002A, 0003A, 0011A, 0012A, 0013A, 0031A, 0202U, 0223U, 0224U, 0225U, 0226U, 0240U, 0241U, 86328, 86408, 86409, 86413, 86769, 87426, 87428, 87635, 87636, 87637, 87811, 91300, 91301, 91303, C9803, G2023, G2024, M0201, M0239, M0243, M0244, M0245, M0246, M0247, M0248, M0249, M0250, Q0239, Q0243, Q0245, Q0247, Q0249, U0001, U0002, U0003, U0004, U0005 or a

AGE BAND	<b>CLAIMANT COUNT</b>	CLAIM COUNT	<b>NET PAY</b>	COST PER CLAIM	COST PMPM
<1	3	4	\$272.16	\$68.04	\$2.67
1-5	8	14	\$1,547.67	\$110.55	\$4.02
6-18	18	41	\$3,707.83	\$90.43	\$4.29
19-25	26	74	\$10,808.36	\$146.06	\$13.87
26-39	38	106	\$11,525.37	\$108.73	\$9.52
40-64	72	189	\$46,257.32	\$244.75	\$20.88
65+	7	37	\$37,027.88	\$1,000.75	\$166.79
Unknown	0	0	\$0.00	\$0.00	\$0.00

REL TO INS	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Employee	85	267	\$83,626.49	\$313.21	\$32.69
Spouse	34	76	\$12,749.90	\$167.76	\$10.77
Dependent	46	122	\$14,770.20	\$121.07	\$7.25

GENDER	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Female	91	298	\$69,963.70	\$234.78	\$23.47
Male	74	167	\$41,182.89	\$246.60	\$14.72
Undisclosed	0	0	\$0.00	\$0.00	\$0.00

ST CD	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
FL	1	1	\$100.00	\$100.00	\$16.67
NJ	164	464	\$111,046.59	\$239.32	\$19.31

#### Summary by Service Type - Outpatient and Professional Claims

Service Types are Limited to: Emergency Room, Pathology (Laboratory), Urgent Care, Retail Clinic, Telemedicine, Emergency Room, Pathology (Laboratory), Urgent Care, Retail Clinic, Telemedicine, Office Physician Visit, Other Physician Visit, Emergency Room With Observation Bed, and Observation Bed

SRVC TP DSC	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Emergency Room	10	12	\$7,175.55	\$597.96	\$1.24
Emergency Room	4	4	\$5,685.29	\$1,421.32	\$0.98
With Observation Bed					
Office Physician Visit	15	16	\$2,034.91	\$127.18	\$0.35
Other Physician Visit	3	3	\$506.41	\$168.80	\$0.09
Pathology (Laboratory)	137	316	\$27,532.79	\$87.13	\$4.77
Telemedicine	16	19	\$2,043.66	\$107.56	\$0.35
Urgent Care	25	32	\$5,348.10	\$167.13	\$0.93

## Inpatient Cost and Utlization by Age Band

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	ADM CNT	NET PAY	ADM PER 1000	COST PER ADM	COST PMPM	AVG LOS
<1	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
1-5	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
6-18	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
19-25	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
26-39	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
40-64	1	2	2	\$21,973.27	10.80	\$10,986.64	\$9.92	4.00
65+	1	1	1	\$33,342.59	54.00	\$33,342.59	\$150.19	5.00
Unknown	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00

