

REPORT ON AUDIT OF FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021



# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

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# **INDEPENDENT AUDITOR'S REPORT**

Board of Commissioners Southern New Jersey Regional Employee Benefits Fund 9 Campus Drive Suite 216 Parsippany, NJ 07054

# **Report on the Audit of the Financial Statements**

# **Opinion**

We have audited the accompanying financial statements of the Southern New Jersey Regional Employee Benefits Fund (the "Fund") as of and for the years ended December 31, 2022 and 2021, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Fund as of December 31, 2022 and 2021, and the respective changes in financial position and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

# Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Fund and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Board of Commissioners Southern New Jersey Regional Employee Benefits Fund

# Responsibilities of Management for the Financial Statements (Cont'd)

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.

Board of Commissioners Southern New Jersey Regional Employee Benefits Fund

# Required Supplementary Information (Cont'd)

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

# Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 26, 2023, on our consideration of the Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Fund's internal control over financial reporting and compliance.

Respectfully Submitted,

Bouma & Compy LLP

Bowman & Company LLP Certified Public Accountants & Consultants

Voorhees, New Jersey June 26, 2023



# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

# INDEPENDENT AUDITOR'S REPORT

Board of Commissioners Southern New Jersey Regional Employee Benefits Fund 9 Campus Drive Suite 216 Parsippany, NJ 07054

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the Southern New Jersey Regional Employee Benefits Fund (the "Fund"), as of December 31, 2022 and for the year then ended, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements, and have issued our report thereon dated June 26, 2023.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Commissioners Southern New Jersey Regional Employee Benefits Fund

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Fund's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

# Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* and the audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully Submitted,

Bowman & Company LLP Certified Public Accountants

Bouna & Caypy LLP

& Consultants

Voorhees, New Jersey June 26, 2023

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

# Management's Discussion and Analysis - Unaudited

This section of the annual financial report of the Southern New Jersey Regional Employee Benefits Fund (the "Fund") presents a discussion and analysis of the financial performance of the Fund for the years ended December 31, 2022, 2021, and 2020. Please read it in conjunction with the basic financial statements that follow this section.

# **Overview of Basic Financial Statements**

The Fund's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Fund is to provide health coverage for municipalities that are members of the Fund. The Fund maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Fund's assets, liabilities and reserves, and net position. Net position represents the amount of total assets less total liabilities and reserves.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Fund's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The comparative statements of cash flows is presented on the direct method of reporting, which reflects cash flows from operating, investing, and noncapital financing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the year.

# **Financial Highlights**

The following tables summarize the net position and results of operations for the Fund as of and for the years ended December 31, 2022, 2021, and 2020.

Comparative Statements Of Net Position				2022 to 2021	l Change
	12/31/2022	12/31/2021	12/31/2020	Change \$	Change %
Assets:					
Cash And Cash Equivalents	\$ 11,218,835	\$ 15,469,515	\$ 18,677,831	\$ (4,250,680)	-27.5%
Contributions And Other Receivables	5,611,188	2,005,146	951,141	3,606,042	179.8%
Excess Insurance Receivable	81,993	484,560	430,499	(402,567)	-83.1%
Investment In Joint Venture	1,267,286	1,771,012	1,151,724	(503,726)	-28.4%
Other Assets	13	106	628,076	(93)	-87.7%
Total Assets	18,179,315	19,730,339	21,839,271	(1,551,024)	-7.9%
Liabilities, Reserves & Net Position					
Liabilities & Reserves:					
Accrued Expenses	31,048	27,778	335,926	3,270	11.8%
Advances Contributions	53,215	-	-	53,215	100.0%
Return of Surplus Payable	5,034,583	6,186,231	6,098,259	(1,151,648)	-18.6%
Loss Reserves	3,805,161	3,442,882	2,490,000	362,279	10.5%
Total Liabilities & Reserves	8,924,007	9,656,891	8,924,185	(732,884)	-7.6%
Net Position - Unrestricted	\$ 9,255,308	\$ 10,073,448	\$ 12,915,086	\$ (818,140)	-8.1%

# **Financial Highlights Continued**

Comparative Statements Of Revenues, Expenses, And Changes In Net Position							
				2022 to 202	1 Change		
	12/31/2022	12/31/2021	12/31/2020	Change \$	Change %		
Operating Revenues:					-		
Regular Contributions &							
Other Income	\$ 54,337,130	\$ 43,842,639	\$ 41,201,221	\$ 10,494,491	23.9%		
Operating Expenses:							
Provision for Claims and							
Claims Expense	46,208,748	37,587,450	31,739,411	8,621,298	22.9%		
Insurance Premiums	5,728,270	4,720,358	4,084,118	1,007,912	21.4%		
Administrative and Operating	2,988,439	2,554,950	2,563,371	433,489	17.0%		
Total Operating Expenses	54,925,457	44,862,758	38,386,900	10,062,699	22.4%		
Total Operating Income (Loss)	(588,327)	(1,020,119)	2,814,321	431,792	42.3%		
Non-Operating Revenues (Expenses):							
Investment Income	164,439	92,341	178,314	72,098	78.1%		
Municipal Reinsurance Health							
Insurance Fund Dividend	109,474	352,053	517,797	(242,579)	-68.9%		
Change In Investment In Joint Venture	(503,726)	619,288	(72,424)	(1,123,014)	-181.3%		
Excess (Deficit) Of Revenues	(818,140)	43,563	3,438,008	(861,703)	-1978.1%		
Return Of Surplus		(2,885,201)	(5,977,122)	2,885,201	100.0%		
Change In Net Position	\$ (818,140)	\$ (2,841,638)	\$ (2,539,114)	\$ 2,023,498	71.2%		

On August 1, 1992, the Southern New Jersey Regional Employee Benefits Fund (the "Fund") was formed as a purchasing group, and became a member of the Bergen Municipal Employee Benefits Fund on September 1, 1992. In 1995, the Fund became an independent health insurance fund pursuant to N.J.S.A. 40A:10-36 et. seq. and N.J.A.C. 11:15-3 when the Fund received approval from the New Jersey Department of Banking and Insurance. The Fund is operated in accordance with regulations of the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. The Fund was established for the purpose of containing medical costs.

