

Southern Jersey FUND



SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

**AGENDA & REPORTS
SEPTEMBER 23, 2024
BROOKLAWN SENIOR CENTER
4:15 PM**

**Brooklawn Senior Center
101 2nd Street, Brooklawn, NJ 08030**

STATEMENT OF COMPLIANCE WITH OPEN PUBLIC MEETINGS ACT

NOTICE OF THIS MEETING WAS GIVEN BY (1) SENDING SUFFICIENT NOTICE HERewith TO THE BURLINGTON COUNTY TIMES AND THE COURIER POST

(2) FILING ADVANCE WRITTEN NOTICE OF THIS MEETING WITH THE CLERK/ADMINISTRATOR OF EACH MEMBER MUNICIPALITY AND (3) POSTING A COPY OF THE MEETING NOTICE ON THE PUBLIC BULLETIN BOARD OF ALL MEMBER MUNICIPALITIES.

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND
AGENDA
MEETING: SEPTEMBER 23, 2024
4:15 PM

MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ

FLAG SALUTE - MOMENT OF SILENCE

ROLL CALL OF 2024 EXECUTIVE COMMITTEE

Michael Mevoli, Chairman

Joseph Wolk, Secretary

Louis DiAngelo, Executive Committee Member

Terry Shannon, Executive Committee Member

Edward Hill, Executive Committee Member

Gary Passanante, Executive Committee Member

Brian Morrell, Executive Committee Member

Kenneth Cheeseman, Executive Committee Alternate

Elanor Kelly, Executive Committee Alternate

Joseph Gallagher, Executive Committee Alternate

APPROVAL OF MINUTES: August 26, 2024

Open (Appendix I)

CORRESPONDENCE - None

REPORTS:

EXECUTIVE DIRECTOR (PERMA)

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PROGRAM MANAGER- (Conner Strong & Buckelew)

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TREASURER - (Verrill & Verrill)

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Treasurers Report.....Page 17

Confirmation of Claims Paid/Certification of Transfers

Ratification of Treasurers Report

Resolution 26-24: Approval of the September 2024 Bills List Page 20

ATTORNEY - (J. Kenneth Harris)

Monthly Report

NETWORK & THIRD PARTY ADMINISTRATOR - (Aetna)

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NETWORK & THIRD PARTY ADMINISTRATOR - (AmeriHealth)

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PRESCRIPTION ADMINISTRATOR – (Express Scripts)

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DENTAL ADMINISTRATOR – (Delta Dental)

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OLD BUSINESS

NEW BUSINESS

PUBLIC COMMENT

**RESOLUTION - EXECUTIVE SESSION FOR CERTAIN SPECIFIED PURPOSES
PERSONNEL - CLAIMS - LITIGATION**

MEETING ADJOURNED

**Southern New Jersey Regional Employee Benefits Fund
Executive Director's Report
September 23, 2024**

FINANCES & CONTRACTS

PRO FORMA REPORTS

- **Fast Track Financial Reports** – as of July 31, 2024 (page 4)
- **Historical Income Statement**
- **Consolidated Balance Sheet**
- **Indices and Ratios Report**
- **Budget Status Report**

2025 SNJHIF BUDGET – INTRODUCTION

The 2025 proposed budget and proposed assessments are on located on page 8 of this report. A 2025 budget presentation is included as an attachment to the agenda which will be reviewed at the meeting.

The Finance Committee also reviewed the presentation and are recommending introduction, as presented. If deemed appropriate, the Committee can introduce the budget and adopt on October 28, 2024, allowing for Open Enrollment to occur anytime thereafter. Rate reports will by the end of September.

Resolution: 25-24 is in the Consent Agenda or can be moved separately.

Motion: *Motion to introduce the 2025 Southern New Jersey Regional Employees Benefits Fund Budget in the amount of \$118,907,369 and to advertise a public hearing of the budget adoption on October 28, 2024, via zoom.*

DIVIDEND

At this time, the Finance Committee will not be recommending a Fund dividend. The Committee will reevaluate at any time.

2025 PROFESSIONAL/CONSULTANT RFPs

The Fund QPA contract is currently at MRHIF level. For the issuance of the Professional and EUS RFPs listed below, the contract should be direct between the QPA and the Fund. We would expect this cost for each year to below the threshold and can be procured through a bid process.

Also, at the recommendation of the MRHIF QPA and Fund Attorney, it is best practice that moving forward the Program Manager and Executive Director RFPs be opened and reviewed with the Contracts Committee by the Fund Attorney.

MOTION: *Motion to allow the Contracts Committee to issue a bid request for Qualified Purchasing Agent for the Southern New Jersey Regional Employee Benefits Fund for the remainder of 2024.*

MEDICARE ADVANTAGE – RFP

The Committee approved the release of this RFP through the Cooperative earlier this year. We are recommending that each Fund RFP individually instead.

We expect to have it out very shortly with results prior to budget adoption.

INDEMNITY AND TRUST AGREEMENTS

PERMA sent Indemnity and Trust Agreements and Resolutions to be adopted by the governing bodies to renew membership with the Fund for an additional 3 years. Below is a list of members who have renewing agreements have expired. Please reach out to hifadmin@permainc.com for a blank form to be executed. The list was last updated on September 13, 2024.

Member	I&T end date
BOROUGH OF LINDENWOLD	12/31/2021
NORTH HANOVER TWP	12/31/2021
CAMDEN COUNTY BOARD OF SOCIAL SERVICES	12/31/2021
BOROUGH OF PAULSBORO	12/31/2022
BOROUGH OF HADDON HEIGHTS	12/31/2022
CHESILHURST BOROUGH	12/31/2022
FRANKLIN TWP	12/31/2022
TOWNSHIP OF WATERFORD	12/31/2022
BOROUGH OF BELLMAWR	12/31/2023
BOROUGH OF MEDFORD LAKES	12/31/2023
GLOUCESTER TOWNSHIP	12/31/2023
LAWN SIDE	12/31/2023

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND						
FINANCIAL FAST TRACK REPORT						
			AS OF	July 31, 2024		
			THIS	YTD	PRIOR	FUND
			MONTH	CHANGE	YEAR END	BALANCE
1.	UNDERWRITING INCOME		9,048,701	63,387,312	1,438,502,750	1,501,890,062
2.	CLAIM EXPENSES					
	Paid Claims		7,139,144	48,758,781	1,172,473,212	1,221,231,993
	IBNR		49,215	3,985,985	5,179,785	9,165,770
	Less Specific Excess		-	(1,540,580)	(20,636,337)	(22,176,917)
	Less Aggregate Excess		-	-	(1,807,360)	(1,807,360)
	TOTAL CLAIMS		7,188,359	51,204,186	1,155,209,300	1,206,413,486
3.	EXPENSES					
	MA & HMO Premiums		840,413	5,855,092	45,181,658	51,036,751
	Excess Premiums		134,506	943,263	50,150,845	51,094,108
	Administrative		484,082	3,479,822	125,221,792	128,701,614
	TOTAL EXPENSES		1,459,001	10,278,178	220,554,295	230,832,473
4.	UNDERWRITING PROFIT/(LOSS) (1-2-3)		401,341	1,904,948	62,739,154	64,644,103
5.	INVESTMENT INCOME		46,121	260,481	3,994,412	4,254,893
6.	DIVIDEND INCOME		-	-	11,847,139	11,847,139
7.	STATUTORY PROFIT/(LOSS) (4+5+6)		447,462	2,165,429	78,580,706	80,746,135
8.	DIVIDEND		-	-	72,732,231	72,732,231
9.	Transferred Surplus IN		-	-	-	-
10.	Transferred Surplus OUT		-	-	-	-
STATUTORY SURPLUS (7-8+9)			447,462	2,165,429	5,848,474	8,013,904
SURPLUS (DEFICITS) BY FUND YEAR						
Closed		Surplus	(17,164)	40,460	7,828,649	7,869,109
		Cash	(6,799)	394,786	12,297,860	12,692,647
2023		Surplus	(99,491)	2,308,749	(1,980,174)	328,574
		Cash	838,105	1,786,451	(1,022,736)	763,716
2024		Surplus	564,117	(183,780)	-	(183,780)
		Cash	(2,116,061)	551,105	-	551,105
TOTAL SURPLUS (DEFICITS)			447,462	2,165,429	5,848,474	8,013,904
TOTAL CASH			(1,284,755)	2,732,343	11,275,125	14,007,467
CLAIM ANALYSIS BY FUND YEAR						
TOTAL CLOSED YEAR CLAIMS			39,414	143,654	1,100,153,962	1,100,297,616
FUND YEAR 2023						
	Paid Claims		177,625	4,152,041	50,362,240	54,514,281
	IBNR		(72,517)	(4,954,464)	5,179,785	225,321
	Less Specific Excess		-	(1,477,497)	(486,685)	(1,964,182)
	Less Aggregate Excess		-	-	-	-
	TOTAL FY 2023 CLAIMS		105,108	(2,279,920)	55,055,340	52,775,420
FUND YEAR 2024						
	Paid Claims		6,922,105	44,400,003	-	44,400,003
	IBNR		121,732	8,940,449	-	8,940,449
	Less Specific Excess		-	-	-	-
	Less Aggregate Excess		-	-	-	-
	TOTAL FY 2024 CLAIMS		7,043,837	53,340,452	-	53,340,452
COMBINED TOTAL CLAIMS			7,188,359	51,204,186	1,155,209,302	1,206,413,488

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

Southern New Jersey Regional Employee Benefits Fund
CONSOLIDATED BALANCE SHEET
AS OF JULY 31, 2024
BY FUND YEAR

	SNJREBF 2024	SNJREBF 2023	CLOSED YEAR	FUND BALANCE
ASSETS				
Cash & Cash Equivalents	551,105	763,716	12,692,647	14,007,467
Assesmtments Receivable (Prepaid)	6,274,719	585	175,170	6,450,474
Interest Receivable	-	-	23	23
Specific Excess Receivable	-	(170,405)	-	(170,405)
Aggregate Excess Receivable	-	-	-	-
Dividend Receivable	-	-	-	-
Prepaid Admin Fees	13,789	-	-	13,789
Other Assets	1,944,130	-	-	1,944,130
Total Assets	8,783,743	593,895	12,867,840	22,245,478
LIABILITIES				
Accounts Payable	-	-	-	-
IBNR Reserve	8,940,449	225,321	-	9,165,770
A4 Retiree Surcharge	-	-	-	-
Dividends Payable	-	-	-	-
Retained Dividends	-	-	4,998,730	4,998,730
Accrued/Other Liabilities	27,074	40,000	-	67,074
Total Liabilities	8,967,523	265,321	4,998,730	14,231,574
EQUITY				
Surplus / (Deficit)	(183,780)	328,574	7,869,109	8,013,904
Total Equity	(183,780)	328,574	7,869,109	8,013,904
Total Liabilities & Equity	8,783,743	593,895	12,867,840	22,245,478
BALANCE	-	-	-	-

This report is based upon information which has not been audited nor certified
by an actuary and as such may not truly represent the condition of the fund.
Fund Year allocation of claims have been estimated.