## TOP PROVIDERS(TOP 25 BY NET PAYMENT)

PROVIDER NAME	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
KENNEDY UNIVERSITY HOSPITAL GAC	19	21	\$39,075.28	\$1,860.73	\$6.76
nspira Medical Center Mullica Hill	11	16	\$29,246.37	\$1,827.90	\$5.06
_abcorp Raritan	69	108	\$10,216.61	\$94.60	\$1.77
PROHEALTH CARE ASSOC LLP	13	14	\$2,558.20	\$182.73	\$0.44
GENESIS LABORATORY MANAGEMENT	7	8	\$2,550.00	\$318.75	\$0.44
Cooper University Hospital	24	37	\$2,213.64	\$59.83	\$0.38
Quest Diagnostics Inc	19	23	\$2,047.62	\$89.03	\$0.35
EPA of South Jersey	3	3	\$1,964.31	\$654.77	\$0.34
Hackensack University Medical Group	13	21	\$1,962.64	\$93.46	\$0.34
nspira Health Network Urgent Care PC	6	7	\$1,763.00	\$251.86	\$0.31
ACUTIS DIAGNOSTICS INC	4	6	\$1,264.31	\$210.72	\$0.22
nspira Health Network Medical Group	5	9	\$1,262.47	\$140.27	\$0.22
Cooper Physician Offices PA	2	6	\$1,218.47	\$203.08	\$0.21
Kennedy Health Alliance	2	3	\$828.48	\$276.16	\$0.14
nspira Medical Center Vineland	6	8	\$727.70	\$90.96	\$0.13
Bio Reference Laboratory Inc	1	4	\$720.00	\$180.00	\$0.12
Minute Clinic Diagnostic of New Jersey LLC	20	32	\$649.99	\$20.31	\$0.11
ROWANSOM DEPT OF FAMILY PRACTICE	4	7	\$610.58	\$87.23	\$0.11
Virtua West Jersey Health System Inc	6	9	\$518.70	\$57.63	\$0.09
MEDARBOR LLC	2	2	\$450.00	\$225.00	\$0.08
incare Inc	1	5	\$412.75	\$82.55	\$0.07
RITEAID Corporation	9	13	\$405.94	\$31.23	\$0.07
Cooper University Emergency Physicians	1	1	\$396.64	\$396.64	\$0.07
HE COUNSELING AND CRITICAL INCIDENT DEBRIEFING CENTER LLC	1	1	\$396.36	\$396.36	\$0.07
Patient First Maryland Physicians Group Pc	2	2	\$360.57	\$180.28	\$0.06

 $\textbf{COVID19 Vaccine Claims with Procedure codes 0001A, 0002A, 0011A, 0012A, 0031A \,, 91300, 91301, 91303}\\$ 

AGE BAND	Single Dose Vaccines CLAIMANT COUNT	1st Dose Vaccine CLAIMANT COUNT	2nd Dose Vaccine CLAIMANT COUNT	NET PAY	COST PER CLAIMANT
<1	0	0	0	\$0.00	
1-5	0	0	0	\$0.00	
6-18	0	1	0	\$40.00	\$40.00
19-25	0	4	3	\$343.36	\$49.05
26-39	1	8	1	\$406.41	\$40.64
40-64	1	13	2	\$767.83	\$47.99
65+	1	2	1	\$210.71	\$52.68
Unknown	0	0	0	\$0.00	

## **COVID19 Claims for Urgent Care and Retail Clinics Only**

**Urgent Care** 

	_			
AGE BAND	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIMANT
<1	0	0	\$0.00	\$0.00
1-5	1	2	\$400.00	\$400.00
6-18	4	6	\$989.00	\$247.25
19-25	6	6	\$1,144.33	\$190.72
26-39	7	7	\$1,207.00	\$172.43
40-64	8	11	\$1,607.77	\$200.97
65+	0	0	\$0.00	\$0.00
Unknown	0	0	\$0.00	\$0.00

**Retail Clinic** 

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIMANT
<1	0	0	\$0.00	\$0.00
1-5	0	0	\$0.00	\$0.00
6-18	0	0	\$0.00	\$0.00
19-25	0	0	\$0.00	\$0.00
26-39	0	0	\$0.00	\$0.00
40-64	0	0	\$0.00	\$0.00
65+	0	0	\$0.00	\$0.00
Unknown	0	0	\$0.00	\$0.00