The Fund's total assets as of December 31, 2022 were \$18,179,315 and total liabilities and reserves were \$8,924,007 resulting in a surplus in unrestricted net position of \$9,255,308.

The Fund's operating revenues were \$54,337,130 during the year. Claims expenses represented \$46,208,748 in health benefit costs. Total insurance premiums of \$5,728,270 were composed of \$849,092 being incurred from the Municipal Reinsurance Health Insurance Fund and \$4,879,178 of Medical, RX, and Dental premiums. During the reporting period, administrative and operating costs were \$2,988,439.

The value of the Fund's share of the Municipal Reinsurance Health Insurance Fund (MRHIF) was \$1,267,286. The Fund also received a dividend distribution from MRHIF for \$109,474.

Investment income was \$164,439 due to Fund's active pursuit of higher interest rates from area financial institutions.

# **Economic Conditions**

The Fund continues to be affected by inflation of health benefit costs. The Fund's strategy is to continue to attempt to moderate such increases by leveraging purchasing power with other Funds, using one of the largest and most effective medical networks in the nation, and assisting members with plan design and labor negotiation efforts.

# **Contacting the Fund's Management**

This financial report is designed to provide the Southern New Jersey Regional Employee Benefits Fund members and the Department of Banking and Insurance of the State of New Jersey with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the Southern New Jersey Regional Employee Benefits Fund office located at 9 Campus Drive, Suite 216, Parsippany, New Jersey 07054 or by phone at (201) 881-7632.

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND COMPARATIVE STATEMENTS OF NET POSITION AS OF DECEMBER 31, 2022 AND 2021

<u>ASSETS</u>	<u>2022</u>	<u>2021</u>
Cash And Equivalents Contributions Receivable Refund Receivable Dividend Receivable Accrued Interest Receivable Excess Insurance Receivable Prepaid Insurance Premiums Investment In Joint Venture	\$ 11,218,835 2,231,629 3,270,085 109,474 13 81,993 - 1,267,286	\$ 15,469,515 1,115,699 889,447 - - 484,560 106 1,771,012
Total Assets	18,179,315	19,730,339
LIABILITIES AND RESERVES Liabilities:		
Accrued Expenses	31,048	27,778
Advanced Contributions	53,215	-
Return Of Surplus Payable	5,034,583	6,186,231
Total Liabilities	5,118,846	6,214,009
Reserves:		
Actuarial Liability	3,805,161	3,442,882
Total Liabilities And Reserves	8,924,007	9,656,891
NET POSITION		
Unrestricted	\$ 9,255,308	\$ 10,073,448

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
Operating Revenues:		
Regular Contributions Employee Contributions	\$ 53,975,544 361,586	\$ 43,529,521 313,118
Total Operating Revenue	 54,337,130	43,842,639
Operating Expenses:		
Provision For Claims And Claims Adjustment Expenses	46,208,748	37,587,450
Insurance Premiums	5,728,270	4,720,358
Administration	 2,988,439	 2,554,950
Total Operating Expenses	54,925,457	44,862,758
Operating Loss	(588,327)	(1,020,119)
Non-Operating Revenue (Expense):		
Investment Income	164,439	92,341
Municipal Reinsurance Health		,
Insurance Fund Dividend	109,474	352,053
Change In Investment In Joint Venture	 (503,726)	 619,288
Change In Net Position	(818,140)	43,563
Net Position, Beginning	10,073,448	12,915,086
Return Of Surplus	 	(2,885,201)
Net Position, Ending	\$ 9,255,308	\$ 10,073,448

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND COMPARATIVE STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
Cash Flows From Operating Activities: Receipts From Regular Contributions Receipts From Employee Contributions Payments For Health Benefits Claims Payments For Insurance Premiums Payments To Professionals And Administrative Expenses	\$ 52,912,829 361,586 (47,934,014) (5,728,164) (2,985,169)	\$ 42,847,166 313,118 (36,432,203) (5,003,810) (2,579,752)
Net Cash Flows Used In Operating Activities	(3,372,932)	(855,481)
Cash Flows From Investing Activities: Investment Income	273,900	444,394
Cash Flows From Noncapital Financing Activities: Return of Surplus	(1,151,648)	(2,797,229)
Net Decrease Cash And Cash Equivalents	(4,250,680)	(3,208,316)
Cash And Cash Equivalents, Beginning	15,469,515	18,677,831
Cash And Cash Equivalents, Ending	\$ 11,218,835	\$ 15,469,515
Reconciliation Of Operating Loss To Cash Flows From Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Flows Used In Operating Activities: Changes In Assets and Liabilities:	\$ (588,327)	\$ (1,020,119)
Decrease (Increase) in Assets: Contributions Receivable Excess Insurance Receivable Refunds Receivable Divdiend Receivable Prepaid Insurance Premiums	(1,115,930) 402,567 (2,380,638) (109,474) 106	(682,355) (54,061) (261,371) 517,797 (106)
Increase (Decrease) in Liabilities: Accrued Expenses Accrued Excess Insurance Premium Actuarial Liability Advanced Contributions	3,270 - 362,279 53,215	(24,802) (283,346) 952,882
Total Adjustments	(2,784,605)	164,638
Net Cash Flows Used In Operating Activities	\$ (3,372,932)	\$ (855,481)
Supplemental Disclosure - Noncash Activity:		
Change In Investment In Joint Venture Not Increasing Cash	\$ (503,726)	\$ 619,288

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

# Note 1: ORGANIZATION AND DESCRIPTION OF THE FUND

The Southern New Jersey Regional Employee Benefits Fund (the "Fund") was formed as a purchasing group effective August 1, 1992 and became a member of the Bergen Municipal Employee Benefits Fund (B-Med) as of September 1, 1992. In 1995, the Fund became an independent health insurance joint insurance fund pursuant to N.J.S.A. 40A:10-36 et. seq. and N.J.A.C. 11:15-3 when the Fund received approval from the New Jersey Department of Banking and Insurance. The Fund is operated in accordance with regulations of the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. The Fund was established for the purpose of containing medical costs.