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND									
RATIOS									
		FY2024							
INDICES	2023	JAN	FEB	MAR	APR	MAY	JUN	JUL	
Cash Position	11,275,125	\$ 9,857,774	\$ 6,250,977	\$ 6,456,937	\$ 7,797,286	\$ 18,034,863	\$ 15,292,223	\$ 14,007,467	
IBNR	5,179,785	\$ 6,504,230	\$ 8,036,525	\$ 8,601,150	\$ 8,891,677	\$ 9,024,983	\$ 9,116,555	\$ 9,165,770	
Assets	16,035,272	\$ 20,344,763	\$ 20,738,572	\$ 21,617,377	\$ 21,626,897	\$ 20,983,770	\$ 21,802,300	\$ 22,245,478	
Liabilities	10,186,798	\$ 11,531,910	\$ 13,033,059	\$ 13,631,819	\$ 13,946,588	\$ 14,115,381	\$ 14,235,859	\$ 14,231,574	
Surplus	5,848,474	\$ 8,812,853	\$ 7,705,513	\$ 7,985,558	\$ 7,680,308	\$ 6,868,388	\$ 7,566,442	\$ 8,013,904	
Claims Paid -- Month	5,607,671	\$ 4,844,971	\$ 7,108,351	\$ 6,827,477	\$ 7,579,005	\$ 8,324,055	\$ 6,935,779	\$ 7,139,144	
Claims Budget -- Month	4,646,753	\$ 7,620,238	\$ 7,611,904	\$ 7,594,614	\$ 7,615,000	\$ 7,597,916	\$ 7,592,840	\$ 7,576,794	
Claims Paid -- YTD	55,348,291	\$ 4,844,971	\$ 11,953,322	\$ 18,780,798	\$ 26,359,804	\$ 34,683,859	\$ 41,619,637	\$ 48,758,781	
Claims Budget -- YTD	52,960,144	\$ 7,620,238	\$ 15,232,142	\$ 22,826,756	\$ 30,441,756	\$ 38,039,671	\$ 45,632,512	\$ 53,209,305	
RATIOS									
Cash Position to Claims Paid	2.01	2.03	0.88	0.95	1.03	2.17	2.2	1.96	
Claims Paid to Claims Budget -- Month	1.21	0.64	0.93	0.9	1	1.1	0.91	0.94	
Claims Paid to Claims Budget -- YTD	1.05	0.64	0.78	0.8	0.9	0.9	0.9	0.92	
Cash Position to IBNR	2.18	1.52	0.78	0.75	0.88	2	1.68	1.53	
Assets to Liabilities	1.57	1.76	1.59	1.59	1.55	1.49	1.53	1.56	
Surplus as Months of Claims	1.26	1.16	1.01	1.05	1.01	0.9	1	1.06	
IBNR to Claims Budget -- Month	1.11	0.85	1.06	1.13	1.17	1.19	1.2	1.21	

Southern NJ Municipal Employee Benefits Fund						
2025 Certified Budget					Print date	19-Sep-24
	Census:	Census All Members		Census Excl CCBOSS		
	Medical - Aetna	3,395	40,740	2,967	35,604	
	Medical - AmeriHealth Admin	283	3,396	223	2,676	
	Rx	3,081	36,972	2,593	31,116	
	Dental	2,236	26,832	1,944	23,328	
	Medicare Advantage - Medical	2,410	28,920	1,889	22,668	
	Rx No Medical (Incl in Rx above)	6	72	6	72	
	Dental Only (Incl in Dental above)	841	10,092	597	7,164	
	Medicare Adv Only (Incl above)	1,930	23,160	1,649	19,788	
	DMO Only	1	12	1	12	
	LINE ITEMS	2024 Annualized Budget	2025 Proposed Budget	\$ Change	% Change	
1	Medical Claims AETNA - All Other	\$ 63,080,816	\$ 65,155,266	\$ 2,074,450	3.29%	
2	Medical Claims AmeriHealth - All Other	\$ 4,046,440	\$ 4,046,101	\$ (339)	-0.01%	
3	Medical Claims - CCBOSS	\$ 10,717,600	\$ 11,897,264	\$ 1,179,664	11.01%	
4	Subtotal Medical	\$ 77,844,855	\$ 81,098,631	\$ 3,253,775	4.18%	
5	Prescription Claims - All Other	\$ 13,431,488	\$ 17,116,314	\$ 3,684,826	27.43%	
6	Rx Rebates - All Other	\$ (4,170,877)	\$ (5,477,220)	\$ (1,306,343)	31.32%	
7	Prescription Claims - CCBOSS	\$ 3,083,902	\$ 4,171,285	\$ 1,087,383	35.26%	
8	Rx Rebates - CCBOSS	\$ (957,643)	\$ (1,418,237)	\$ (460,594)	48.10%	
9	Subtotal Prescription	\$ 11,386,870	\$ 14,392,142	\$ 3,005,272	26.39%	
10	Dental Claims - All Other	\$ 1,282,249	\$ 1,282,989	\$ 739	0.06%	
11	Dental Claims - CCBOSS	\$ 166,742	\$ 168,192	\$ 1,450	0.87%	
12	Subtotal Dental	\$ 1,448,991	\$ 1,451,181	\$ 2,189	0.15%	
13	Subtotal Claims	90,680,717	96,941,953	\$ 6,261,236	6.90%	
14						
15	Loss Fund Contingency	\$ 144,174	\$ 1,000,000	\$ 855,826	593.61%	
16						
17						
18	DMO Premiums	\$ 2,665	\$ 2,665	\$ -	0.00%	
19	Medicare Advantage - All Other	\$ 8,160,694	\$ 10,222,633	\$ 2,061,939	25.27%	
20	Medicare Advantage - CCBOSS	\$ 1,973,631	\$ 2,859,477	\$ 885,846	44.88%	
21	Subtotal Insured Programs	10,136,990	13,084,775	\$ 2,947,785	29.08%	
22						
23	Reinsurance					
24	Specific	\$ 1,619,791	\$ 1,916,385	\$ 296,594	18.31%	
25						
26	Total Loss Fund	\$ 102,581,672	\$ 112,943,113	\$ 10,361,441	10.10%	
27						
28	Expenses					
29	Legal	\$ 23,058	\$ 23,519	\$ 461	2.00%	
30	Treasurer	\$ 16,235	\$ 16,560	\$ 325	2.00%	
31	Administrator	\$ 728,237	\$ 742,802	\$ 14,565	2.00%	
32	Program Manager	\$ 1,927,982	\$ 1,966,542	\$ 38,560	2.00%	
33	Brokerage	\$ 1,141,449	\$ 1,164,246	\$ 22,796	2.00%	
34	TPA - Med Aetna	\$ 1,610,860	\$ 1,691,403	\$ 80,543	5.00%	
35	TPA - Med AmeriHealth Admin	\$ 128,810	\$ 135,463	\$ 6,653	5.16%	
36	TPA - Dental	\$ 89,619	\$ 89,619	\$ -	0.00%	
37	Actuary	\$ 17,500	\$ 17,850	\$ 350	2.00%	
38	Auditor	\$ 17,401	\$ 17,749	\$ 348	2.00%	
39	Subtotal Expenses	\$ 5,701,151	\$ 5,865,752	\$ 164,600	2.89%	
40						
41	Misc/Cont	\$ 21,657	\$ 21,657	\$ -	0.00%	
42	Affordable Care Act Taxes	\$ 21,847	\$ 21,847	\$ -	0.00%	
43	Claims Audit	\$ 40,000	\$ 40,000		0.00%	
43	Plan Documents	\$ 15,000	\$ 15,000	\$ -	0.00%	
44						
45	Total Expenses	\$ 5,799,656	\$ 5,964,256	\$ 164,600	2.84%	
46						
47	Total Budget	\$ 108,381,328	\$ 118,907,369	\$ 10,526,042	9.71%	
48	Total Billing	\$ 108,423,756	\$ 119,308,932	\$ 10,885,176	10.04%	

Southern NJ Municipal Employee Benefits Fund				
PROPOSED vs ANNUALIZED ASSESSMENTS BY MEMBER				
	Annualized Assessments FY2024	Proposed Assessments FY2025	Difference \$	Difference %
Group Name	Total	Total	Total	Total
Barrington	\$1,290,456.00	\$1,438,320.00	\$147,864.00	11.46%
Bellmawr	\$2,410,332.00	\$2,657,472.00	\$247,140.00	10.25%
Berlin Borough	\$1,497,888.00	\$1,622,496.00	\$124,608.00	8.32%
Bordentown	\$1,246,344.00	\$1,366,908.00	\$120,564.00	9.67%
Brooklawn	\$287,892.00	\$314,640.00	\$26,748.00	9.29%
Camden City	\$21,724,836.00	\$24,115,296.00	\$2,390,460.00	11.00%
CAMDEN COUNTY BOARD OF SOCIAL SERVICES	\$15,297,480.00	\$17,421,528.00	\$2,124,048.00	13.88%
Chesilhurst Borough	\$172,332.00	\$189,408.00	\$17,076.00	9.91%
Delran Township	\$1,757,688.00	\$1,904,784.00	\$147,096.00	8.37%
Elk Township	\$547,980.00	\$594,924.00	\$46,944.00	8.57%
Evesham	\$2,660,064.00	\$2,870,328.00	\$210,264.00	7.90%
Franklin	\$2,279,952.00	\$2,441,016.00	\$161,064.00	7.06%
Gibbsboro	\$204,420.00	\$227,820.00	\$23,400.00	11.45%
Gloucester City	\$3,485,088.00	\$3,642,900.00	\$157,812.00	4.53%
Gloucester Township Fire #2	\$375,216.00	\$402,204.00	\$26,988.00	7.19%
Gloucester Township	\$973,944.00	\$1,218,432.00	\$244,488.00	25.10%
Haddon Heights	\$1,296,024.00	\$1,426,404.00	\$130,380.00	10.06%
Haddonfield Borough	\$2,584,872.00	\$2,828,124.00	\$243,252.00	9.41%
Laurel Springs	\$150,600.00	\$161,856.00	\$11,256.00	7.47%
Lawnside	\$765,732.00	\$806,028.00	\$40,296.00	5.26%
Lumberton Township	\$906,060.00	\$1,001,760.00	\$95,700.00	10.56%
Magnolia	\$388,920.00	\$422,496.00	\$33,576.00	8.63%
Mantua Township	\$3,133,440.00	\$3,366,660.00	\$233,220.00	7.44%
Medford Township	\$3,358,116.00	\$3,667,296.00	\$309,180.00	9.21%
Merchantville	\$705,096.00	\$777,420.00	\$72,324.00	10.26%
Merchantville Pennsauken Water Commission	\$1,029,432.00	\$1,145,592.00	\$116,160.00	11.28%
Monroe	\$6,126,360.00	\$6,744,132.00	\$617,772.00	10.08%
Mount Ephraim	\$1,030,560.00	\$1,153,140.00	\$122,580.00	11.89%
MT. Holly MUA	\$1,295,184.00	\$1,396,140.00	\$100,956.00	7.79%
Oaklyn	\$940,812.00	\$1,010,964.00	\$70,152.00	7.46%
Paulsboro	\$1,218,168.00	\$1,314,192.00	\$96,024.00	7.88%
Pennsauken Township	\$7,839,120.00	\$8,464,404.00	\$625,284.00	7.98%
Pine Hill Borough	\$928,068.00	\$996,432.00	\$68,364.00	7.37%
Pitman	\$1,426,800.00	\$1,597,200.00	\$170,400.00	11.94%
Riverside Township	\$933,420.00	\$1,006,272.00	\$72,852.00	7.80%
Runnemede	\$1,073,412.00	\$1,196,112.00	\$122,700.00	11.43%
Somerdale	\$618,960.00	\$674,196.00	\$55,236.00	8.92%
Springfield Township	\$450,888.00	\$487,380.00	\$36,492.00	8.09%
Washington Township	\$7,006,284.00	\$7,640,676.00	\$634,392.00	9.05%
Wenonah	\$168,864.00	\$183,576.00	\$14,712.00	8.71%
West Deptford Township	\$4,510,788.00	\$4,866,876.00	\$356,088.00	7.89%
Westville	\$683,004.00	\$748,092.00	\$65,088.00	9.53%
Winslow Township	\$237,708.00	\$296,856.00	\$59,148.00	24.88%
Winslow Township Fire District #1	\$790,548.00	\$856,440.00	\$65,892.00	8.33%
Woodbury Heights	\$346,272.00	\$375,408.00	\$29,136.00	8.41%
Totals	\$ 108,423,756.00	\$ 119,308,932.00	\$ 10,885,176.00	10.04%