## **Southern New Jersey Regional Employee Benefits Fund**

Total Component/Date of Service (Month)	202001	202002	202003	2020Q1	202004	202005	202006	2020Q2	202007	202008	202009	2020Q3	202010	202011	202012	2020Q4	2020YTD
Average Member Age - 35																	
Membership	3,889	3,788	3,794	3,824	3,780	3,780	3,776	3,779	3,771	3,756	3,754	3,760	3,734	3,751	3,740	3,742	3,776
Total Days	169,970	150,658	179,452	500,080	156,055	145,520	155,440	457,015	158,385	146,270	159,965	464,620	149,628	143,870	162,071	455,569	1,877,284
Total Patients	1,624	1,518	1,538	2,295	1,333	1,288	1,317	1,927	1,409	1,341	1,378	2,024	1,327	1,289	1,359	1,962	2,810
Total Plan Cost	\$580,262	\$664,774	\$676,969	\$1,922,005	\$584,910	\$662,499	\$526,766	\$1,774,175	\$748,422	\$639,385	\$551,083	\$1,938,890	\$773,236	\$544,801	\$564,387	\$1,882,424	\$7,517,495
Generic Fill Rate (GFR) - Total	84.1%	83.8%	82.9%	83.6%	81.9%	82.0%	83.7%	82.6%	83.7%	84.2%	83.4%	83.8%	84.1%	83.4%	84.2%	83.9%	83.5%
Plan Cost PMPM	\$149.21	\$175.49	\$178.43	\$167.55	\$154.74	\$175.26	\$139.50	\$156.51	\$198.47	\$170.23	\$146.80	\$171.87	\$207.08	\$145.24	\$150.91	\$167.70	\$165.90
Total Specialty Plan Cost	\$163,972	\$244,876	\$199,958	\$608,805	\$186,919	\$298,965	\$144,888	\$630,772	\$277,796	\$255,041	\$119,411	\$652,248	\$375,379	\$151,239	\$167,221	\$693,840	\$2,585,666
Specialty % of Total Specialty Plan Cost	28.3%	36.8%	29.6%	31.7%	32.0%	45.1%	27.5%	35.6%	37.1%	39.9%	21.7%	33.6%	48.5%	27.8%	29.6%	36.9%	34.4%

Total Component/Date of Service (Month)	202101	202102	202103	2021Q1	202104	202105	202106	2021Q2	202107	202108	202109	2021Q3	202110	202111	202112	2021Q4	2021YTD
Average Member Age - 35																	
Membership	3,808	3,825	3,825	3,819	3,811	3,811	3,806	3,809	3,798	3,794							3,810
Total Days	148,462	140,960	161,783	451,205	153,083	167,373	152,134	472,590	147,616	161,015							1,232,426
Total Patients	1,285	1,224	1,389	1,941	1,330	1,376	1,334	1,983	1,316	1,399							2,481
Total Plan Cost	\$698,994	\$443,078	\$674,568	\$1,816,639	\$749,918	\$652,815	\$659,148	\$2,061,881	\$615,253	\$625,837							\$5,119,610
Generic Fill Rate (GFR) - Total	84.9%	84.5%	84.5%	84.6%	84.6%	86.1%	85.1%	85.3%	87.4%	87.2%							85.6%
Plan Cost PMPM	\$183.56	\$115.84	\$176.36	\$158.55	\$196.78	\$171.30	\$173.19	\$180.42	\$161.99	\$164.95							\$167.98
% Change Plan Cost PMPM	23.0%	-34.0%	-1.2%	-5.4%	27.2%	-2.3%	24.1%	15.3%	-18.4%	-3.1%							1.3%
Total Specialty Plan Cost	\$257,915	\$81,330	\$244,294	\$583,539	\$312,260	\$201,149	\$249,368	\$762,777	\$225,037	\$209,077							\$1,780,430
Specialty % of Total Specialty Plan Cost	36.9%	18.4%	36.2%	32.1%	41.6%	30.8%	37.8%	37.0%	36.6%	33.4%							34.8%

	<u>PMPM</u>
Jan - Aug 2020	\$167.60
Jan - Aug 2021	\$167.98
Trend Jan-Aug 2021	0.2%

## SOUTHERN JERSEY MUNICIPAL EMPLOYEE BENEFITS FUND CONSENT AGENDA

## September 27, 2021

The following Resolutions listed on the Consent Agenda will be enacted in one motion. Copies of all Resolutions are available to any person upon request. Any Commissioner wishing to remove any Resolution(s) to be voted upon, may do so at this time, and said Resolution(s) will be moved and voted separately.

Motion Second	
Resolution 24-21: 2021 Budget Introduction	Page 47
Resolution 25-21: EUS Service Contract Award	U
Resolution 26-21: Professional Service Contract Award	U
Resolution 27-21: New Member	U
Resolution 28-21: September 2021 Bills List	O

### **RESOLUTION NO. 24-21**

## SOUTHERN JERSEY MUNICIPAL EMPLOYEE BENEFITS FUND INTRODUCTION OF THE 2022 PROPOSED BUDGET

**WHEREAS**, The Southern Jersey Municipal Employee Benefits Fund is required under State regulation to adopt an annual budget in accordance with the Fiscal Affairs Law; and

**WHEREAS**, a quorum of the Executive Committee met on September 27, 2021 in Public Session to introduce the proposed budget for the 2022 Fund Year; and

**BE IT FURTHER RESOLVED** that a hearing on the 2022 budget in the amount of \$ \$44,599,733 shall be held at the Fund's regularly scheduled and advertised meeting of October 25, 2021 Location TBD. The 2022 budget shall be considered for adoption at a second reading at that time and after the completion of a public hearing.