During the Fund's initial period, any local unit that was a member of the Camden County Municipal Joint Insurance Fund, the Professional Municipal Management Joint Insurance Fund or the Burlington County Municipal Joint Insurance Fund could become a part of the Fund's initial application. Thereafter, the Commissioners/Executive Committee of the Fund may approve subsequent membership by a two-thirds vote of the full-authorized membership or may terminate any member by a majority vote, after proper notice has been given.

All members' assessments, including a reserve for contingencies, are based on annual actuarial assumptions determined by the Fund's Actuary and on monthly and quarterly adjustments determined by the Fund's Actuary and Program Manager based on actual loss experience. The Commissioner of Insurance may order additional assessments to supplement the Fund's claim, loss retention or administrative accounts to assure the payment of the Fund's obligations.

The Fund offers the following coverages to its members:

Medical Dental Prescription

The Fund provides coverage on a self-insured basis and secures reinsurance in a form and an amount from an insurance company acceptable to the Commissioner of Insurance.

During the year 2022, the following municipalities and governmental entities were members of the Fund:

Barrington Borough	Lawnside Borough	Paulsboro Borough
Bellmawr Borough	Lindenwold Borough	Pennsauken Township
Berlin Township	Lumberton Township	Pine Hill Borough
Bordentown Township	Magnolia Borough	Pitman Borough
Brooklawn Borough	Mantua Township	Runnemede Borough
Camden Cnty Soc Serv	Maple Shade Township	Somerdale Borough
Chesilhurst Borough	Medford Lakes Borough	Waterford Township
Franklin Township	Merchantville Borough	Wenonah Borough
Gibbsboro Borough	Merhantville Pennsauken Water Commission	Westville Borough
Gloucester City	Mt. Ephraim Borough	West Deptford Township
Gloucester Township	Mt. Holly MUA	Willingboro Township
Haddonfield Borough	North Hanover Township	Winslow Township
Haddon Heights Borough	Palmyra Borough	Winslow Fire District #1

# Note 1: ORGANIZATION AND DESCRIPTION OF THE FUND (CONT'D)

The limits of liability under the various coverages for 2022 were as follows:

# **HEALTH INSURANCE COVERAGE**

# Medical and Prescription:

<u>Limits</u> <u>Description</u>

I. Fund's Self-Insured Retained Limit of Liability (S.I.R.)

A. \$425,000 Specific limit - applies per enrolled participant per

reinsurance policy year.

II. Excess Insurers' Limit of Liability

A. Unlimited Reimbursement in excess of the Fund's specific S.I.R.

<u>Dental Aggregate Retention</u>: None – Self-insured with risk retained by the Fund.

Medical, Prescription, and Prescription coverage without Medical coverage retentions will vary with census and can also vary depending upon the allocation of claims.

# Health Insurance Coverage Notes:

- 1. "Health Insurance" means health insurance as defined pursuant to N.J.S.A. 17B:17-4 or service benefits as provided by health service corporations, hospital service corporations or medical service corporations authorized to do business in the State.
- 2. "Incurred Claims" means claims, which occur during a Fund year, including claims paid during a later period. The exact definition of "Incurred Claims" or any similar term is the definition used in the excess insurance policy purchased by the Fund.
- 3. The Fund's reinsurance agreement for the year 2022 was with the Municipal Reinsurance Health Insurance Fund (the "MRHIF"). The agreement is on a 12/24 month exposure period covering claims incurred during the twelve-month policy period January 1, 2022 to December 31, 2022.
- 4. Open enrollment for participating employees is offered during the months of May and November.
- 5. Medical coverage consists of each participating municipality's individual medical benefits plan, the HMO option on a group basis or the PPO option in accordance with a plan on file with the Department of Insurance.
- 6. Medicare provides secondary coverage for eligible active employees and primary coverage for eligible Medicare participants.

# Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant policies followed by the Southern New Jersey Regional Employee Benefits Fund:

# **Component Unit**

In evaluating how to define the Fund for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB Statements No. 14, *The Financial Reporting Entity*, as amended. Blended component units, although legally separate entities, are insubstance part of the primary entity's operations. Each discretely presented component unit would be or is reported in a separate column in the financial statements to emphasize that it is legally separate from the primary entity.

The basic-but not the only-criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity benefits the primary entity.

A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the primary entity is able to exercise oversight responsibilities. Finally, the nature and significance of a potential component unit to the primary entity could warrant its inclusion within the reporting entity.

Based upon the application of these criteria, the Fund has no component units and is not includable in any other reporting entity.

### **Basis of Presentation, Fund Accounting**

The financial statements of the Fund have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to enterprise funds of State and Local Governments on a going concern basis. The focus of enterprise funds is the measurement of economic resources, that is, the determination of operating income, changes in net position (or cost recovery), financial position and cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

# **Basis of Accounting**

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Enterprise funds are accounted for using the accrual basis of accounting.

**Revenues - Exchange and Non-Exchange Transactions -** Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value is recorded on the accrual basis when the exchange takes place. Member Assessments are recognized as revenue at the time of assessment.