Dental Only Groups	Annualized Assessments FY2024	Proposed Assessments FY2025	Difference \$	Difference %
Group Name	Total	Total	Total	Total
Berlin Township	\$43,260.00	\$43,260.00	\$0.00	0.00%
Lindenwold	\$91,992.00	\$91,992.00	\$0.00	0.00%
Medford Lakes	\$22,596.00	\$22,596.00	\$0.00	0.00%
North Hanover Township	\$6,228.00	\$6,228.00	\$0.00	0.00%
Palmyra	\$63,096.00	\$63,096.00	\$0.00	0.00%
Waterford	\$36,084.00	\$36,084.00	\$0.00	0.00%
Willingboro	\$5,076.00	\$5,076.00	\$0.00	0.00%

RESOLUTION NO. 25-24

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND
INTRODUCTION OF THE 2025 PROPOSED BUDGET**

WHEREAS, The Southern New Jersey Regional Employee Benefits Fund is required under State regulation to adopt an annual budget in accordance with the Fiscal Affairs Law; and

WHEREAS, a quorum of the Executive Committee met on September 23, 2024 in Public Session to introduce the proposed budget for the 2025 Fund Year; and

BE IT FURTHER RESOLVED that a hearing on the 2025 budget in the amount of **\$118,907,369** shall be held at the Fund's regularly scheduled and advertised meeting of October 28, 2024 to be held via Zoom Meeting. The 2025 budget shall be considered for adoption at a second reading at that time and after the completion of a public hearing.

BE IT FURTHER RESOLVED that copies of this resolution shall be sent to each Commissioner, Risk Manager, and Governing Body, the New Jersey Department of Banking and Insurance, and the New Jersey Department of Community Affairs.

ADOPTED: September 23, 2024

BY: _____
CHAIRPERSON

ATTEST:

SECRETARY

REGULATORY

<u>Monthly Items</u>	<u>Filing Status</u>
Budget	Filed
Assessments	Filed
Actuarial Certification	Filed
Reinsurance Policies	Filed
Fund Commissioners	Filed
Fund Officers	Filed
Renewal Resolutions	Filed
Indemnity and Trust	Filed
New Members	Filed (ongoing)
Withdrawals	N/A
Risk Management Plan and By Laws	Filed
Cash Management Plan	Filed
Unaudited Financials	9/30/2023 Filed
Annual Audit	12/31/2022 Filed
Budget Changes	N/A
Transfers	N/A
Additional Assessments	N/A
Professional Changes	N/A
Officer Changes	N/A
RMP Changes	N/A
Bylaw Amendments	N/A
Contracts	Filed
Benefit Changes	N/A

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

Program Manager

September 2024

Program Manager: Conner Strong & Buckelew

Online Enrollment Training: HIFtraining@permainc.com

Enrollments/Eligibility/Billing: southernnj_enrollments@permainc.com

Brokers: brokerservice@permainc.com

ELIGIBILITY/ENROLLMENT:

Please direct any eligibility, enrollment, or system related questions to our dedicated SNJREBF enrollment team. To contact the team, email southernnj_enrollments@permainc.com or fax to 856-685-2249.

System training (new and refresher) is provided to all contacts with WEX access **every 3rd Wednesday at 10AM**. Please contact HIFtraining@permainc.com for additional information or to request an invite.

In the subject line of the email, please include *Training - Fund Name and Client Name*. Please be sure to add the date of the training you would like to attend in your email so an invite can be sent.

COVERAGE UPDATES:

Onsite Flu Vaccine Clinic Vendor List

Approved onsite flu vaccine clinic vendors list are included as a supplement attachment to the agenda. SNJHIF does not coordinate onsite flu vaccine clinics, groups can reach out to the vendors directly to schedule.

EXPRESS-SCRIPTS UPDATE:

2Q2024 SaveOn Savings (1/1/2024 through 6/22/24)

In 2Q2024, the Southern Jersey Health Insurance Fund has saved \$567,788 for members enrolled in SaveOn, an additional \$210,853 in savings from 1Q2024. There are currently 110 participants in the program, an increase of 20 members compared to 1Q2024. In 2024, SNJHIF members who used SaveOn saved a total of \$11,796 in copays. The average savings per prescription to date is \$1,362. See supplement attachment for full report.

Top 5 Therapeutic Categories:

- Inflammatory Conditions
 - 58 members, totaling \$278,236 in savings
- Asthma & Allergy
 - 27 members, totaling \$84,097 in savings
- Cancer
 - 10 members, totaling \$104,378 in savings
- Multiple Sclerosis
 - 7 members, totaling \$53,556
- Cystic Fibrosis

- 7 members, totaling \$36,647

Notice of Creditable Coverage (NOCC)

CMS Annual Open Enrollment period for the 2025 plan year is October 15 – December 7. ESI has begun gathering information needed for their annual mailing campaign for the 2025 Notice of Creditable Coverage (NOCC). To meet the CMS requirement, Express Scripts will mail the NOCC letters the week of September 16th to those age 65 and older enrolled in ESI coverage through the HIFs. The Program Manager team has provided ESI with an updated letter template for the new plan year in preparation of the mailing.

Encircle Program (GLP-1 Weight Loss)

Effective September 1, 2024:

- Members with new prescriptions, including renewal prescriptions for expired prior authorizations (PA), will need to meet the following criteria to be approved for a GLP-1 weight loss medication:
 - BMI ≥ 32 OR
 - BMI between $27 \leq 32$ WITH 2 or more documented comorbidities
- Members with an active approved PA prior to 9/1/2024 will be grandfathered
 - Upon renewal of their PA, members will need to meet the above BMI requirements to be considered for approval

Effective January 1, 2025:

Members who have an approved PA (active and new) will need to meet the following guidelines:

- Members will receive a welcome kit from Omada free of charge. The kit includes a digital scale and information on downloading the mobile app and/or using the web browser. The scale is programmed to the member's ESI active account prior to delivery. The scale will record each weigh-in and will update the member's file automatically. Members must weigh-in a minimum of 4 times a month
- Members must engage with an assigned online Omada coach via a mobile application or web browser a minimum of 4 times a month

If members do not adhere to both of the requirements outlined above, the following month in which they are non-compliant, they will not be able to refill their weight loss prescription. Members will be required to complete the missing weigh-ins and/or online coaching engagement in order to refill their prescription.

Based on the above, communications are being updated and will be sent to members once finalized. Sample communications will be sent once finalized.

OPERATIONAL UPDATES:

Open Enrollment - 1/1/25 (Passive)

- SNJHIF OE will be held October 28th through November 8th

- All OE updates should be completed in WEX by November 15th to allow time for ID cards to be delivered to members by 1/1/24
- 2025 Qualified HDHP Minimums will be updated as follows:
 - Deductible - \$1,650 single/ \$3,300 family
 - Maximum Out of Pocket (MOOP) - \$3,300 single/ \$6,600
- OE guides are currently being updated and will be sent once finalized

**** Subject to change pending approval of the 2025 Budget****

2024 LEGISLATIVE REVIEW: None

Medical and Rx Reporting: None

No Surprise Billing and Transparency Act - Continued Delays

The Health Insurance Funds, including SNJHIF protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the SNJHIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

2023 Specialized Audits

As approved through an RFP through the Program Manager's contract, the HIFs has acquired the services of AIM to conduct specialized audits for the Southern New Jersey Health Insurance Fund (SNJHIF). AIM will complete medical claims audits for claims administered by Aetna. The claim audit being performed will determine Aetna's claim processing and financial accuracy of medical claims. AIM will also perform an Operation Review. Aim will perform an in-depth evaluation of the controls employed by the Aetna to ensure quality administration. **SNJHIF audit began May 6, 2024**

Carrier Appeals:

Submission Date	Appeal Type	Appeal Number	Reason	Determination	Determination Date
08/02/2024	Medical/ Aetna	SNJ 2024 09 01	Implant	Upheld	08/14/2024

IRO Submissions:

Submission Date	Appeal Type	Appeal Number	Reason	Determination	Determination Date
09/10/2024	Medical/ Aetna	SNJ 2024 09 01	Implant	Under Review	NA

Small Claims Committee: None

SOUTHERN NJ REGIONAL EMPLOYEE BENEFITS FUND BILLS LIST

Resolution No.

SEPTEMBER 2024

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

BE IT RESOLVED that the Southern NJ Regional Employee Benefit Fund's Executive Board,
hereby
authorizes the Fund treasurer to issue warrants in payment of the following claims; and

FURTHER, that this authorization shall be made a permanent part of the records of the Fund.