**BE IT FURTHER RESOLVED** that copies of this resolution shall be sent to each Commissioner, Risk Manager, and Governing Body, the New Jersey Department of Banking and Insurance, and the New Jersey Department of Community Affairs.

BY:		
	CHAIRPERSON	
ATT	EST:	
	SECRETARY	

ADOPTED: September 27, 2021

### **RESOLUTION NO. 25-21**

## SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND RESOLUTION AWARD OF CONTRACT EXTRAORDINARY, UNSPECIFIABLE SERVICES

**WHEREAS**, the Southern New Jersey Regional Employee Benefits Fund (hereinafter "the Fund") is duly constituted as an insurance Fund and is subject to certain requirements of the Local Public Contracts Law; and;

**WHEREAS**, the Executive Committee of the Fund has deemed it necessary and appropriate to obtain certain extraordinary and unspecifiable services; and

WHEREAS, the Executive Committee resolves to award a contract for certain Fund services in accordance with N.J.S.A 40A:11-5(l)(m), and has received a certification from the Administrator for the Fund on the nature of such services and the due diligence efforts that were made to obtain quotes for the coverages described herein;

**NOW, THEREFORE, BE IT RESOLVED** that the following insurance contracts be awarded for the periods of January 1, 2022 through December 31, 2022:

- Medical Third Party Administrator Aetna
- Medical Third Party Administrator AmeriHealth
- Dental Third Party Administrator Delta Dental
- Medicare Advantage and Employer Group Waiver Program Provider Aetna
- Medicare Advantage and Employer Group Waiver Program Provider United Healthcare

**BE IT FURTHER RESOLVED** that contracts providing the specified services will be on file in the Fund's office, located at 9 Campus Drive – Suite 216, Parsippany, NJ 07054; and

**BE IT FURTHER RESOLVED** that notice of this action shall be advertised in the Fund's official newspapers in accordance with law and notice of this action along with completed contracts shall be filed with the New Jersey Department of Banking and Insurance, the New Jersey Department of Community Affairs, and the New Jersey Office of the Comptroller.

ADOPTED: September 27, 2021

## STANDARD CERTIFICATION DECLARATION FOR AN EXTRAORDINARY UNSPECIFIABLE SERVICE

TO: Members of the Southern New Jersey Regional Employee Benefits Fund

FROM: Paul Laracy, PERMA Risk Management Services

DATE: September 27, 2021

SUBJECT: This is a contract for selection of a Medicare Advantage and Employer Group Waiver Program Provider

This is to request your approval of a resolution authorizing a contract to be executed as follows:

Firms: Aetna Medicare Advantage, Aetna, Amerihealth, Delta Dental, United Healthcare
Cost: Not to exceed the budgeted amount based on the exposure as of the date the budget was

prepare/adopted

Duration: One Year (N.J.S.A. 40A:11-15(1)(6))

Purpose: Provide Medical and Prescription Medicare provider services for the Southern New Jersey

Regional Employee Benefits Fund

This is to request an award of a contract without the receipt of formal bids as an Extraordinary Unspecifiable Service [N.J.S.A. 18A:18A-5(a)(ii) and N.J.A.C. 5:34-2.3(b)]. I do hereby certify to the following:

1. Provide a clear description of the nature of the work to be done.

For Aetna, Amerihealth and Delta Dental:

The contractor will provide the day to day claims adjudication and management in accordance to member plan documents and Fund rules and regulations. This vendor was selected based upon cost and other factors, including but not limited to, the ability to provide coverage levels that meets or exceeds the current health care coverage.

For Medicare Advantage for Aetna and United Healthcare

The contractor will provide the day to day claims adjudication and management between the plan documents and Medicare rules. The coverage will be fully insured through Aetna where a premium is paid by the Fund for the service. This vendor was selected based upon cost and other factors, including but not limited to, the ability to provide coverage levels that meets or exceeds the current health care coverage.