# **Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Expenses** - On the accrual basis of accounting, expenses are recognized at the time they are incurred.

# **Cash, Cash Equivalents, and Investments**

Cash and cash equivalents include petty cash, change funds and cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost plus accrued interest. Such is the definition of cash and cash equivalents used in the statements of cash flows. U.S. treasury and agency obligations and certificates of deposit with maturities of one year or less when purchased are stated at cost. All other investments are stated at fair value.

New Jersey governmental units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or in the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments, which may be purchased by New Jersey governmental units. These permissible investments generally include bonds or other obligations of the United States of America or obligations guaranteed by the United States of America, government money market mutual funds, any obligation that a federal agency or a federal instrumentality has issued in accordance with an act of Congress, bonds or other obligations of the local unit or bonds or other obligations of the Fund of which the local unit is a part or within which the Fund is located, bonds or other obligations approved by the Division of Local Government Services in the Department of Community Affairs for investment by local units, local government investment pools, deposits with the State of New Jersey Cash Management Fund, and agreements for the purchase of fully collateralized securities with certain provisions. In addition, other State statutes permit investments in obligations issued by local authorities and other state agencies.

N.J.S.A. 17:9-41 et seq. establishes the requirements for the security of deposits of governmental units. The statute requires that no governmental unit shall deposit public funds in a public depository unless such funds are secured in accordance with the Governmental Unit Deposit Protection Act ("GUDPA"), a multiple financial institutional collateral pool, which was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include State or federally chartered banks, savings banks or associations located in or having a branch office in the State of New Jersey, the deposits of which are federally insured.

All public depositories must pledge collateral, having a market value at least equal to five percent of the average daily balance of collected public funds, to secure the deposits of governmental units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the amount of their deposits to the governmental units.

Additionally, the Fund has adopted a cash management plan, which requires it to deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. In lieu of designating a depository, the cash management plan may provide that the local unit make deposits with the State of New Jersey Cash Management Fund.

# Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Interest Income Allocation**

Interest income was allocated based on the ratio of monthly average invested cash balances by line of coverage to the total amount invested applied to interest income credited for the month.

# **Revenue Recognition**

Members were assessed monthly contributions based on a pro rata amount of the current estimates of projected losses, administrative expenses, the cost of reinsurance, and contingency fund needs for the year. Pass-through costs regarding HMO premiums were billed directly to the members who incurred the charges.

# **Additional Assessments and Dividend Credits (Refunds)**

Members are subject to additional assessments if the regular contributions (premiums) collected in a fiscal year are not sufficient to cover all claims and expenses. Should premiums collected exceed claims and expenses, members may accrue a dividend credit subject to the discretion of the Executive Committee of the Fund and approval by the Department of Banking and Insurance. Dividends approved by the Executive Committee are shown in the financial statements as reserved Net Position pending State approval. Each member shares in these charges and credits based upon its participation in the various coverages provided. Refunds shall be declared not later than 180 days after the end of a fiscal year unless otherwise extended by the Commissioner of the Department of Banking and Insurance.

# **Claims Funding**

The Fund is on a claim payment reimbursement basis with AETNA, AmeriHealth, Evernorth Health Inc. (Formerly Express Scripts, Inc.), and Delta Dental (the third-party administrators). During the course of each month, the third-party administrators pay respective plan benefit obligations, including medical services and capitation and incentives, prescription and dental. Upon payment of plan benefit obligations, requests for funding are transmitted to the Fund Treasurer who then wire transfers an amount equal to the paid obligations to the respective third-party administrator.

### **Actuarial Liability**

In order to recognize unpaid losses, a reserve is calculated by the Fund's actuary.

Liabilities for unpaid losses represent the estimated liability on claims reported to the Fund plus reserves for claims incurred but not yet reported. The liabilities for claims are evaluated using Fund and industry data, case basis evaluations and other statistical analyses, and represent estimates of the ultimate net cost of all losses incurred through December 31, 2022 and 2021.

These liabilities are subject to variability between estimated ultimate losses determined as described and the actual experience as it emerges, including the impact of future changes in claim severity, frequency, and other factors. Management believes that the liabilities for unpaid claims are adequate. The estimates are continually reviewed and as adjustments to these liabilities become necessary, such adjustments are reflected in current operations.

# Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

# Reinsurance

The Fund seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding reinsurance to the Municipal Reinsurance Health Insurance Fund ("MRHIF") under excess coverage insurance contracts. Although the MRHIF is liable to the Fund for the amounts reinsured, the Fund remains liable to its insureds for the full amount of the policies written whether or not the MRHIF meets its obligations to the Fund. Failure of the MRHIF to honor its obligations could result in losses to the Fund.

Losses ceded to reinsurers during the years 2022 and 2021 amounted to \$382,100 and \$54,063, respectively.

# **Administrative Expenses**

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations and appointed officials pursuant to written fee guidelines submitted and approved by a majority of the Commissioners/Executive Committee. In instances where invoices have not been submitted for specific periods, the maximum allowable contract amount has been accrued.

# **Net Position**

In accordance with the provisions of the Governmental Accounting Standards Board Statement 34 "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments", the Fund has classified its net position as unrestricted. This component of net position consists of net positions that do not meet the definition of "restricted" or "net investment in capital assets" and includes net position that may be allocated for specific purposes by the Commissioners.

# **Income Taxes**

The Fund is exempt from income taxes under Section 115 of the Internal Revenue Code.

# **Operating and Non-Operating Revenues and Expenses**

Operating revenues include all revenues derived from member contributions. Non-operating revenues principally consist of interest income earned on various interest-bearing accounts and on investments in debt securities and positive changes in the Fund's investment in joint ventures.