FUND YEAR CLOSED

<u>Vendor Name</u>	<u>Comment</u>	<u>Invoice Amount</u>
WELLNESS COACHES USA, LLC	WELL. COACH. CCBOS -INV 38228 09/24	6,032.00
WELLNESS COACHES USA, LLC	WELL. COACH. CCBOS -INV 38130 08/24	6,032.00
		12,064.00
	Total Payments FY 2024	12,064.00

CHECK TOTAL CLOSED 12,064.00

FUND YEAR 2024

<u>Vendor Name</u>	<u>Comment</u>	<u>Invoice Amount</u>
PERMA	POSTAGE 08/24	82.95
PERMA	ADMIN FEES 09/24	60,639.40
		60,722.35
ACCESS	INV 110382543 DEPT 419 7/31/24	156.59
		156.59
MUNICIPAL REINSURANCE HIF	SPECIFIC REINSURANCE 09/24	134,615.60
		134,615.60
PERMA	RETIREE- INV 10012024 WASHINGTON 09/24	1,944.00
PERMA	RETIREE- INV 10012024- CAMDEN 09/24	7,572.00
PERMA	RETIREE- INV 10012024 MONROE 09/24	1,356.00
		10,872.00
	CHECK TOTAL-2024	206,366.54
AETNA HEALTH MANAGEMENT, LLC	MEDICARE ADVANTAGE 09/24	555,631.82
AETNA HEALTH MANAGEMENT, LLC	2023 PREMIUM OVERPAYMENT	-234,748.00
		320,883.82
UHC-MEDICARE ADVANTAGE	MEDICARE ADVANTAGE 09/24	295,012.00
		295,012.00
DELTA DENTAL INSURANCE CO (DELTACARE USA)	DENTAL- F1-7871800000-BE006210367 9/1/24	197.68
		197.68
FLAGSHIP HEALTH SYSTEMS	BOR LINDENWOLD A# 03603 INV 152267 9/24	25.83
		25.83
AETNA	MEDICAL TPA 09/24	134,436.00
		134,436.00
AMERIHEALTH ADMINISTRATORS	MEDICAL TPA 09/24	10,165.24
		10,165.24
DELTA DENTAL OF NEW JERSEY INC.	DENTAL TPA 09/24	7,478.26
		7,478.26

VERRILL & VERRILL LLC	TREASURER FEE 09/24	816.67
		816.67
ELIZABETH PIGLIACELLI	DEPUTY TREASURER FEE 09/24	536.25
		536.25
CONNER STRONG & BUCKELEW	BROKER FEES 09/24	94,789.90
CONNER STRONG & BUCKELEW	RX- PROGRAM MGR FEES 09/24	20,284.02
CONNER STRONG & BUCKELEW	DENTAL- PROGRAM MGR. FEES 09/24	6,582.66
CONNER STRONG & BUCKELEW	HEALTH CARE REFORM 09/24	1,430.52
CONNER STRONG & BUCKELEW	MEDICAL- PROGRAM MGR. FEES 09/24	132,200.94
		255,288.04
J. KENNETH HARRIS, ATTORNEY AT LAW	ATTORNEY SERVICES 09/24	1,921.50
		1,921.50
	ACH TOTAL	1,026,761.29
	Total Payments FY 2024	1,233,127.83
	TOTAL PAYMENTS ALL FUND YEARS	1,245,191.83

Chairperson

Attest:

Dated: _____

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND									
SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED									
Current Fund Year: 2024 Month Ending: July									
	Med	Dental	Rx	Vision	Reinsurance	Contingency	Admin	Closed Year	TOTAL
OPEN BALANCE	7,791,572.86	(241,556.12)	(5,603,464.17)	0.00	(171,108.15)	222,727.80	(63,449.09)	8,350,137.46	15,292,222.82
RECEIPTS									
Assessments	4,969,057.72	71,704.33	656,664.55	0.00	88,087.14	8,222.72	311,604.07	0.00	6,105,340.53
Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Invest Pymnts	21,806.92	0.00	0.00	0.00	0.00	621.52	820.84	23,301.20	60,523.61
Invest Adj	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01
Subtotal Invest	21,806.93	0.00	0.00	0.00	0.00	621.52	820.84	23,301.20	60,523.62
Other Receipts *	1,130,461.35	0.00	669,853.29	0.00	0.00	0.00	0.00	0.00	1,800,314.64
TOTAL	6,121,326.00	71,704.33	1,326,517.84	0.00	88,087.14	8,844.24	312,424.91	23,301.20	7,966,178.79
EXPENSES									
Claims Transfers	5,667,933.81	115,658.11	1,926,650.32	0.00	0.00	0.00	0.00	0.00	7,710,242.24
Expenses	859,477.99	168.53	0.00	0.00	134,505.50	0.00	546,538.81	0.00	1,540,690.83
Other Expenses *	0.00	0.00	0.00	0.00	0.00	0.00	1.11	0.00	1.11
TOTAL	6,527,411.80	115,826.64	1,926,650.32	0.00	134,505.50	0.00	546,539.92	0.00	9,250,934.18
END BALANCE	7,385,487.06	(285,678.43)	(6,203,596.65)	0.00	(217,526.51)	231,572.04	(297,564.10)	8,373,438.66	14,007,467.43

SUMMARY OF CASH AND INVESTMENT INSTRUMENTS																			
SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND																			
ALL FUND YEARS COMBINED																			
CURRENT MONTH	July																		
CURRENT FUND YEAR	2024																		
Description:	SNJ Inv.		Citizens Bank		Parke Bank		Republic Bank	Republic Bank - General Account	Republic Bank - Admin Account	Ocean First Investment Account	New Jersey Cash Management	Fulton Bank Certificate of Deposit #6301							
ID Number:																			
Maturity (Yrs)												12/1/2024							
Purchase Yield:	4.90		4.40		5.25		5.44	5.44	5.44	2.50	5.29	5.50							
TOTAL for All Accts & instruments																			
Opening Cash & Investment Balance	\$15,292,222.82	\$	5,545.19	\$	2,504.66	\$	31,093.15	\$	8,001,015.90	\$	2,932,278.51	\$	72,087.25	\$	82,203.96	\$	4,165,494.20	\$	-
Opening Interest Accrual Balance	\$22.31	\$	22.31	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
1	Interest Accrued and/or Interest Cost	\$0.86	\$0.86		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
2	Interest Accrued - discounted Instr.s	\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
3	(Amortization and/or Interest Cost)	\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
4	Accretion	\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
5	Interest Paid - Cash Instr.s	\$60,523.62	\$22.31		\$9.33		\$138.26		\$31,930.58		\$8,621.19		\$916.54		\$163.44		\$18,721.97		\$0.00
6	Interest Paid - Term Instr.s	\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
7	Realized Gain (Loss)	\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
8	Net Investment Income	\$60,524.48	\$23.17		\$9.33		\$138.26		\$31,930.58		\$8,621.19		\$916.54		\$163.44		\$18,721.97		\$0.00
9	Deposits - Purchases	\$12,946,346.00	\$0.00		\$0.00		\$0.00		\$0.00		\$10,405,655.17		\$1,540,690.83		\$0.00		\$0.00		\$1,000,000.00
10	(Withdrawals - Sales)	-\$14,291,625.01	-\$1.11		\$0.00		\$0.00		-\$3,500,000.00		-\$9,250,933.07		-\$1,540,690.83		\$0.00		\$0.00		\$0.00
			OK		OK		OK		OK		OK		OK		OK		OK		OK
Ending Cash & Investment Balance		\$14,007,467.43	\$5,566.39		\$2,513.99		\$31,231.41		\$4,532,946.48		\$4,095,621.80		\$73,003.79		\$82,367.40		\$4,184,216.17		\$1,000,000.00
Ending Interest Accrual Balance		\$23.17	\$23.17		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
Plus Outstanding Checks		\$38,092.74	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$38,092.74		\$0.00		\$0.00		\$0.00
(Less Deposits in Transit)		\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
Balance per Bank		\$14,045,560.17	\$5,566.39		\$2,513.99		\$31,231.41		\$4,532,946.48		\$4,095,621.80		\$111,096.53		\$82,367.40		\$4,184,216.17		\$1,000,000.00

CERTIFICATION AND RECONCILIATION OF CLAIMS PAYMENTS AND RECOVERIES									
SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND									
Month		July							
Current Fund Year		2024							
Policy Year	Coverage	1. Calc. Net Paid Thru Last Month	2. Monthly Net Paid July	3. Monthly Recoveries July	4. Calc. Net Paid Thru July	5. TPA Net Paid Thru July	6. Variance To Be Reconciled	7. Delinquent Unreconciled Variance From	8. Change This Month
2024	Med	33,909,682.13	5,667,933.81	0.00	39,577,615.94	0.00	39,577,615.94	33,909,682.13	5,667,933.81
	Dental	641,426.14	115,658.11	0.00	757,084.25	0.00	757,084.25	641,426.14	115,658.11
	Rx	10,708,535.22	1,926,650.32	0.00	12,635,185.54	0.00	12,635,185.54	10,708,535.22	1,926,650.32
	Vision	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total	45,259,643.49	7,710,242.24	0.00	52,969,885.73	0.00	52,969,885.73	45,259,643.49	7,710,242.24

RESOLUTION NO. 26-24

**SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND
APPROVAL OF THE SEPTEMBER 2024 BILLS LIST**

WHEREAS, the Southern New Jersey Regional Employee Benefits Fund held a Public Meeting on **September 23, 2024** for the purposes of conducting the official business of the Fund; and

WHEREAS, The Treasurer for the Fund presented bills lists to satisfy outstanding costs incurred for operating the Fund during the month of September 2024 for consideration and approval of the Executive Committee; and

WHEREAS, a quorum of the Executive Committee was present thereby conforming with the By-laws of the Fund to conduct official business of the Fund,

NOW THEREFORE BE IT RESOLVED the Commissioners of the Executive Committee of the Southern New Jersey Regional Employee Benefits Fund hereby approve the Bills List for September 2024 prepared by the Treasurer of the Fund and duly authorize and concur said bills to be paid expeditiously, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

NOW, THEREFORE BE IT FURTHER RESOLVED, the Commissioners of the Executive Committee of the Southern New Jersey Regional Employee Benefits Fund hereby approve the Treasurers Report as furnished by the Treasurer of the Fund and concur with actions undertaken by the Treasurer, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

ADOPTED: SEPTEMBER 23, 2024

BY: _____
CHAIRPERSON

ATTEST:

SECRETARY



**SOUTHERN NEW JERSEY REGIONAL
EMPLOYEE BENEFITS FUND**

Monthly Claim Activity Report

September 23, 2024



SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

	MEDICAL CLAIMS + CAP			MEDICAL CLAIMS + CAP		
	PAID 2023	# OF EES	PER EE	PAID 2024	# OF EES	PER EE
JANUARY	\$3,307,745	2,023	\$ 1,635	\$4,409,202	3,419	\$ 1,290
FEBRUARY	\$3,122,202	2,036	\$ 1,533	\$4,993,975	3,412	\$ 1,464
MARCH	\$3,301,677	2,088	\$ 1,581	\$5,339,092	3,405	\$ 1,568
APRIL	\$3,277,691	2,184	\$ 1,501	\$6,588,952	3,397	\$ 1,940
MAY	\$4,268,600	2,184	\$ 1,954	\$5,407,814	3,400	\$ 1,591
JUNE	\$3,417,999	2,170	\$ 1,575	\$5,093,952	3,400	\$ 1,498
JULY	\$2,903,969	2,179	\$ 1,333	\$6,006,426	3,399	\$ 1,767
AUGUST	\$3,441,535	2,171	\$ 1,585			
SEPTEMBER	\$3,541,366	2,161	\$ 1,639			
OCTOBER	\$4,572,715	2,166	\$ 2,111			
NOVEMBER	\$4,190,638	2,235	\$ 1,875			
DECEMBER	\$4,377,096	2,271	\$ 1,927			
TOTALS	\$43,723,233			\$37,839,414		
				2024 Average	3,405	\$ 1,588
				2023 Average	2,156	\$ 1,688

Large Claimant Report (Drilldown) - Claims Over \$100000

Plan Sponsor Unique ID :	All	Paid Dates:	07/01/2024 - 07/31/2024
Customer:	SNJ Regional Employee Benefits Fund	Service Dates:	01/01/2011 - 07/31/2024
Group / Control:	00737391,00866357,SI030217,SI416902,SI431318	Line of Business:	All