2. Describe in detail why the contract meets the provisions of the statute and rules:

N.J.S.A. 40A:11-5(1)(m).

3. The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because:

Not applicable.

#### 4. Describe the informal solicitation of quotations:

The Contracts Committee reviewed the current contracts and through the guidance of the Fund Administrator and Program Manager, the Committee determined that the Fund's best option would be to negotiate a new one-year contract in lieu of an RFP process.

et seq. and certify that the proposed contract may be considered an extraordinary unspecifiable service in accordance with the requirements thereof.
Respectfully,
Name(Signature)
Title

5.

I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1

## **RESOLUTION 26-21**

## RESOLUTION AUTHORIZING PROFESSIONAL SERVICES FOR ACTUARY, AUDITOR, ATTORNEY, TREASURER AND DEPUTY TREASURER

**WHEREAS**, the Southern New Jersey Regional Employee Benefits Fund (hereinafter the Fund) is duly constituted as a joint insurance fund and is subject to certain requirements of the Local Public Contracts Law; and;

Contracts Law; and; WHEREAS, the Board of Fund Commissioners has deemed it necessary and appropriate to obtain professional Actuary, Auditor, Attorney, Treasurer, and Deputy Treasurer services; and WHEREAS, the Executive Committee resolved to extend the current contracts with Actuarial Solutions (Actuary), Ken Harris Law (Attorney), Bowman Company (auditor), (treasurer) and Verrill & Verrill LLC (deputy treasurer) for 2 contract terms commencing January 1, 2022 to December 31, 2023; and WHEREAS, Actuarial Solutions is willing and able to provide said services for a term of one year at the annual rate of \$11,200 for 2022; and WHEREAS, Ken Harris Law is willing and able to provide said services for a term of one year at the annual rate of \$22,163 for 2022; and WHEREAS, Bowman & Company is willing and able to provide said services for a term of one year at the annual rate of \$19,767 for 2022; and WHEREAS, \_\_\_\_\_\_ is willing and able to provide said services for a term of one year at the annual rate of \_\_\_\_\_ for 2021; and WHEREAS, Verrill & Verrill LLC is willing and able to provide said services for a term of one year at the annual rate of \$9,435 for 2021; and WHEREAS, funding for this purpose will be made available and within future budgets established by the Fund for this purpose; and WHEREAS, these professional services are authorized pursuant to the Local Public Contracts Law, N.J.S.A. 40A:11-5(1)(a)(i); now, therefore BE IT RESOLVED by the Southern New Jersey Regional Employee Benefits Fund that, contingent upon the funding as described herein, the proper Fund officials be and are hereby authorized to execute all documents necessary to affect an agreement with Actuarial Solutions (Actuary), Ken Harris Law (Attorney), Bowman & Company (auditor), \_\_\_\_\_ (treasurer) and Verrill & Verrill LLC (deputy treasurer).

**BE IT FURTHER RESOLVED** that notice of this action shall be advertised in the Fund's official newspapers in accordance with law and that notice of this action along with a completed contract shall be filed with the New Jersey Department of Banking and Insurance and the New Jersey Department of Community Affairs.

ADOPTED: SEPTEMBER 27, 2021	
BY:	
CHAIRPERSON	
ATTEST:	
SECRETARY	

## **RESOLUTION NO. 27-21**

## SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND RESOLUTION TO OFFER MEMBERSHIP

**WHEREAS**, the Southern New Jersey Regional Employee Benefits Fund (hereinafter the Fund) is duly constituted as a joint insurance fund and is subject to certain requirements of the Local Public Contracts Law; and;

WHEREAS, the Fund held a Public Meeting on September 27, 2021 for the purposes of conducting the official business of the Fund; and

**WHEREAS**, the Executive Director and Actuary of the Fund has reviewed the risk, underwriting detail, and actuarial projections for the entities listed below and recommend offers of membership; and

**WHEREAS**, the Operations Committee has reviewed the following new member submissions and has approved membership to the School Boards that submit a fully executed Indemnity and Trust agreement to join the Fund:

Oaklyn Twp Pennsauken Twp Pennsauken Water Commission Pemberton Twp Westhampton Twp

**BE IT RESOLVED**, it has been determined that the admission to membership in the Fund of the above mentioned school boards would be in the best interests of the Fund and the inclusion of the entity in the Fund is consistent with the Fund's By-laws;

**BE IT RESOLVED,** that the Southern New Jersey Regional Employee Benefits Fund hereby offers membership to the above mentioned entity's for medical, prescription, and/or dental coverage, contingent upon receipt of the Fund's authorizing resolution to join the Fund and its executed Indemnity and Trust agreement.