Operating expenses include expenses associated with the fund operations, including claims expense, insurance and administrative expenses. Non-operating expenses include negative changes in the Fund's investment in joint ventures.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

# **Note 3: CASH AND CASH EQUIVALENTS**

# **Custodial Credit Risk Related to Deposits**

Custodial credit risk is the risk that, in the event of a bank failure, the Fund's deposits might not be recovered. Although the Fund does not have a formal policy regarding custodial credit risk, N.J.S.A. 17:9-41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). Under the Act, the first \$250,000 of governmental deposits in each insured depository is protected by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the Fund in excess of FDIC insured amounts are protected by GUDPA. However, GUDPA does not protect intermingled trust funds such as salary withholdings or funds that may pass to the Fund relative to the happening of a future condition. If the Fund had any such funds, they would be shown as Uninsured and Uncollateralized.

Of the Fund's bank balance of \$10,773,051 as of December 31, 2022, \$837,251 was insured while \$9,935,800 was collateralized under GUDPA.

Of the Fund's bank balance of \$15,495,987 as of December 31, 2021, \$836,750 was insured while \$14,659,237 was collateralized under GUDPA.

# New Jersey Cash Management Fund

During 2022 and 2021, the Fund participated in the New Jersey Cash Management Fund. The Cash Management Fund is governed by regulations of the State Investment Council, who prescribe standards designed to insure the quality of investments in order to minimize risk to the Fund's participants. Deposits with the New Jersey Cash Management Fund are not subject to custodial credit risk as defined above. At December 31, 2022 and 2021, the Fund's deposits with the New Jersey Cash Management Fund were \$1,074,864 and \$54,677, respectively.

# Note 4: CHANGES IN UNPAID CLAIMS LIABILITIES

As discussed in Note 2, the Fund establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and related allocated claim adjustment expenses.

The following represents changes in those aggregate undiscounted reported and unreported liabilities for the Fund during 2022 and 2021 for all open fund years net of excess insurance recoveries:

	<u>2022</u>	<u>2021</u>
Total unpaid claims and claim adjustment expenses		
all fund years - Beginning	\$ 3,442,882	\$ 2,490,000
Incurred claims and claim adjustment expenses:		
Provision for insured events of current fund year	45,532,446	36,942,692
Changes in provision for insured insured events of		
prior fund years	676,302	644,758
Total incurred claims and claim adjustment		
expenses all fund years	46,208,748	37,587,450
D (1) (D (1)		
Payments (Net of Refunds):		
Attributable to insured events of current fund year	41,942,357	33,706,067
Attributable to insured events of prior fund years	3,904,112	2,928,501
Total payments all fund years	45,846,469	36,634,568
Total unpaid claims and claim adjustment		
expenses all fund years - Ending	\$ 3,805,161	\$ 3,442,882

# Note 5: TRANSFER OF 2020 FUND PERIOD SURPLUS

The Executive Committee approved the closing of the 2020 Fund year and the transfer of the 2020 Fund year balances as of June 30, 2022 resulting in a transfer of surplus in the amount of \$1,247,735 to the closed years account.

# Note 6: MUNICIPAL REINSURANCE HEALTH INSURANCE FUND

Effective January 1, 1999, the Fund became a member of the Municipal Reinsurance Health Insurance Fund (MRHIF). The MRHIF is a risk-sharing public entity risk pool that is a self-administered group of joint insurance funds established for the purpose of providing excess health insurance coverage to participating members. Each member appoints an official to represent their respective joint insurance fund for the purpose of creating a governing body from which officers for the MRHIF are elected.

# Note 6: MUNICIPAL REINSURANCE HEALTH INSURANCE FUND (CONT'D)

As a member of the MRHIF, the Fund could be subject to supplemental assessments in the event of deficiencies. If the assets of the MRHIF were to be exhausted, members would become jointly and severely liable for the MRHIF's liabilities.

The MRHIF can declare and distribute dividends to members upon approval of the State of New Jersey Department of Banking and Insurance. These distributions are divided among the members in the same ratio as their individual assessment relates to the total assessment of the membership for that fund year.

# **Equity Interest**

As of December 31, 2022 and 2021, the Fund's share of net position in the Municipal Reinsurance Health Insurance Fund was \$1,267,286 and \$1,771,012, respectively.

# **Selected Financial Information**

Selected, summarized financial information for the Municipal Reinsurance Health Insurance Fund as of December 31, 2022 and 2021 is as follows:

	<u>2022</u>	<u>2021</u>
Total Assets	\$ 23,607,019	\$ 31,621,075
Total Liabilities	\$ 17,796,268	\$ 21,933,191
Net Position	\$ 5,810,751	\$ 9,687,884
Total Revenues	\$ 18,766,034	\$ 17,087,032
Total Expenses	\$ 21,143,166	\$ 19,975,765
Change in Net Position	\$ (3,877,133)	\$ (7,388,733)
Return of Surplus	\$ 1,500,001	\$ 4,500,000

Financial statements for the Municipal Reinsurance Health Insurance Fund are available at the office of the Fund's Executive Director:

PERMA 9 Campus Drive, Suite 216 Parsippany, NJ 07054 201-881-7632

# **Note 7: RELATED PARTY TRANSACTIONS**

As disclosed in Note 7, the Fund is a member of the Municipal Reinsurance Health Insurance Fund and accordingly has an ownership interest in MRHIF. Excess insurance premiums paid to MRHIF for the years ended December 31, 2022 and 2021 were \$849,092 and \$680,376, respectively.

# **Note 8: RETURN OF SURPLUS**

The Executive Committee approved a surplus distribution in the amount of \$2,885,201 for the year ended December 31, 2021. The surplus distribution was payable from the Closed Fund Years Account.

# **Note 9: SUBSEQUENT EVENTS**

# **Claims**

Medical claims processing turnaround time has increased and returned to its normal levels allowing for the Fund Actuary to lower the IBNR reserves.