	Paid Amt
	\$164,761.46
	\$146,061.65
Total:	\$310,823.11



SNJ Regional Employee Benefits Fund

8/1/23 thru 7/31/24 (unless otherwise noted)

Dashboard

Medical Claims Paid:

January 2024 thru July 2024

Total Medical Paid per EE: **\$1,588**

Network Discounts

Inpatient: **68.2%**
Ambulatory: **69.7%**
Physician/Other: **61.3%**
TOTAL: 66.4%

Provider Network

% Admissions In-Network: **97.4%**
% Physician Office: **98.8%**

Aetna Book of Business:

Admissions 98.4%; Physician 92.2%

Top Facilities Utilized (by total Medical Spend)

- Virtua-West Jersey
- Cooper Hospital
- Kennedy Memorial Health
- CHOP
- University of Pennsylvania

Catastrophic Claim Impact

January 2024 – July 2024

Number of Claims Over \$50,000: **95**
Claimants per 1000 members: **11.5**
Avg. Paid per Claimant: **\$113,234**
Percent of Total Paid: **31.0%**
• Aetna BOB- HCC account for an average of 42.3% of total Medical Cost

Aetna One Flex Member Outreach: Through July 2024

Total Members Identified: **1,483**
Members Targeted for 1:1 Nurse Support : **344**
Members Targeted for Digital Activity: **1,139**
Member 1:1 outreach completed: **320**
Member 1:1 Outreach in Progress: **24**

Teladoc Activity January 2024 – July 2024

Total Registrations: **100**
Total Online Visits: **177**
Total Net Claims Savings: **\$83,562**
Total Visits w/ Rx: **121**

Mental Health Visits: **5**
Dermatology Visits: **9**

Service Center Performance Goal Metrics YTD 2024

Customer Service Performance

1st Call Resolution: **93.92%**
Abandonment Rate: **0.7%**
Avg. Speed of Answer: **23.5 sec**

Claims Performance

Financial Accuracy: **99.16%***
*Q1 2024

90% processed w/in: **6.4 days**
95% processed w/in: **11.2 days**

Claims Performance (Monthly) (June 2024)

90% processed w/in: **5.7 days**
95% processed w/in: **9.2 days**
(Note: This is not a PG metric)

Performance Goals

1st Call Resolution: **90%**
Abandonment Rate less than: **3.0%**
Average Speed of Answer: **30 sec**

Financial Accuracy: **99%**

Turnaround Time

90% processed w/in: **14 days**
95% processed w/in: **30 days**





2024 SNJ HIF					
		<u>MEDICAL CLAIMS PAID 2024</u>	<u>TOTAL</u>	<u># OF EES</u>	<u>PER EE</u>
JANUARY		\$ 115,974.39	\$ 115,974.39	276	\$ 420.19
FEBRUARY		\$ 229,433.52	\$ 229,433.52	279	\$ 822.34
MARCH		\$ 383,241.29	\$ 383,241.29	278	\$ 1,378.56
APRIL		\$ 487,306.47	\$ 487,306.47	280	\$ 1,740.38
MAY		\$ 564,409.29	\$ 564,409.29	280	\$ 2,015.74
JUNE		\$ 377,090.01	\$ 377,090.01	280	\$ 1,346.75
JULY		\$ 332,115.20	\$ 332,115.20	281	\$1,181.90
AUGUST		\$ 403,440.00	\$ 403,440.00	277	\$ 1,456.46
SEPTEMBER					
OCTOBER					
NOVEMBER					
DECEMBER					
TOTALS		\$ 2,893,010.17	2024 Average	279	\$ 1,295.29

2023 SNJ HIF					
		<u>MEDICAL CLAIMS PAID 2023</u>	<u>TOTAL</u>	<u># OF EES</u>	<u>PER EE</u>
JANUARY		\$ 57,161.00	\$ 57,161.00	138	\$ 414.21
FEBRUARY		\$ 230,443.69	\$ 230,443.69	134	\$ 1,719.72
MARCH		\$ 227,431.93	\$ 227,431.93	138	\$1,648.05
APRIL		\$ 165,876.75	\$ 165,876.75	137	\$ 1,210.77
MAY		\$ 200,962.83	\$ 200,962.83	138	\$ 1,456.25
JUNE		\$ 193,132.39	\$ 193,132.39	136	\$ 1,420.09
JULY		\$ 236,276.53	\$ 236,276.53	136	\$ 1,737.32
AUGUST		\$ 308,802.85	\$ 308,802.85	136	\$ 2,270.60
SEPTEMBER		\$ 254,081.03	\$ 254,081.03	136	\$ 1,868.24
OCTOBER		\$ 390,722.00	\$ 390,722.00	136	\$2,873.32
NOVEMBER		\$ 347,756.34	\$ 347,756.34	135	\$ 2,575.97
DECEMBER		\$ 265,952.43	\$ 265,952.43	135	\$ 1,970.01
TOTALS		\$2,878,599.77	2023 Average	136	\$ 1,763.71



EXPRESS SCRIPTS®

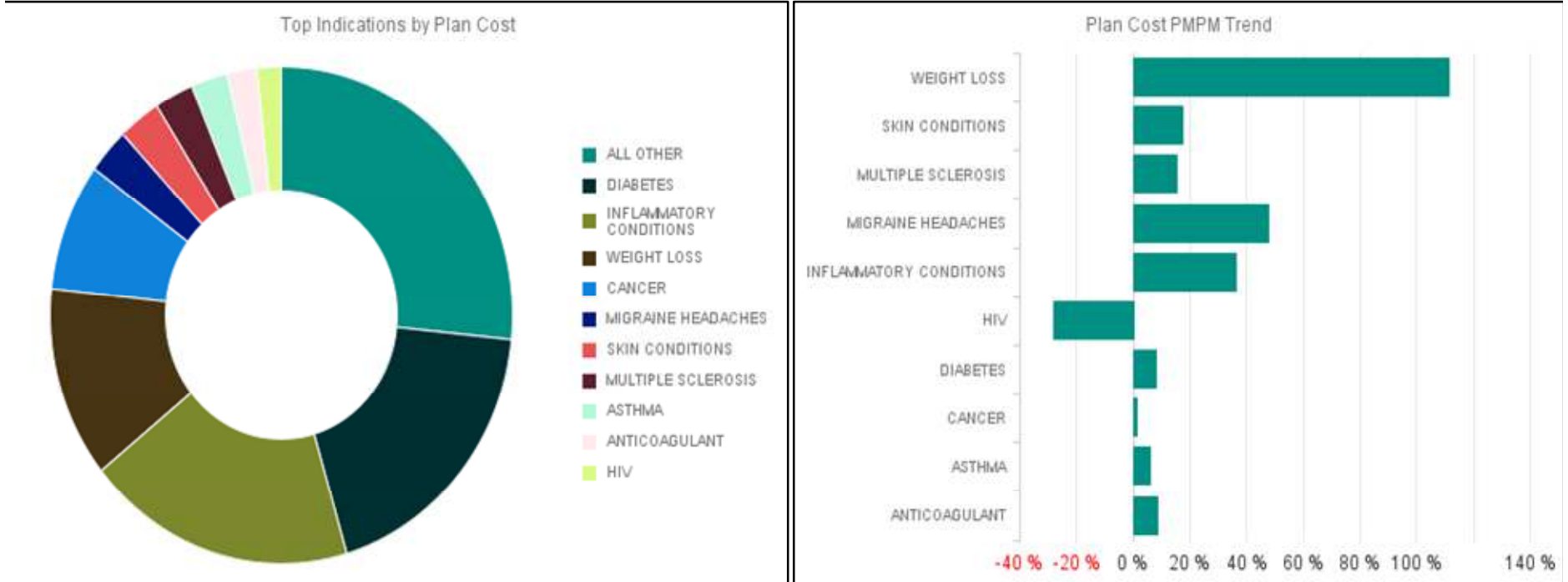
Southern New Jersey Regional Employee Benefits Fund

Total Component/ Date of Service (Month)	2023 01	2023 02	2023 03	2023 Q1	2023 04	2023 05	2023 06	2023 Q2	2023 07	2023 08	2023 09	2023 Q3	2023 10	2023 11	2023 12	2023 Q4	2023 YTD
Membership	4,885	4,960	5,121	4,989	5,405	5,402	5,395	5,401	5,404	5,384	5,394	5,394	5,397	5,549	5,638	5,528	5,328
Total Days	208,026	187,787	212,118	607,931	215,864	221,887	221,390	659,141	211,071	227,209	208,100	646,380	228,972	229,747	228,676	687,395	2,600,847
Total Patients	2,015	1,917	2,012	3,029	2,074	2,120	2,045	3,110	2,040	2,068	2,006	3,069	2,186	2,221	2,232	3,350	4,474
Total Plan Cost	\$731,056	\$779,560	\$939,382	\$2,449,998	\$860,808	\$990,925	\$976,697	\$2,828,430	\$943,486	\$1,105,047	\$986,640	\$3,035,173	\$1,087,016	\$1,078,987	\$1,089,088	\$3,255,090	\$11,568,691
Generic Fill Rate (GFR) - Total	86.1%	85.3%	86.2%	85.9%	87.1%	86.1%	87.6%	86.9%	87.7%	86.0%	86.2%	86.6%	83.1%	86.4%	88.0%	85.8%	86.3%
Plan Cost PMPM	\$149.65	\$157.17	\$183.44	\$163.70	\$159.26	\$183.44	\$181.04	\$174.57	\$174.59	\$205.25	\$182.91	\$187.56	\$201.41	\$194.45	\$193.17	\$196.28	\$180.95
Total Specialty Plan Cost	\$286,636	\$311,863	\$403,035	\$1,001,534	\$324,115	\$333,871	\$401,673	\$1,059,659	\$361,164	\$489,183	\$429,642	\$1,279,989	\$451,508	\$439,878	\$489,245	\$1,380,631	\$4,721,814
Specialty % of Total Specialty Plan Cost	39.2%	40.0%	42.9%	40.9%	37.7%	33.7%	41.1%	37.5%	38.3%	44.3%	43.5%	42.2%	41.5%	40.8%	44.9%	42.4%	40.8%

Total Component/ Date of Service (Month)	2024 01	2024 02	2024 03	2024 Q1	2024 04	2024 05	2024 06	2024 Q2	2024 07	2024 08	2024 09	2024 Q3	2024 10	2024 11	2024 12	2024 Q4	2024 YTD
Membership	8,692	8,620	8,602	8,638	8,611	8,633	8,612	8,619	8,614								
Total Days	372,595	337,435	339,738	1,049,768	359,742	360,902	336,722	1,057,366	360,676								
Total Patients	3,367	3,332	3,230	5,110	3,354	3,362	3,167	4,998	3,298								
Total Plan Cost	\$1,575,604	\$1,532,700	\$1,655,371	\$4,763,674	\$1,919,464	\$1,843,903	\$1,956,308	\$5,719,675	\$2,033,551								
Generic Fill Rate (GFR) - Total	87.6%	88.5%	88.1%	88.1%	87.2%	87.1%	86.9%	87.0%	85.8%								
Plan Cost PMPM	\$181.27	\$177.81	\$192.44	\$183.83	\$222.91	\$213.59	\$227.16	\$221.21	\$236.08								
%Change Plan Cost PMPM	21.1%	13.1%	4.9%	12.3%	40.0%	16.4%	25.4%	26.7%	35.2%								
Total Specialty Plan Cost	\$540,576	\$630,635	\$690,156	\$1,861,366	\$881,071	\$723,612	\$877,048	\$2,481,731	\$845,018								
Specialty % of Total Specialty Plan Cost	34.3%	41.1%	41.7%	39.1%	45.9%	39.2%	44.8%	43.4%	41.6%								