	,	
BY:		
CHAIRPERSON		
ATTEST:		
SECRETARY		

ADOPTED: SEPTEMBER 27, 2021

### **RESOLUTION NO. 28-21**

## CENTRAL JERSEY HEALTH INSURANCE FUND APPROVAL OF THE SEPTEMBER 2021 BILLS LISTS

WHEREAS, the Southern Jersey Health Insurance Fund held a Public Meeting on September 27, 2021 for the purposes of conducting the official business of the Fund; and

**WHEREAS**, The Treasurer for the Fund presented bills lists to satisfy outstanding costs incurred for operating the Fund during the month of September 2021 for consideration and approval of the Executive Committee; and

WHEREAS, The Treasurer for the Fund presented a Treasurers Report which detailed the claims payments and imprest transfers for the Fund for the Month of August for all Fund Years for consideration and approval of the Executive Committee; and

**WHEREAS**, a quorum of the Executive Committee was present thereby conforming with the By-laws of the Fund to conduct official business of the Fund,

**NOW THEREFORE BE IT RESOLVED** the Commissioners of the Executive Committee of the Southern Jersey Health Insurance Fund hereby approve the Bills List for September 2021 prepared by the Treasurer of the Fund and duly authorize and concur said bills to be paid expeditiously, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

**NOW, THEREFORE BE IT FURTHER RESOLVED,** the Commissioners of the Executive Committee of the Southern Jersey Health Insurance Fund hereby approve the Treasurers Report as furnished by the Treasurer of the Fund and concur with actions undertaken by the Treasurer, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

BY:		 	
CHAIRPI	ERSON		
ATTEST:			
SECRETA	ARY	 	

ADOPTED: SEPTEMBER 27, 2021

# **APPENDIX I**

## SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

OPEN MINUTES AUGUST 23, 2021 ZOOM MEETING 6:00 PM

Meeting of Executive Committee called to order by Chair Mevoli. Open Public Meetings notice read into record.

### PLEDGE OF ALLEGIANCE AND MOMENT OF SILENCE

## **ROLL CALL OF THE 2021 EXECUTIVE COMMITTEE**

Borough of Brooklawn	Present
Borough of Mt. Ephraim	Present
Borough of Bellmawr	Present
Borough of Barrington	Present
CCBOSS	Present
Mt. Holly MUA	Present
Borough of Somerdale	Present
	Borough of Bellmawr Borough of Barrington CCBOSS Mt. Holly MUA

## APPOINTED PROFESSIONALS PRESENT:

Executive Director/Adm. PERMA Risk Management Services

**Paul Laracy** 

Program Manager Conner Strong & Buckelew

Maggie Friel Brandon Lodics

Attorney J. Kenneth Harris, Esq.

Medical TPA – AmeriHealth Absent

Medical TPA – Aetna Jason Silverstein

Express Scripts Kyle Colalillo

Treasurer Mike Zambito

Delta Dental Brian Remlinger

### PRESENT FUND COMMISSIONERS AND PROFESSIONALS:

Kim Porter
Dave Weiss
Suzanne Fetzer
Sharon McCullough
Patrick Keating
Kevin Roche
Sherry Conklin
Robert Weil

## APPROVAL OF MINUTES: JULY 26, 2021 Open

## MOTION TO APPROVE OPEN MINUTES OF JULY 26, 2021:

Moved: Commissioner Wolk Second: Commissioner DiAngelo

Vote: Unanimous

### **CORRESPONDENCE** - none.

## **EXECUTIVE DIRECTOR'S REPORT**

**FAST TRACK FINANCIAL REPORT** – as of June 30, 2021 –Executive Director Laracy stated June was a better month this year. They are making movement with the budget and hope within the next week they can hold a finance committee meeting and introduce the budget in the September meeting.

## **BUDGET UPDATE**

The Fund's data has been sent to the Actuary and is in review. We will be setting up a Finance Committee meeting in early September to discuss his findings and present a draft 2022 budget.