# **Membership**

Subsequent to year-end, the following entities have joined the Fund:

City of Camden – effective January 1, 2023 Riverside Township – effective January 1, 2023 Woodbury Heights – effective February 1, 2023 Gloucester Township – effective February 1, 2023 Delran Township – effective March 1, 2023

# REQUIRED SUPPLEMENTARY INFORMATION

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND
RECONCILIATION OF HEALTH CLAIMS LIABILITIES BY FUND
FOR THE YEAR ENDED DECEMBER 31, 2022

		Medical	Prescription		<u>Dental</u>	Total
Total unpaid claims and claim adjustment expenses - Beginning	↔	3,085,704 \$	\$ 277,225	ۍ ک	79,953 \$	3,442,882
Incurred claims and claims adjustment expenses: Provision for insured events of current fund year Changes in provision for insured events of prior fund years		38,458,081 957,913	5,978,353	3	1,096,012 (25,640)	45,532,446 676,302
Total incurred claims and claims adjustment expenses all fund years		39,415,994	5,722,382	2	1,070,372	46,208,748
Payments (Net of Refunds): Attributable to insured events of current fund year Attributable to insured events of prior fund years		35,189,105 3,828,545	5,703,454 21,254	4 4	1,049,798 54,313	41,942,357 3,904,112
Total payments all fund years		39,017,650	5,724,708	8	1,104,111	45,846,469
Total unpaid claims and claim adjustment expenses - Ending	↔	3,484,048	\$ 274,899	<del>မ</del> ဝ	46,214 \$	3,805,161

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND TEN-YEAR CLAIMS DEVELOPMENT INFORMATION AS OF DECEMBER 31, 2022

	2013	2014	2015	FL 2016	JND YEAR END 2017	FUND YEAR ENDED DECEMBER 31 $201\overline{2}$	31 <u>2019</u>	2020	2021	2022
Net Earned Required Contribution and Investment Revenue: Earned Ceded	\$ 144,783,694 7,799,978	\$ 146,037,928 \$ 8,360,102	\$ 191,292,886 8,614,449	\$ 40,474,306 3,796,583	\$ 44,358,579 4,326,019	\$ 45,533,189 5,328,682	\$ 43,944,134 \$ 4,675,017	41,857,799 \$ 4,084,118	43,850,164 4,720,358	\$ 54,367,566 5,728,270
	\$ 136,983,716	\$ 137,677,826 \$ 182,678,437		\$ 36,677,723	\$ 40,032,560	\$ 40,204,507	\$ 39,269,117 \$	37,773,681 \$	39,129,806	\$ 48,639,296
Unallocated Expenses	\$ 10,243,944	\$ 11,229,040 \$	13,143,749	\$ 2,344,196	\$ 2,499,873	\$ 2,503,877	\$ 2,530,622 \$	2,551,303 \$	5,633,519	\$ 3,041,904
Estimated Claims and Expenses, End of Policy Year: Incurred Ceded	\$ 118,838,393 1,191,354	\$ 118,914,108 \$ 913,062	\$ 160,492,670 2,674,014	\$ 31,498,870 179,042	\$ 34,417,494 144,169	\$ 32,120,586	\$ 33,297,805 \$ 146,194	33,295,796 \$ 431,054	37,148,949 3 206,257	\$ 45,747,518
Net Incurred	117,647,039	118,001,046	157,818,656	31,319,828	34,273,325	32,120,586	33,151,611	32,864,742	36,942,692	45,532,446
Paid (Cumulative) as of: End of Policy Year One Year Later Two Years Later (A)	107,297,041 114,667,885 114,730,291	106,675,236 114,093,338 114,301,478	144,852,046 156,245,871 156,259,894	28,708,870 30,694,620 30,676,206	30,960,343 33,514,510 33,628,421	29,650,586 31,815,573 31,834,635	30,791,245 32,736,244 32,912,374	30,805,796 33,612,230 33,815,706	33,706,067 37,965,005	41,942,357
Reestimated Incurred Claims and Expenses: End of Policy Year One Year Later Two Years Later (A)	117,647,039 115,113,449 114,730,291	118,001,046 114,352,714 114,301,478	157,818,656 152,918,143 156,159,894	31,319,828 30,168,388 30,034,948	34,273,325 33,564,510 33,628,422	32,120,586 31,853,013 31,885,499	33,151,611 32,044,657 32,044,729	32,864,742 33,333,298 33,326,175	36,942,692 37,598,843	45,532,446
Increase (Decrease) in Estimated Incurred Claims and Expenses from End of Policy Year	\$ (2,916,748)	\$ (2.916,748) \$ (3.699,568) \$	(1,658,762) \$	(1,284,880)	\$ (644,903)	\$ (235,087)	\$ (1,106,882) \$	461,433 \$	656,151	

(A) At the end of the Second Fund Year the residual Fund Year Surplus or Deficit is transferred to the Closed Fund Year Account. Accordingly, residual data is not available to track activity after the second year.