Top Indications

SOUTH. NJ REGIONAL EMP.BNFT (Current Period 01/2024 - 07/2024 vs. Previous Period 01/2023 - 07/2023) Peer = Government - National Preferred Formulary



			Current Period						Previous Period						Trend
Rank	Peer Rank	Indication	Market Share	Adjusted Rx	Plan Cost	Plan Cost PMPM	GFR	Peer GFR	Market Share	Adjusted Rx	Plan Cost	Plan Cost PMPM	GFR	Peer GFR	Plan Cost PMPM
1	1	DIABETES	25.7 %	7,550	\$2,359,234	\$39.07	32.6 %	25.8 %	29.6 %	4,297	\$1,323,810	\$36.20	31.6 %	28.7 %	7.9 %
2	2	INFLAMMATORY CONDITIONS	25.6 %	653	\$2,349,799	\$38.91	39.4 %	33.7 %	23.3 %	383	\$1,044,199	\$28.55	51.2 %	39.5 %	36.3 %
3	4	WEIGHT LOSS	17.0 %	1,494	\$1,560,889	\$25.85	3.9 %	5.2 %	10.0 %	411	\$447,416	\$12.23	6.8 %	10.5 %	111.3 %
4	3	CANCER	11.3 %	286	\$1,041,315	\$17.24	77.3 %	75.9 %	14.0 %	175	\$624,272	\$17.07	82.3 %	78.0 %	1.0 %
5	6	MIGRAINE HEADACHES	4.0 %	695	\$371,220	\$6.15	49.6 %	52.3 %	3.4 %	418	\$152,037	\$4.16	58.9 %	55.8 %	47.9 %
6	5	SKIN CONDITIONS	4.0 %	1,139	\$370,111	\$6.13	86.3 %	85.5 %	4.3 %	595	\$190,724	\$5.22	86.4 %	88.2 %	17.5 %
7	9	MULTIPLE SCLEROSIS	3.7 %	68	\$342,059	\$5.66	36.8 %	47.1 %	4.0 %	47	\$179,935	\$4.92	83.0 %	45.5 %	15.1 %
8	8	ASTHMA	3.5 %	3,682	\$319,734	\$5.30	85.9 %	87.9 %	4.1 %	2,356	\$183,028	\$5.00	78.3 %	79.0 %	5.8 %
9	10	ANTICOAGULANT	2.8 %	575	\$260,367	\$4.31	17.9 %	19.2 %	3.3 %	368	\$145,561	\$3.98	18.8 %	22.1 %	8.3 %
10	7	HIV	2.3 %	91	\$214,693	\$3.56	33.0 %	21.6 %	4.1 %	68	\$181,231	\$4.96	22.1 %	21.4 %	-28.3 %
Total Top 10				16,233	\$9,189,421	\$152.18	47.1 %	45.5 %		9,118	\$4,472,212	\$122.29	48.8 %	47.3 %	24.4 %

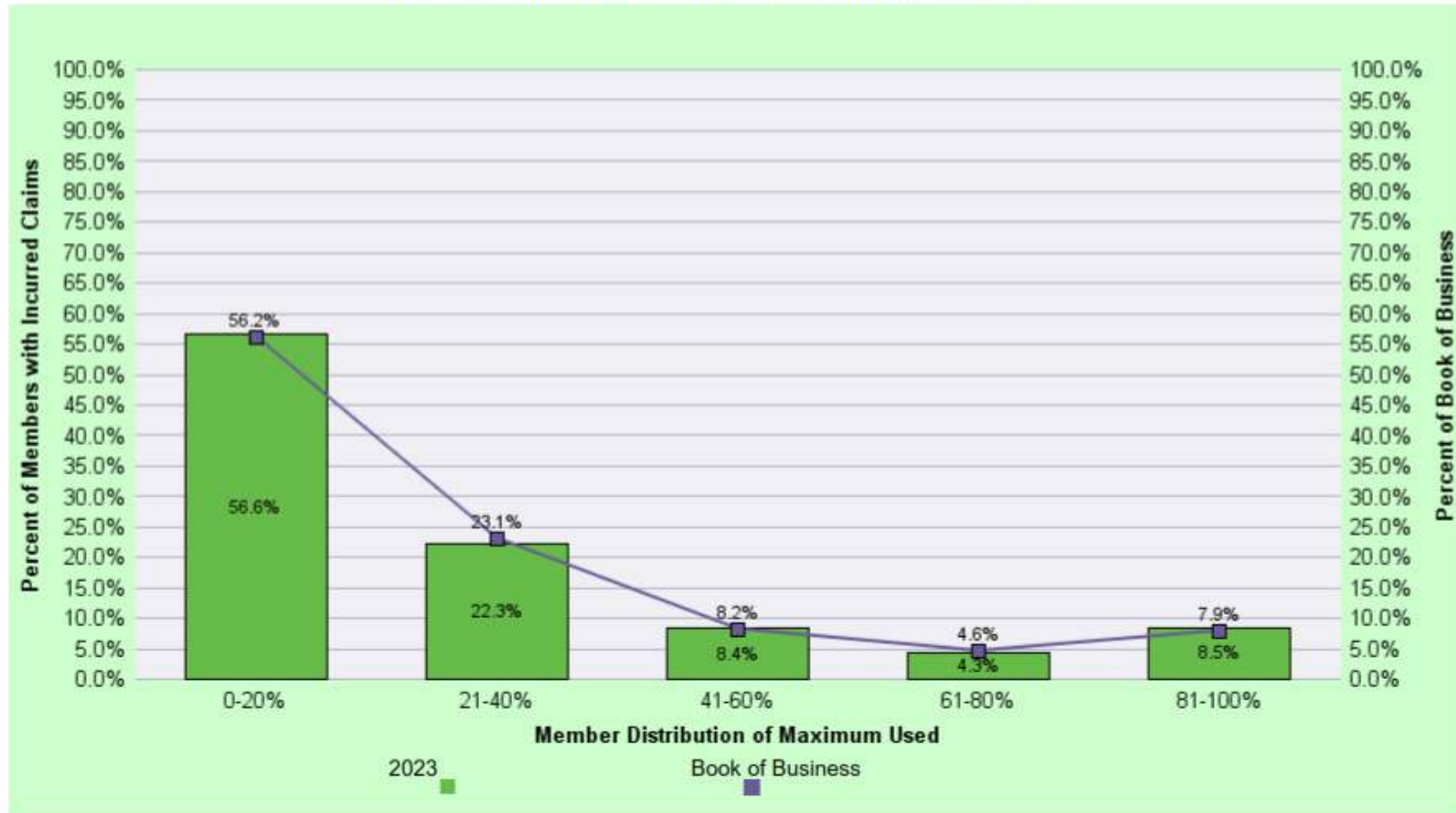
Top Drugs

SOUTH. NJ REGIONAL EMP.BNFT (Current Period 01/2024 - 07/2024 vs. Previous Period 01/2023 - 07/2023) Peer = Government - National Preferred Formulary

					Current Period				Previous Period				Trend
Rank	Peer Rank	Brand Name	Indication	Specialty Drug	Adjusted Rxs	Patients	Plan Cost	Plan Cost PMPM	Adjusted Rxs	Patients	Plan Cost	Plan Cost PMPM	Plan Cost PMPM
1	11	WEGOVY	WEIGHT LOSS	N	774	183	\$952,269	\$15.77	302	80	\$365,007	\$9.98	58.0 %
2	1	OZEMPIC	DIABETES	N	728	141	\$622,716	\$10.31	339	71	\$285,387	\$7.80	32.2 %
3	16	ZEPBOUND	WEIGHT LOSS	N	611	156	\$584,773	\$9.68	NA	NA	NA	NA	NA
4	4	HUMIRA(CF) PEN	INFLAMMATORY CONDITIONS	Y	81	12	\$553,285	\$9.16	39	6	\$254,269	\$6.95	31.8 %
5	2	MOUNJARO	DIABETES	N	485	88	\$471,883	\$7.81	139	29	\$129,185	\$3.53	121.2 %
6	6	STELARA	INFLAMMATORY CONDITIONS	Y	35	6	\$299,618	\$4.96	14	5	\$191,587	\$5.24	-5.3 %
7	482	VITRAKVI	CANCER	Y	8	1	\$244,217	\$4.04	8	1	\$255,100	\$6.98	-42.0 %
8	10	JARDIANCE	DIABETES	N	418	67	\$225,354	\$3.73	228	40	\$116,005	\$3.17	17.7 %
9	12	DUPIXENT PEN	SKIN CONDITIONS	Y	83	16	\$218,666	\$3.62	32	5	\$77,968	\$2.13	69.9 %
10	28	TALTZ AUTOINJECTOR	INFLAMMATORY CONDITIONS	Y	35	5	\$207,526	\$3.44	20	3	\$98,812	\$2.70	27.2 %
11	26	ELIQUIS	ANTICOAGULANT	N	358	72	\$187,642	\$3.11	200	40	\$96,455	\$2.64	17.8 %
12	70	SKYRIZI ON-BODY	INFLAMMATORY CONDITIONS	Y	22	3	\$182,113	\$3.02	NA	NA	NA	NA	NA
13	24	ENBREL SURECLICK	INFLAMMATORY CONDITIONS	Y	34	7	\$178,113	\$2.95	17	3	\$82,820	\$2.26	30.3 %
14	13	SKYRIZI PEN	INFLAMMATORY CONDITIONS	Y	24	5	\$169,629	\$2.81	21	3	\$134,399	\$3.67	-23.6 %
15	75	LENALIDOMIDE	CANCER	Y	14	3	\$162,307	\$2.69	5	1	\$74,803	\$2.05	31.4 %
16	20	FARXIGA	DIABETES	N	306	54	\$157,481	\$2.61	231	36	\$111,699	\$3.05	-14.6 %
17	15	TREMFYA	INFLAMMATORY CONDITIONS	Y	26	6	\$152,827	\$2.53	2	1	\$9,128	\$0.25	914.0 %
18	66	SPRYCEL	CANCER	Y	9	1	\$150,291	\$2.49	4	1	\$26,611	\$0.73	242.1 %
19	18	TRULICITY	DIABETES	N	161	36	\$137,165	\$2.27	215	37	\$172,530	\$4.72	-51.8 %
20	31	NURTEC ODT	MIGRAINE HEADACHES	N	75	25	\$114,227	\$1.89	21	10	\$28,702	\$0.78	141.0 %
21	104	LYNPARZA	CANCER	Y	8	1	\$110,310	\$1.83	NA	NA	NA	NA	NA
22	36	OTEZLA	INFLAMMATORY CONDITIONS	Y	32	6	\$108,722	\$1.80	4	1	\$12,559	\$0.34	424.3 %
23	48	JANUVIA	DIABETES	N	210	33	\$105,455	\$1.75	177	27	\$85,214	\$2.33	-25.0 %
24	25	RINVOQ	INFLAMMATORY CONDITIONS	Y	16	2	\$96,301	\$1.59	NA	NA	NA	NA	NA
25	56	HUMIRA PEN	INFLAMMATORY CONDITIONS	Y	17	3	\$94,159	\$1.56	12	2	\$61,998	\$1.70	-8.0 %
Total Top 25					4,570		\$6,487,050	\$107.43	2,030		\$2,670,240	\$73.01	47.1 %



Plan Maximum Utilization versus Book of Business



Everyone Deserves a Healthy Smile

Hearing Savings Program FAQ



If you have noticed changes in your hearing, rest easy. Delta Dental of New Jersey has teamed up with Amplifon to offer you hearing healthcare.