### TREASURER RFP

The Fund Treasurer will be fully retiring at the end of the year. We will need to go out for RFP for this position for 1/1/2022.

**MOTION:** *Motion to release an RFP for Fund Treasurer.* 

## MOTION TO RELEASE AN RFP FOR FUND TREASURER:

Moved: Commissioner Shannon Second: Commissioner Wolk

Vote: Unanimous

### PROGRAM MANAGERS REPORT

### ONLINE ENROLLMENT SYSTEM TRAINING

PERMA offers a virtual training and a refresher class on the online enrollment system the third Wednesday of each month. The sessions provide an overview of the Fund's enrollment system and shows users how perform tasks in the system. To use the enrollment system, each HR user must complete a system access form. Please email Austin Flinn at aflinn@permainc.com and indicate which of the sessions below you would like to attend. Please include this information in the subject line: Training - Fund Name and Client Name.

- Wednesday, September 15th 10:00 am 11:00 am
- Wednesday, October 20th 10:00 am 11:00 am
- Wednesday, November 17th 10:00 am 11:00 am

### **ENROLLMENT & ELIGIBILITY CONTACT**

Please continue to direct any eligibility, enrollment, billing or system related questions to our dedicated Southern NJ Enrollment Team. The team can be reached by email at <a href="mailto:southernnj\_enrollments@permainc.com">southernnj\_enrollments@permainc.com</a>. Attached please find an updated SNJREBF Enrollment Contact Information sheet.

### MONTHLY BILLING

As a reminder, please be sure to check your monthly invoice for accuracy. If you find a discrepancy, please report it to the SNJREBF enrollment team. The Fund's policy is to limit retro corrections, *including terminations*, to 60 days. We have noticed an increase in requests for enrollment changes, billing changes, terminations and additions well past the 60 day time frame. Moving forward, it is of the utmost importance to review bills for rate and enrollment accuracy on a monthly basis. If there is an error, please bring it to the enrollment team's attention.

## **BROKER CONTACT INFORMATION**

Please direct any escalated claims, benefit coverages, prescription coverage, Medicare advantage or appeal related questions to our dedicated SNJREBF Client Servicing Team. The team can be reached by email at brokerservices@permainc.com.

#### **CONNER STRONG COVID-19 RESOURCES**

- Conner Strong & Buckelew has compiled a database of COVID-19 resources available to Fund members: https://www.connerstrong.com/insights/covid-19-resource-center/
- The State of NJ has a helpful COVID-19 website with up to date information including vaccine rollout: www.Covid19.nj.gov

### **AETNA UPDATE**

## Contract Negotiations with Jefferson Health

Program manager Friel stated that Jefferson Health has provided another 30 day extension from October 1, 2021 through October 31, 2021. The new contract is now set to terminate on November 1, 2021. Due to the extension letters are targeted to mail on or before September 20, 2021.

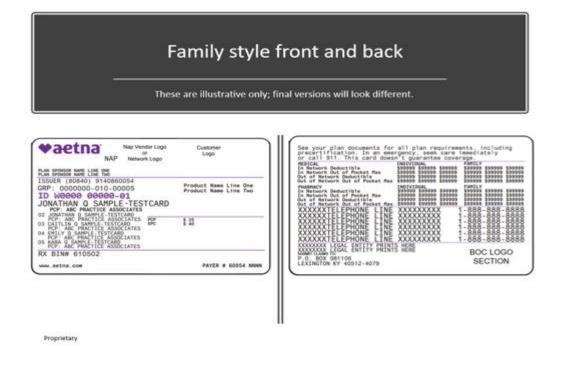
## **Contract Negotiations with Crozer Health**

Program manager Friel stated the Aetna contract with Crozer Health was set to expire October 1, 2021 for Commercial and Medicare plans. Crozer Health has provided a 30 day extension from October 1, 2021 through October 31, 2021. Due to the extension, the contract is now set to terminate November 1, 2021. Aetna is involved in active negotiations with Crozer Health and working toward an agreement. Letters will not be mailed at this time.

Currently 5 members in SNJREBF who utilized a Crozer Health provider or facility in the last twelve months.