SUPPLEMENTARY INFORMATION

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND STATEMENT OF NET POSITION - STATUTORY BASIS AS OF DECEMBER 31, 2022

			Fund Years	
	<u>Total</u>	2022	<u>2021</u>	Closed Years
<u>ASSETS</u>				
Cash And Equivalents Contributions Receivable Refund Receivable	\$ 11,218,835 2,231,629 3,270,085	\$ (1,568,827) 2,252,224 3,270,085	\$ (941,374) (158,584)	\$ 13,729,036 137,989
Dividend Receivable Accrued Interest Receivable	109,474	5,=: 5,===		109,474 13
Excess Insurance Receivable	81,993	889	81,104	
Total Assets	\$ 16,912,029	\$ 3,954,371	\$ (1,018,854)	\$ 13,976,512
LIABILITIES AND RESERVES				
Liabilities:				
Accrued Expenses Return of Surplus Payable	\$ 31,048 5,034,583	\$ 31,048		\$ 5,034,583
Advanced Contributions	53,215	53,215		_
Total Liabilities	5,118,846	84,263	\$ -	5,034,583
Reserves:				
Actuarial Liability	3,805,161	3,805,161	-	
Total Liabilities and Reserves	8,924,007	3,889,424		5,034,583
NET POSITION (DEFICIT)				
Unrestricted	\$ 7,988,022	\$ 64,947	\$ (1,018,854)	\$ 8,941,929

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION - STATUTORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

					F	und Years		
		<u>Total</u>		<u>2022</u>		<u>2021</u>	Clo	sed Years
Operating Revenues:	•	50.075.544	•	50.075.544				
Regular Contributions Employee Contributions	\$	53,975,544 361,586	\$	53,975,544 361,586				
		•						
Total Operating Revenue		54,337,130		54,337,130		-		
Operating Expenses: Provision for Claims and								
Claims Adjustment Expenses Insurance Premiums		46,208,748		45,532,446	\$	656,151	\$	20,151
Administration		5,728,270 2,988,439		5,728,270 3,041,904		(53,465)		
T. 1.0								00.454
Total Operating Expenses		54,925,457		54,302,620		602,686		20,151
Operating Income (Loss)		(588,327)		34,510		(602,686)		(20,151)
Non-Operating Revenue: Investment Income		164,439		30,437		46,273		87,729
Municipal Reinsurance Health		104,400		00,401		40,270		01,120
Insurance Fund Dividend		109,474						109,474
Total Non-Operating Revenue		273,913		30,437		46,273		197,203
Change In Net Position		(314,414)		64,947		(556,413)		177,052
Net Position (Deficit), Beginning		8,302,436		-		(462,441)		8,764,877
Return Of Surplus		-		-		-		
Net Position (Deficit), Ending	\$	7,988,022	\$	64,947	\$	(1,018,854)	\$	8,941,929

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND STATEMENT OF CASH FLOWS - STATUTORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

			Fι	und Years		
	<u>Total</u>	2022		<u>2021</u>	<u>C</u>	losed Years
Cash Flows From Operating Activities: Receipts From Regular Contributions Receipts From Employee Contributions (Payments) Recoveries For Health Benefits Claims Payments For Insurance Premiums Payments To Professionals And Administrative Expenses	\$ 52,912,829 361,586 (47,934,014) (5,728,164) (2,985,169)	\$ 51,776,535 361,586 (44,998,259) (5,728,270) (3,010,856)	\$	1,136,294 (3,084,433) 106 25,687	\$	148,678
Net Cash Flows Provided By (Used In) Operating Activities	 (3,372,932)	(1,599,264)		(1,922,346)		148,678
Cash Flows From Investing Activities: Investment Income	 273,900	30,437		46,273		197,190
Cash Flows From Noncapital Financing Activities: Return of Surplus	(1,151,648)					(1,151,648)
Net Decrease In Cash And Cash Equivalents	(4,250,680)	(1,568,827)		(1,876,073)		(805,780)
Cash and Cash Equivalents, Beginning	 15,469,515	-		934,699		14,534,816
Cash And Cash Equivalents, Ending	\$ 11,218,835	\$ (1,568,827)	\$	(941,374)	\$	13,729,036
Reconciliation Of Operating Income (Loss) To Cash Flows From Operating Activities: Operating Income (Loss) Adjustments to Reconcile Operating Income (Loss) to Net Cash Provided By (Used In) Operating Activities Changes in Assets and Liabilities:	\$ (588,327)	\$ 34,510	\$	(602,686)	\$	(20,151)
Decrease (Increase) in Assets: Contributions Receivable Excess Insurance Receivable Refunds Receivable Dividend Receivable Prepaid Insurance Premiums Increase (Decrease) in Liabilities:	(1,115,930) 402,567 (2,380,638) (109,474) 106	(2,252,224) (889) (3,270,085)		1,136,294 125,153 889,447 106		278,303 (109,474)
Accrued Administrative Expenses Actuarial Liabilities Advanced Contributions	3,270 362,279 53,215	31,048 3,805,161 53,215		(27,778) (3,442,882)		
Total Adjustments	(2,784,605)	(1,633,774)		(1,319,660)		168,829
Net Cash Flows Provided By (Used In) Operating Activities	\$ (3,372,932)	\$ (1,599,264)	\$	(1,922,346)	\$	148,678

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND NOTES TO SUPPLEMENTARY INFORMATION – STATUTORY BASIS

# Note 1: **RELATIONSHIP WITH BASIC FINANCIAL STATEMENTS**

The information in the Southern New Jersey Regional Employee Benefits Fund (the "Fund")'s basic financial statements, Exhibits A-1 through A-3, differs from the accompanying supplementary schedules required by the Division of Banking and Insurance. The supplementary schedules do not reflect the Fund's Investments in Joint Ventures as of and for the year ended December 31, 2022:

Total Assets – Comparative Statements of Net Position	\$ 18,179,315
Less Investment in Joint Venture	1,267,286
Total Assets – Statutory Basis	\$ 16,912,029
Net Position – Comparative Statements of Net Position Less Investment in Joint Venture	\$ 9,255,308 1,267,286
Net Position – Statutory Basis	\$ 7,988,022
Change in Net Positon - Comparative Statements of Revenues, Expenses, and Changes in Net Position Less Change in Investment in Joint Venture	\$ (818,140) (503,726)
Change in Net Position – Statutory Basis	\$ (314,414)

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

SUPPLEMENTARY INFORMATION

STATEMENT OF FUND YEAR 2022 ACCOUNT OPERATING RESULTS ANALYSIS - STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2022 TO DECEMBER 31, 2022