How can I check my hearing?

Getting your hearing checked is now easier than ever with in-person and at-home options:

- Virtual screening*—allows you to confirm if hearing loss is detected from the comfort of home with the help of an Amplifon care advocate.
- In-person hearing evaluation at an Amplifon network clinic near you. A hearing care professional will complete an in-depth evaluation of your hearing and propose solutions if hearing loss is detected.

What hearing aid options are available?

Today's hearing aids come in a variety of styles and include features like smartphone connection, automatic volume control, and adaptive noise cancellation.

How can I pay for hearing aids?

Hearing aids are an investment in your overall health. Here are a few ways to find cost savings to ensure you get the treatment you deserve:



Amplifon savings

Amplifon saves members an average of 68% off MSRP.**



Financing

Amplifon offers interest-free financing to those who qualify. Ask us how to apply.



HSA, HRA, FSA

You can use your pre-tax dollars from your health savings accounts to help pay for hearing aids and services.

What does your hearing savings program powered by Amplifon include?



Custom hearing solutions

Our providers will help you find a solution that best fits your lifestyle and your budget from one of the top brands.



Risk-free trial***

Find your right fit by trying your hearing aids for 60 days. 100% money-back guarantee if not completely satisfied, no return or restocking fees.



Continuous care***

Follow-up care to ensure a smooth transition, a charging station or supply of batteries, and a warranty for loss, repairs, or damage.



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7-2024

Hearing Savings Program

	Level ①	Level ②	Level ③	Level ④	Level ⑤
	Hearing aid options from the top brands with average savings of 68% off MSRP.**				
Amplifon Member Price (per ear)	\$995/ear	\$1,295/ear	\$1,495/ear	\$1,895/ear	\$2,195/ear
+	Virtual services Virtual screening*—determine need from the comfort of home Personalized coaching—enhance adjustment and use of hearing aids On-demand virtual visits—convenient care for non-clinical support 60-day risk-free trial Find your right fit by trying your hearing aids risk-free Complimentary aftercare 1-year follow-up care—ensures smooth transition to your new hearing aids 2-year battery support—battery supply or charging station to keep you powered 3-year warranty—coverage for loss, repairs, or damage				

Take the first step:

Call 888-232-3439 | TTY: 711 | Hours: Mon-Fri 8am - 8pm ET

Visit: DeltaDentalNJ.com/Hearing

*You and your provider will determine the best device to meet your hearing loss, lifestyle, and technology needs. Virtual screening does not take the place of a diagnostic exam by a licensed professional. Not all virtual services are available on all products.

**Based on 2024 internal pricing analysis. Your savings may vary.

*****Risk-free trial**—100% money-back guarantee if not completely satisfied, no return or restocking fees. **Follow-up care**—for one year following purchase. **Batteries**—two-year supply of batteries (80 cells/ear/year) or one standard charger at no additional cost. **Warranty**—exclusions and limitations may apply. Contact Amplifon 888-232-3439 for details.

Amplifon Hearing Health Care, Corp. is solely responsible for the administration of hearing health care services, and its own financial and contractual obligations. Delta Dental of New Jersey and Amplifon are independent, unaffiliated companies.



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7-2024

APPENDIX I

SOUTHERN NEW JERSEY REGIONAL EMPLOYEE BENEFITS FUND

OPEN MINUTES

AUGUST 26, 2024

CONFERENCE CALL

4:15 PM

Meeting of Executive Committee called to order by Chair Mevoli. Open Public Meetings notice read into record.

PLEDGE OF ALLEGIANCE AND MOMENT OF SILENCE

ROLL CALL OF 2024 EXECUTIVE COMMITTEE

Michael Mevoli, Chairman	Borough of Brooklawn	Present
M. Joseph Wolk, Secretary	Borough of Mt. Ephraim	Present
Louis Di Angelo	Borough of Bellmawr	Present
Terry Shannon	Borough of Barrington	Present
Edward Hill	CCBOSS	Present
Gary Passanante	Borough of Somerdale	Present
Brian Morrell	Gloucester City	Present
Kenneth Cheeseman	Laurel Springs	Present
Elanor Kelly	Borough of Runnemede	Present
Joseph Gallagher	Winslow Twp	Present

APPOINTED PROFESSIONALS PRESENT:

Executive Director/Adm. PERMA Risk Management Services

Brandon Lodics

Emily Koval

Caitlin Perkins

Program Manager Conner Strong & Buckelew
Peter Mina

Attorney **J. Kenneth Harris, Esq.**

Medical TPA - AmeriHealth **Kristina Strain**

Medical TPA - Aetna **Jason Silverstein**

Express Scripts **Charles Yuk**

Treasurer **Lorraine Verrill**

Delta Dental **Crista O'Donnell**

OTHERS PRESENT:

Elizabeth Peddicord	Drew Chabot	Sandy DePasquale
Charles Yuk	Bernadette Twist	Jim W
Patrick Yacovelli	Suzanne Wood	Lorraine Sacco

Carrie Specht	Michele Miller	Bonnie Taft
Jacque Maddren	Rob Ferragina	Kimberly Porter
Scott Davenport	Michelle Ritcher	Karen Read
Vikki Holstrom		

APPROVAL OF MINUTES: July 22, 2024

MOTION TO APPROVE OPEN MINUTES OF July 22, 2024 AS PRESENTED:

Moved:	Commissioner Wolk
Second:	Commissioner Di Angelo
Vote:	Unanimous

CORRESPONDENCE – none.

Ms. Koval apologized for the zoom issues.

EXECUTIVE DIRECTOR'S REPORT

FAST TRACK FINANCIAL REPORT – Executive Director Koval reviewed the financial fast track through June 30 which is showing a gain in surplus in over \$700,000, although there is a loss in the prescription program while the medical lines earned. There is a strong surplus position within the Fund's guidelines.

MEDICARE ADVANTAGE – RFP - The Committee approved the release of this RFP through the Cooperative earlier this year. We expect to have it out very shortly with results prior to budget adoption. Ms. Koval said that the Medical TPA is still out with the OSC, as well. Ms. Koval said ideally we would have this RFP out and responses in by now for a January 1 renewal. She said members will have coverage with a TPA regardless.

PROFESSIONAL RFPS - Earlier this year, the committee released approval for all Professionals to be procured under the competitive contracting process which are being released 8/23. QPA is recommending the Executive Director and Program Manager RFPs are overseen by the Fund Attorney.

MRHIF MEETING – Ms. Koval said that the MRHIF met on August 14 primarily to approve the Data Warehouse RFP. The MRHIF Contracts Committee recommended Cedar Gate which had proven to be the best product of the three responses received. Among many features, this software will be able to provide reports that will help catch trends early, predictive modeling and actuarial renewal projections. The contract will begin April 1. Ms. Koval said that the MRHIF meeting may be pushed back to later in the fall.

BUDGET UPDATE - The Actuary has reviewed the Fund's data through June 30. PERMA is reviewing and expects to have a finance committee meeting in early September to present the 2025 budget projection.

INDEMNITY AND TRUST AGREEMENTS - PERMA sent Indemnity and Trust Agreements and Resolutions to be adopted by the governing bodies to renew membership with the Fund for an additional 3 years. Below is a list of members who have renewing agreements have expired. Please reach out to hifadmin@permainc.com for a blank form to be executed. The list was last updated on August 16, 2024.

Member	I&T end date
BOROUGH OF LINDENWOLD	12/31/2021
NORTH HANOVER TWP	12/31/2021

CAMDEN COUNTY BOARD OF SOCIAL SERVICES	12/31/2021
BOROUGH OF PAULSBORO	12/31/2022
BOROUGH OF HADDON HEIGHTS	12/31/2022
CHESILHURST BOROUGH	12/31/2022
FRANKLIN TWP	12/31/2022
TOWNSHIP OF WATERFORD	12/31/2022
BOROUGH OF BELLMAWR	12/31/2023
BOROUGH OF MEDFORD LAKES	12/31/2023
GLOUCESTER TOWNSHIP	12/31/2023

PROGRAM MANAGERS REPORT -

Peter Mina reviewed the informational report listed in the agenda.

ELIGIBILITY/ENROLLMENT:

Please direct any eligibility, enrollment, or system related questions to our dedicated SNJREBF enrollment team. To contact the team, email southernnj_enrollments@permainc.com or fax to 856-685-2249.

System training (new and refresher) is provided to all contacts with WEX access **every 3rd Wednesday at 10AM**. Please contact HIFtraining@permainc.com for additional information or to request an invite.

In the subject line of the email, please include ***Training – Fund Name and Client Name***. Please be sure to add the date of the training you would like to attend in your email so an invite can be sent.

COVERAGE UPDATES: None

EXPRESS-SCRIPTS UPDATE:

Mail Order Drug Removal -

Effective August 19th, 2024, ESI will no longer dispense the drugs on the list on page 11 at their mail order facilities. Member communications have been sent to impacted members.

Please note the following:

- If a patient sends in a new prescription **or** requests a refill or renewal for a medication that is no longer stocked, the order will not be processed and the patient will receive a cancellation communication via their existing communication preference, to do one of the following:
 - Consult with their provider on whether an alternative medication available at home delivery is appropriate
 - Fill their prescription from an alternative pharmacy, such as a retail location in their community
- Only the drugs with the specific NDC noted on the attached are impacted
- ESI will continue to fill the drugs on the list through mail order until they no longer have the stock

Please note the impacted members at the MRHIF level is very small and should have little to no impact to members if following the above guidelines.

Notice of Creditable Coverage (NOCC) - CMS Annual Open Enrollment period for the 2025 plan year is October 15 – December 7. ESI has begun gathering information needed for their annual mailing campaign for the 2025 Notice of Creditable Coverage (NOCC). To meet the CMS requirement, Express Scripts will mail the NOCC letters the week of September 16th to those age 65 and older enrolled in ESI coverage through the HIFs. The Program Manager team has provided ESI with an updated letter template for the new plan year in preparation of the mailing.