## Aetna ID Card Changes -What's happening and when

The "No Surprises Act" contains several Commercial insurance provisions. For ID cards, the rule requires health plans to include, family and individual in- and out-of-network deductibles and out-of-pocket limits for both medical and Rx plans. Aetna will also need to include a phone number and website address that patients can use to find provider network status information. So, beginning September 24, 2021, Aetna will add this required information to ID cards. These federal changes impact all fully insured, self-insured and Commercial ID cards.



## Our reissue plan

After September 24, cards will be in the new format for the following:

- New business
- Replacement cards
- New members
- Renewals in October, November and December 2021

For each renewal month in 2022, Aetna will let ID cards flow naturally for the month leading up to the renewal date.

Next, Aetna will take a 30-day look back for members with a renewal date of the first of each month. For those members who haven't already received a card, Aetna generate cards using our normal process. This means, subscribers with a registered email will receive their new card(s) digitally. Those not registered will receive a physical card in the mail. We have 30 days after the renewal date to issue cards.

Executive Committee Member Terry Shannon asked Friel if the new cards also applied for Medicare Advantage members in which she answered no. The new cards are only going to be issued to Active members.

#### LEGISLATIVE UPDATES

Program Manager Friel explained the "Back to Work" COVID-19 Testing. Insurers are not required to cover COVID-19 tests that employers may mandate as they bring employees back to work. The Families First Coronavirus Response Act (FFCRA) requires insurers to cover COVID-19 tests without patient cost-sharing, however guidance clarified that the law only applies to tests that are deemed "medically appropriate" by a healthcare provider. This guidance suggests that if an employer mandates COVID-19 testing as a condition for returning to work, it is not required to be covered by insurance. The Health Insurance Fund will continue to cover COVID-19 testing when deemed medically necessary by a healthcare professional in accordance with CDC guidelines but will not be covering employer-mandated testing.

There was discussion between Chair Mevoli and Program manager Friel reiterating that the cost of this testing is not going to be covered by insurance, it will have to come out of the employee's pocket if you are mandating this. Attorney J Kenneth Harris explained that employers are able to require periodic testing for its employees.

Executive commissioner Hill talked about the Pfizer vaccine that was just approved by the FDA. Program Manager Brandon Lodics also touched on the fact that Governor Murphy held a press release today about mandatory COVID-19 testing for state employees and school district employees. They plan to talk to their providers and see what the options are for monitoring this mandatory testing because this could be costly to the member.

### **ADMINISTRATIVE AUTHORIZATIONS**

Nothing to report at this time.

**TREASURER'S REPORT -** Fund Treasurer reviewed the bills list and treasurers report.

## Resolution 23-21 - August 2021 Bills List

FY2021	\$609,059.13
TOTAL	\$615,091.13

### **MOTION TO APPROVE RESOLUTION 23-21:**

Moved: Commissioner Maybury Second: Commissioner Shannon

Vote: 7 Ayes, 0 Nays

## MOTION TO APPROVE THE REMAINDER OF THE TREASURERS REPORT:

Moved: Commissioner Shannon Second: Commissioner DiAngelo

Vote: Unanimous

**FUND ATTORNEY**: Fund Attorney Mr. Harris discussed the FDA approved Pfizer vaccine and who is eligible for it.

**AETNA:** Mr. Silverstein reviewed the claims for June 2021. The average pepm was \$1,560. He said there were 1 claims over \$50,000. He reviewed the dashboard report and noted all metrics continue to perform well. He also reviewed the Covid reporting distributed with the Agenda.

AMERIHEALTH: Ms. Strain was absent. Report was included in the agenda.

**EXPRESS SCRIPTS**: Mr. Colalillo said reviewed the report included in the agenda. He stated his report is showing a spike every 3 months due to their members using the 90 day supply for medications. He touched on the new Covid-19 booster shot which will now be called Comirnaty. He explained that Moderna also applied for a full FDA approval for their vaccine as Pfizer did. He expects to see that approved in the near future.

## **DENTAL ADMINISTRATOR:** No report.

**OLD BUSINESS**: None

**NEW BUSINESS**: None.

**PUBLIC COMMENT:** None

### **MOTION TO ADJOURN:**

Moved: Commissioner Maybury Second: Commissioner Shannon

MEETING ADJOURNED: 6:00pm NEXT MEETING: SEPTEMBER 27, 2021

Jordyn DeLorenzo Assisting Secretary for

JOSEPH WOLK, SECRETARY