	Medical*	<u>Dental</u>	Prescription	Reinsurance	Administrative	Total
Income: Regular Contributions Employee Contributions Investment Income	\$ 43,132,805 361,586 30,075	\$ 1,086,961	\$ 5,698,484	\$ 834,890	\$ 3,222,404	\$ 53,975,544 361,586 30,437
Total Income	43,524,466	1,086,985	5,698,484	835,140	3,222,492	54,367,567
Incurred Liabilities: Claims Paid (Net of Refunds) Excess Insurance Recoveries Actuarial Liability Insurance Premiums Administrative Expenses	35,189,105 (215,072) 3,484,048 4,879,178	1,049,798	5,703,454	849,092	3,041,904	41,942,357 (215,072) 3,805,161 5,728,270 3,041,904
Total Liabilities	43,337,259	1,096,012	5,978,353	849,092	3,041,904	54,302,620
Net Position (Deficit)	\$ 187,207 \$	\$ (9,027) \$	\$ (279,869) \$	\$ (13,952) \$	\$ 180,588 \$	\$ 64,947

\*Includes Retirees and COBRA

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

SUPPLEMENTARY INFORMATION

STATEMENT OF FUND YEAR 2021 ACCOUNT OPERATING RESULTS ANALYSIS - STATUTORY BASIS
FOR THE PERIOD JANUARY 1, 2021 TO DECEMBER 31, 2022

	(ein	Medical* Dental Prescription	\$ 32,310,773 \$ 1,066,197 \$ 6,707,004 313,118 50,809 23 5,714	32,674,700 1,066,220 6,712,718	curred Liabilities:       31,138,441       1,100,075       5,726,489         Claims Paid (Net of Refunds)       (366,162)       5,726,489         Excess Insurance Recoveries       (357,178)       79,953       277,225         Actuarial Liability       4,037,091       2,891         Administrative Expenses       Administrative Expenses	34,452,192 1,182,919 6,003,714	\$ (1777 492) \$ (116 699) \$ 709 004 \$
ارة الان الان الان الان الان الان الان الا		Total	\$ 43,467,437 313,118 57,941	43,838,496	37,965,005 (366,162) - 4,720,358 2,538,149	44,857,350	159.475 \$ (1.018.854)

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\*Includes Retirees and COBRA

# Schedule E-1

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND SUPPLEMENTARY INFORMATION STATEMENT OF FUND YEAR 2022 EXPENSE ANALYSIS - STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2022 TO DECEMBER 31, 2022

		1	Accrued	
	<u>Paid</u>	<u>E</u>	xpenses	<u>Total</u>
Administrative Expenses:				
Executive Director	\$ 403,689			\$ 403,689
Program Manager	1,457,629			1,457,629
Third Party Administrators:				
Medical	995,096			995,096
Dental	69,732			69,732
Actuary	11,200			11,200
Treasurer	15,618			15,618
Attorney	22,508			22,508
Auditor		\$	19,767	19,767
Director Fee	12,900			12,900
Patient - Center Outcomes Research Fee	11,066			11,066
Miscellaneous Expenses	 11,418		11,281	22,699
Total Administrative Expenses	\$ 3,010,856	\$	31,048	\$ 3,041,904

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND SUPPLEMENTARY INFORMATION STATEMENT OF FUND YEAR 2021 EXPENSE ANALYSIS - STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2021 TO DECEMBER 31, 2022

		Accrued	
	<u>Paid</u>	<u>Expenses</u>	<u>Total</u>
Administrative Expenses:			
Executive Director	\$ 359,943		\$ 359,943
Program Manager	1,132,079		1,132,079
Third Party Administrators:			
Medical	876,563		876,563
Dental	68,537		68,537
Actuary	11,000		11,000
Treasurer	15,312		15,312
Attorney	21,728		21,728
Auditor	16,400		16,400
Director Fee	11,850		11,850
Patient - Center Outcomes Research Fee	11,183		11,183
Miscellaneous Expenses	 13,554		13,554
Total Administrative Expenses	\$ 2,538,149	-	\$ 2,538,149

# SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND SUPPLEMENTARY INFORMATION SCHEDULE OF CASH AND CASH EQUIVALENTS - STATUTORY BASIS AS OF DECEMBER 31, 2022

<u>Description</u>	<u>Amount</u>
Cash and Cash Equivalents	
Cash Accounts	
State Street Bank	
NJ Cash Management Fund	\$ 1,074,864
TD Wealth Management	
Money Market Investment Account	5,201
Investors Bank	
Investment Account	2,369
Parke Bank	
Investment Account	4,333,404
Republic Bank	
Investment Account	2,207,346
Administrative Expense Account	57,673
General Account	3,190,854
Ocean First Bank	
Investment Account	79,682
William Penn Bank	
Money Market Deposit Account	267,442
Total Cash and Cash Equivalents per Schedule A	
Statement of Net PositionStatutory Basis	\$ 11,218,835
Total Cash and Cash Equivalents by Fund Year:	
2022	\$ (1,568,827)
2021	(941,374)
Closed Years	13,729,036
	\$ 11,218,835
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# SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE YEAR ENDED DECEMBER 31, 2022

# **SCHEDULE OF FINDINGS AND RECOMMENDATIONS**

This section identifies the significant deficiencies, material weaknesses, fraud, noncompliance with provisions of laws, regulations, contracts, and grant agreements related to the financial statements for which *Government Auditing Standards* and audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, requires.

# **SCHEDULE OF FINANCIAL STATEMENT FINDINGS**

None

# SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with *Government Auditing Standards* and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

None

# **APPRECIATION**

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted, BOWMAN & COMPANY LLP Certified Public Accountants

James J. Miles, Jr.
Certified Public Accountant