Effective September 1, 2024:

- Members with new prescriptions, including renewal prescriptions for expired prior authorizations (PA), will need to meet the following criteria to be approved for a GLP-1 weight loss medication:
 - BMI ≥ 32 OR
 - BMI between $27 \leq 32$ WITH 2 or more documented comorbidities
- Members with an active approved PA prior to 9/1/2024 will be grandfathered
 - Upon renewal of their PA, members will need to meet the above BMI requirements to be considered for approval

Effective January 1, 2025:

Members who have an approved PA (active and new) will need to meet the following guidelines:

- Members will receive a welcome kit from Omada free of charge. The kit includes a digital scale and information on downloading the mobile app and/or using the web browser. The scale is programmed to the member's ESI active account prior to delivery. The scale will record each weigh-in and will update the member's file automatically. Members must weigh-in a minimum of 4 times a month
- Members must engage with an assigned online Omada coach via a mobile application or web browser a minimum of 4 times a month

If members do not adhere to both of the requirements outlined above, the following month in which they are non-compliant, they will not be able to refill their weight loss prescription. Members will be required to complete the missing weigh-ins and/or online coaching engagement in order to refill their prescription.

Based on the above, communications are being updated and will be sent to members once finalized. Sample communications will be sent once finalized.

Mr. Mina said this is a change from what was originally introduced in the spring.

OPERATIONAL UPDATES: None

2024 LEGISLATIVE REVIEW: None

Medical and Rx Reporting: None

No Surprise Billing and Transparency Act – Continued Delays - The Health Insurance Funds, including SNJHIF protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the SNJHIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

2023 Specialized Audits - As approved through an RFP through the Program Manager's contract, the HIFs has acquired the services of AIM to conduct specialized audits for the Southern New Jersey Health Insurance Fund (SNJHIF). AIM will complete medical claims audits for claims administered by Aetna. The claim audit being performed will determine Aetna's claim processing and financial accuracy of medical claims. AIM will also perform an Operation Review. Aim will perform an in-depth evaluation of the controls employed by the Aetna to ensure quality administration. **SNJHIF audit began May 6, 2024.**

Carrier Appeals: None

IRO Submissions: None

Small Claims Committee: None

TREASURER: Fund Treasurer reviewed the bills list for August bills list 2024, that was sent out as an additional supplement to the agenda. Fund Treasurer also reviewed the treasurers report. She said that she purchased a CD with 4.5% return which is good now that rates are decreasing.

MOTION TO APPROVE RESOLUTION 24-24 JULY 2024 BILLS LIST:

Moved:	Commissioner Kelly
Second:	Commissioner D'Angelo
Vote:	9 Ayes, 0 Nays

MOTION TO APPROVE THE TREASURERS REPORT:

Moved:	Commissioner Shannon
Second:	Commissioner Gallagher
Vote:	All in favor

FUND ATTORNEY: Fund Attorney said the Fund received an OPRA request from union members in the CCBOSS. There were many items requested. Many were claims reports that do not exist and were not obligated to respond since they are standard. The other records that did exist were sent.

Fund Attorney said that it is the 28st anniversary of HIPPA and there are updated standards for electronic reports.

Commissioner Hill said that the request for CCBOSS was from the CWA in active negotiations. They are just looking for plan modifications.

AETNA: Mr. Silverstein reviewed the claims for the month of June 2024.. He stated that the dashboard report shows metrics continue to perform well.

AMERIHEALTH: Megan Natale reviewed the paid claims and enrollment report through July 2024. She stated that there were no high-cost claimants for the month of July 2024.

EXPRESS SCRIPTS: Ms. Patel reviewed the utilization report included in the agenda for June 2024. In response to Commissioner Shannon, Ms. Patel said that the generic fill rate is very consistent but the weight loss drugs are increasing and there is no generic fill. Mr. Lodics said drugs that do not have a generic are pulled out of this ratio.

DENTAL ADMINISTRATOR: No report

OLD BUSINESS: None

NEW BUSINESS: None

PUBLIC COMMENT: None.

MOTION TO ADJOURN:

Moved:	Commissioner Kelly
Second:	Commissioner Di Angelo
Vote:	All In Favor

MEETING ADJOURNED: 4:41 pm

NEXT MEETING: September 26, 2024 4:15PM

CONFERENCE CALL

Caitlin Perkins , Assisting Secretary
for

JOSEPH WOLK, SECRETARY

APPENDIX II

SNJHIF Financial Committee Meeting
September 9, 2024
10:00 AM
Teams

Lou DiAngelo, Executive Committee
Gary Passanante, Executive Committee
Brandon Lodics, Executive Director
Ray Burke, Chief HIF Underwriter
Caitlin Perkins, Account Manager

Mr. Lodics opened the meeting by reviewing the 2025 projected budget, noting that the budget projection is created by using claim triangles from June 2022 to June 2024 to review the performance of the Fund and create a PEPM, which is created into the budget being presented today. Mr. Lodics outlined that the claims budgets presented include Camden County Board of Social Services' in the composite, but their experience mostly stands on its own as agreed upon when they entered the Fund.

Mr. Lodics noted the pharmacy is increasing for majority of the Funds, stating there has been a lot of discussions surrounding GLP-1s which have been a significant market entrance. Additionally, inflammatory conditions and cancer are also making an impact. Mr. Lodics highlighted the MRHIF is a projection based on what the market is calling for. Since this uses a five year look back, this Fund has been running a little higher on the MRHIF distributions which is good since reimbursements are being provided.

Mr. Lodics highlighted the increase in Medicare Advantage, noting that it is a legislation impact. The Inflation Reduction Act (IRA) is reducing the costs to the employee by closing the "donut hole" which is shifting the costs back to the plan sponsors. This is a market wide trend and unfortunately, something we cannot control. Commissioner DiAngelo questioned if the IRA impacts the Part B benefit members, which Mr. Lodics noted it depends on collective bargaining, but this will impact direct bill or Chapter 78 retirees. Mr. Lodics added that the Fund did approve a Medicare Advantage RFP to be released in hopes to help decrease this projection. Commissioner DiAngelo commented that there are groups with many retirees and Mr. Lodics discussed that PERMA will help with any explanation and materials to help these groups. In response to Commissioner Passanante, Ms. Perkins noted there are approximately 2,400 retirees in the Fund.

Mr. Lodics noted the loss fund contingency line is increased intentionally allowing this budget to be more conservative and provide potential surplus build within the budget. He stated if the RX continues in this upward trend, this loss fund contingency will help alleviate some challenges or help increase the surplus. The recommended amount is something that can be adjusted at the discretion of the committee. Commissioner Passanante commented that although the increase is high, it is only 1% of the bottom line of the budget. Mr. Lodics agreed that it this will not make a large impact on the

overall budget. Commissioner Passanante stated this should be highlighted when introducing the budget, so it is understood that it is helpful to the budget and won't impact the final number.

Mr. Lodics reviewed the expenses, stating it is a little over 2% due to the Medial TPA being projected at 5%. He stated that this is a conservative projection and hopes that it is lower, at which point it can build the surplus.

Mr. Lodics reviewed the rate increases being proposed for each line of coverage. Medical rates will be going up by 3.4%, prescription 31% and Medicare Advantage by 25%. Mr. Lodics outlined that the Medicare Advantage renewals will vary based on the amount of claims subsidy for actives and early retirees built into each entity's current rate. This would be most impactful for groups who joined the Fund prior to Medicare Advantage implementation. Mr. Lodics also stated that Camden County Board of Social Services receives a mostly individual renewal, their 2025 renewal like it did in the past includes some rate relief subsidy provided by the other members of the Fund.

Mr. Lodics reviewed the five-year history which Mr. Burke commented the trend is about 7-8% so this is a very well trend to be running at.

Mr. Burke stated that there is a significant increase of utilization in both medical and RX which Commissioner DiAngelo commented that this will eventually bottom out. Mr. Burke confirmed, stating this is incorporated into the cycle. He noted there is always something causing an increase of utilization and there will always be something in the future.

Mr. Lodics noted the comparison between the Funds proposed budget and the States final budget that was just released, noting they are also being impacted by the Medicare Advantage increase.

Commissioner DiAngelo inquired about the number of entities who would want to leave the State and join the HIF, which Mr. Burke commented there has been several requests. He noted we are considering the increase in utilization and using higher trends for groups coming from the State to ensure they do not dilute our pull. In response to Commissioner Passanante, Mr. Lodics noted there are no other elements being implemented after 2025 as big as what we are currently seeing to be concerned about.

Commissioner Passanante inquired about payment plans for individual members on Medicare Advantage and Mr. Lodics stated his understanding is there is a payment plan the pharmacist will contact on site. Mr. Burke noted there is going to be competition and will see how much they need for the following year to force them to adjust if they did not build as much as needed. Commissioner DiAngelo questioned about the previous discussion about a \$10 copay for everyone and Mr. Lodics responded that it is based on the entity level. Mr. Lodics mentioned some plan cost savings such as an exclusive formulary for Medicare Advantage which may decrease the costs.

Mr. Lodics noted that this is most likely a true COVID rebound which aligns with the increase in utilization, people are starting to feel more comfortable going to doctors and getting procedures done. He commented that although the weight loss drugs have had a large impact, there is the Level

Care Coalition to help get better discounts and the fact that Humira is being removed from the formulary since there is a biosimilar available.

Mr. Lodics commented that the MRHIF estimated renewal has some conservatism built in and should be sufficient. The addition of the fund contingency protects the budget for some of these assumptions we are making. Mr. Lodics mentioned that the 2023 Stop Loss claims were driving the Southern Fund's Loss ratio. Mr. Burke commented we are seeing more claims with increased severity and frequency. Mr. Lodics noted there was not many claims paid out of the first half of the year but too early to make assumptions about how the year will close out. In response to Commissioner Passanante's question, Mr. Lodics noted there are other weighted variables in the formula to provide the five-year composite number and it is not just the average of claims.

Mr. Lodics noted that 2024 is running well and there is some added surplus. He commented that the RX had some assumed rebates, so it may be a little lighter but it's all about the drug mix, which we are seeing the claims trend up significantly. The medical is the biggest component and it is currently running well. Commissioner Passanante questioned if it is expected to finish this year in the range and Mr. Lodics stated he hopes so but cannot predict the future. Pending any aberrant changes in utilization, it should. There is stop loss in place to protect from any of those higher claimants but can expect RX to lose money but the medical continue to perform well.

Commissioner Passanante inquired about the lag period for new groups and Mr. Lodics responded it should be smoothed out for the January members. Mr. Burke noted any expected lag was taking into consideration with the projection.

Mr. Lodics covered the rate change for the SNJREBF entities

Mr. Lodics reviewed the medical data from Aetna and pharmacy data from ESI that is included in the presentation, highlighting the increase in utilization. He noted the Encircle program will help decrease the utilization of weight loss drugs for members who may not be using the drug as it was approved for, such as short-term weight loss. Mr. Burke highlighted some studies that have been done showing advantages to the medications and some of the fears they had at first are not as common as anticipated. The benefits are outweighing the negatives. Cardiovascular is one main area that is showing improvement. He noted the hope for oral weight loss drugs in the future to help decrease the cost.

Mr. Lodics requested confirmation that the committee is comfortable to move to introduction at the next meeting and the possibility of distributing draft rates. Both committee members had no issue with this.

***Mr. Lodics met individually with Commissioner Shannon later due to a scheduling conflict with Commissioner Shannon's schedule. Mr. Lodics reviewed the same information as discussed above and Commissioner Shannon also agreed to introduce the budget at the next meeting.*

